

Chancellor offers a 'breakthrough in fight against inflation'

ALL HP CONTROLS ABOLISHED

Purchase Tax is cut by 18p.c.



Mr Barber leaving for the Commons.

Barber's bid for reflation

By H. B. BOYNE
Political Correspondent

UNEXPECTEDLY bold measures of reflation which will reduce the tax burden in the current financial year by about £110 million, in 1972-73 by about £275 million, and in 1973-74 by about £385 million were announced in the Commons yesterday by Mr Barber.

His boldness is in almost doubling the expected reductions of purchase tax "across the board," and in abolishing altogether the controls on hire-purchase deposits and periods of repayment.

Instead of using the "regulator" to cut purchase tax rates by one-tenth, Mr Barber has cut them by two-elevenths as from midnight.

The highest rate, of jewellery, watches, cosmetics, records, cameras, and so on, is thus down from 55 to 45 per cent.

Cut for cars

Consumer durables such as cars, refrigerators, washing machines and television sets will be taxed at 30 per cent. instead of 36 2/3 per cent.

The 22 per cent. rate, on confectionery, soft drink, and the like, comes down to 18 per cent.

The 13 1/2 per cent. rate, covering furniture and clothes, will now be 11 1/4 per cent.

These reductions are intended to stabilise prices, boost consumer demand for factory-made goods, and thus reduce unemployment.

Aid to industry

As an additional encouragement to industrialists to re-equip their factories, the Chancellor is increasing to 80 per cent the rate of first-year tax allowance on all capital expenditure on plant and machinery which now qualifies for 60 per cent.

To stimulate early investment in machine tools and other capital equipment, this concession will be available for only two years: on expenditure incurred from today until July 31, 1973. It will apply to commercial vehicles, but not to cars.

As from today, Mr Barber is also allowing tax-free depreciation for "immovable plant and machinery" in use in service industries, as well as manufacturing industries, in the development areas.

This new relief, to which there is no time-limit, ends discrimination under the present tax rules against service industries. It will not be extended to the intermediate areas, nor, of course, to other parts of the country.

Mr Barber's "mini-Budget" statement was approved by the Cabinet at a special meeting which ended about 2 1/2 hours before he spoke in the House.

He will expand it when he makes the main speech for Continued on Back P., Col. 6

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PURCHASE TAX was slashed by about 18 per cent., and all hire-purchase restrictions swept away yesterday by the Chancellor, Mr Barber, in a "mini-Budget" designed to cut unemployment, stimulate the economy and curb inflation.

He reported that the current foreign trade surplus was running at an annual rate of £600 million—"considerably larger than many had expected"—and that his new measures would step up the economic growth rate to between four and 4 1/2 per cent. In his Budget in April, Mr Barber forecast a growth rate of three per cent.

The purchase tax cuts, which will mean widespread price reductions, are the first since 1963 and the biggest for 18 years.

From midnight the 55 per cent. rate of purchase tax covering furs, jewellery, cameras and other luxury goods was reduced to 45 per cent.

CHEAPER CARS AND TV

The 36 per cent. rate (cars, TV sets, washing machines) came down to 30 per cent; the 22 per cent. rate (confectionery, ice cream and pet foods) went down to 18 per cent., and the 13 1/2 per cent. (clothing, furniture) was eased to 11 1/4 per cent.

Mr Barber is cutting purchase tax by 2/11ths—almost twice the amount permitted under the "regulator". The cost to the Exchequer will be £110 million in the current financial year and about £235 million in a full year. Other major points from the mini-Budget are:

HIRE PURCHASE: All term-control restrictions on hire purchase, credit sale and rental agreements removed from midnight. There is now no compulsory deposit or maximum repayment period.

INFLATION: The chairmen of all the major nationalised industries have agreed to try to match the five per cent. ceiling on price increases proposed by the Confederation of British Industry.

"We now have a unique opportunity to make a decisive breakthrough in the fight against inflation and this is the time to grasp it," said Mr Barber.

He added: "The CBI have said that, as a corollary of their proposal, it will be even more essential for companies to resist inflationary pay claims. Clearly this is vitally important."

AID FOR INDUSTRY: The first-year allowance on all capital spending on plant and machinery is raised from 60 per cent. to 80 per cent. This applies only to spending incurred from today until 1 August 1973 as an incentive to early investment.

Service industries in the development areas will be allowed free depreciation for immobile plant and machinery. These two changes will benefit industry by about £40 million in the 1972-73 financial year and about £150 million in 1973-74.

INTERNATIONAL LOANS: A debt of £256 million to the International Monetary Fund is to be repaid next month, instead of in instalments during the year. The short and medium debts inherited by the Conservatives in June last year have now been reduced by £1,044 million, leaving £417 million to be repaid.

TAX CUTS: The changes announced by Mr Barber in his "mini-Budget" last autumn, his April Budget and yesterday's "mini-Budget" have cut taxation by about £1,100 million in this financial year.

PHONE CHARGES HOPE

Mr Feather, TUC general secretary, said last night that Mr Barber's latest measures should keep unemployment below one million this winter.

But he refused to accept that the five per cent. limit on price increases by private and nationalised industries might also become a "norm" for pay increases.

Mr Bill Ryland, Post Office chairman, said the Post Office would reconsider its plans to increase telephone charges in the light of the proposed 5 per cent. limit on price rises.

Promise kept at a stroke

By KENNETH FLEET,
City Editor

MR BARBER did precisely what Mr Heath promised he would do before the 1970 General Election.

At a stroke, he curtailed the rate at which prices have been rising.

That is the immediate impact of cutting purchase tax, and even more important, of telling the nationalised industries to toe the line with the Confederation of British Industry in trying to avoid price increases, or at worst to keep them within five per cent.

A prices policy is now in being which provides the basis for some agreement on the voluntary restraint of incomes.

The chance of trade union cooperation is further improved by the Chancellor's decision to

Barber's Statement and Cartoon—P6;
Feather & TUC—P7;
City Comment—P15;
Car Industry Reaction—Back Page;
Editorial Comment—P12

step up the economic growth rate from something over three per cent. to four to 4 1/2 per cent. between the first half of 1972.

Expansion in national output of this magnitude is "boom" in the English language. It is to be popularly contrived by abandoning controls over hire purchase and making the biggest cuts in purchase tax since 1953.

The risks of reflation on this scale are implicitly acknowledged in the early repayment of £236 million of outstanding debt to the International Monetary Fund.

By next month the present Government will have repaid £1,044 million of external debts "inherited" from Mr Wilson last year, leaving only £417 million (the IMF 1969-70 loan) outstanding.

The balance of payments, which promises to yield a surplus plus again this year of £800 million, remains strong. This figure helps to explain why Mr Barber feels he can afford now to expand the economy.

The latest tax reductions, which bring total remissions since last October to about £1,100 million in this financial year and to more than £1,400 million in 1972-73, amount to Continued on Back P., Col. 5

QUICK BLOW TO RISING PRICES SAYS CBI

The Confederation of British Industry said the mini-Budget was a quick counter blow to rising prices.

Its president, Sir John Partridge, told a Press conference: "I believe some price reductions will certainly be made. In other cases it will help manufacturers avoid what would have been a certain price increase."

The confederation's director-general, Mr Campbell Adamson, said the Government and industry were willing to play their part in helping the economy. Now he hoped the unions would play their part by moderating pay demands.

BUILDERS OFFER PRICE FREEZE TO GOVERNMENT

Builders yesterday offered a compromise to the Government in the fight against official insistence that leaders for public building work should give fixed prices for a period of two years.

"We are quite prepared to give firm promises for 12 months, but not for longer periods," Mr Harry Shouksmith, president of the National Federation of Building Trades Employers, said in Liverpool. He said the Government was being unrealistic compared with other governments.

In France, firm prices were given for only nine months. In Italy the period was one year. In Belgium it was only six months for private work while government and other public work was not on a fixed price basis.

HOW PRICES WILL FALL

Examples of how the two-elevenths reduction in purchase tax will bring down prices:

	Present Price	Reduction	New Price
24in. black and white TV set	100	4-20	95-80
Colour TV set	250	9-15	240-85
Refrigerator	94	4-18	89-82
Washing machine	105-50	4-30	101-20
Vacuum cleaner	33	1-50	31-50
Electric razor	11-95	0-55	11-40
Suit or coat	20	0-30	19-70
Gramophone record	2	0-10	1-90
Suite of furniture	100	1-50	98-50
Perfume	5	0-26	4-74
Box of chocolates	1	0-02 1/2	0-97 1/2
Gas fire	40	1-70	38-30
Camera	10	0-50	9-50
Dog food per can	0-13 1/2	0-00 1/2	0-13
Mini 850	669	28	641
Morris Marina	955	41	914
Ford Capri 1300	973	42	931
Jaguar XJ6 4-2	2,989	127	2,862
Rolls Royce Silver Shadow (Standard)	10,314	437	9,877

Stores start to cut their prices

DAILY TELEGRAPH REPORTER

WITHIN minutes of Mr Barber's announcement of the purchase tax cuts, stores replied with price reductions. One supermarket chain gave orders to reduce prices on more than 100 lines in their 800 branches.

Last night a spokesman for the Retail Distributors Association said: "The cuts are larger than anticipated. I am sure they will be passed on to the customer."

But, he added, customers must realise that on cheaper goods the cuts would not be dramatic.

It is only when the consumer moves on to higher priced goods that the saving will be noticeable. For example, on a £250 colour television set the saving would be £9-15.

The cuts in purchase tax—the first time it has been reduced since 1953—will not necessarily be reflected in every shop this morning.

Mark of goodwill

Competition, however, will force many into fairly rapid price cuts. One large London store said their reductions would be immediate as a "mark of goodwill."

Shopkeepers and stores have already paid purchase tax on the goods in their windows. A mail order firm said that in a full year their cuts would amount to at least £2,350,000.

Stores do not expect that the abolition of hire purchase restrictions will mean a free-for-all in the High Street. All the major hire purchase associations believe they will have to demand a "reasonable" deposit from customers. This could vary between 10 and 15 per cent.

The Eastern Electricity Board announced price cuts, and said hire purchase deposits will be cut from 33 1/2 per cent to 10 per cent. Periods of repayment will be extended from two years Continued on Back P., Col. 5

HEALEY TO VISIT PEKING IN APRIL

By Our Diplomatic Staff

Mr Denis Healey, Labour's spokesman on foreign affairs, is to visit China next year, it was announced in London last night.

The Labour party said he had accepted an invitation from the Chinese Institute of International Affairs to visit the country with his wife for two weeks in April.

Meanwhile talks continue between Peking and London about raising the diplomatic missions in the two capitals from legation to embassy status.

LATE NEWS

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Classified Advertisements 01-583 3939

SUDAN

(See This Page)
Iraq recognised new Sudan régime, official Iraq news agency reported.—Reuter.

CLIMBER RESCUED

By Our Paris Staff

A British climber in difficulties on Mont Blanc was rescued by helicopter yesterday, Mr Eric Jones, reported to be injured about 15,000 feet up was lifted off by two Italian guides in a French Alouette helicopter.

Today's Weather

GENERAL SITUATION: Anticyclone centred to S.W. of Britain. S. Coasts S.W. ENGLAND, E. ANGLIA, S. WALES: Dry, bright spells. Wind NW. or variable light or moderate. Max 70F (21C), cooler on coast.

LONDON, E. W. MIDLANDS: Dry, bright spells. Wind N.W. light. 70F (21C).

E. N.W., CENT. N., N.E. ENGLAND, N. WALES, LAKE DIST.: Dry, sunny or bright spells. Wind W. or N.W. light or moderate. 64F (18C).

S. NORTH SEA, STRAIT OF DOVER, ENGLISH CHANNEL (E.): Wind N. force 3 or 4 gentle to moderate breeze. Sea smooth or slight. ST GEORGE'S CHANNEL: Wind variable force 1 to 3 light to gentle breeze mainly westerly. Fair. Visibility good. Sea smooth. Outlook: Little change, perhaps thundery rain in S.W. later.

HUMIDITY FORECAST

Noon 6 p.m. 6 a.m. (Wed.)
London 80 (60) 40 (40) 85 (85)
Birmingham 55 (50) 50 (50) 85 (80)
Manchester 55 (50) 50 (50) 85 (85)
Newcastle 55 (50) 55 (50) 80 (85)
Monday's readings in brackets.

POLLEN COUNT

The Asthma Research Council pollen count in London at noon yesterday was 10 (low). The forecast is similar.
Weather Maps—P23

General leads Sudan coup

By JOHN BULLOCH
in Beirut

TWO former members of the ruling Revolution Command Council in the Sudan led a counter-revolution last night which, according to first reports, was successful.

Brig. Gen. Abdel Rahman Sharaf, commander of the Presidential guard, and Col. Abdel Moneim Ahmed were reported to be in full control in Khartoum.

Troops were said to have surrounded the Presidential palace of President Nureiri.

According to one report, a broadcast by the rebels promised democracy for all popular organisations—seen as a possible reference to the banned Communist party—and announced that the southern Sudan would be granted home rule.

V & G paper 'shock'

A CONFIDENTIAL document on Vehicle and General shocked an insurance broker when it was shown to him, the broker, Mr Alan Jordan, told the V and G tribunal in London yesterday. The man who passed the document, Mr Denis Norgan, said he did not consider it of any value then or now. [Report—P3.]

Britons escape shots

BRITISH holidaymakers diving for cover in Lioret's boats at a Spanish police office, a valiant act. [Report—P3.]

Pill-at-12 case

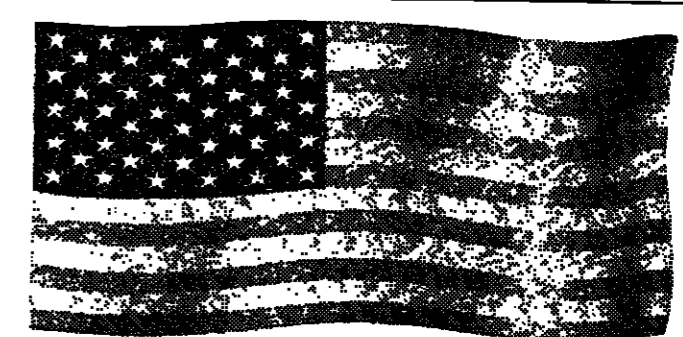
THERE will be no prosecution in the case of the 12-year-old girl prescribed contraceptive pills after an abortion, the Commons were told yesterday. [Commons Questions—P6.]

Malta attack

LORD CARRINGTON, Defence Secretary, had his first meeting with Mr Don Mintoff, Malta Prime Minister, as a Valletta newspaper fiercely attacked Britain in an article believed to have been inspired. Report—P4.

Report for Minister

SIR KEITH JOSEPH, Secretary for Social Services, is expected to get a report on the inquest yesterday of a woman who died from loss of blood during an abortion in a private clinic at Twickenham. It was stated that the clinic had difficulty in drawing blood supplies from a nearby hospital. Report—P3



THE MIAMI NON-STOP DAILY

It leaves London at 10.40 am. and arrives at 2.55 pm. (local time) For a nominal charge we'll entertain you with films and music on the way. Ask your travel agent to book you on the Miami Non-stop Daily from £157.75 return*

*39-45 day economy excursion fare. Fare varies according to time of year and length of stay.



CRACKDOWN ON IRA TERRORISTS EXPECTED

By COLLY BRADY in Belfast
A CRACKDOWN on the IRA's mounting campaign of terror in Ulster is expected soon. Influential political and public opinion is pressing for action against increasingly daring bomb outrages and shootings.

Republican revolutionaries have killed two soldiers and caused nearly £2 million of damage in two weeks of intensified attacks around Belfast.

MIKED VIEWS ON HOTEL GRADING

By R. BARRY GIBBEN
PRESSURE for the official classification of hotels has a mixed reception from the industry yesterday. The two leading groups, Grand Metropolitan and Trust Houses-Forte, have differing views although both own Continental hotels which are subject to official grading.

Both own hotels in Britain with a total of over 15,000 rooms. Grand Metropolitan supports classification by objective criteria, as suggested by the English Tourist Board, but Trust Houses-Forte, while not opposed in principle, have reservations about its application.

Grand Metropolitan said: "One, four, French, hotels, are subject to official classification which is objective and therefore very fair. The French tourist authorities are concerned only with the accommodation and facilities available and not with the day-to-day running of the hotel."

Trust Houses-Forte said its hotels would depend on the criteria classification and the hotels. Among the criteria are: "The number of rooms and corridors, of rooms and even corridors."

A spokesman said: "A new bureau of classification which would have certain dimensions, but it is inevitable to have an inflexible attitude."

Mr. Michael Eckhart, the group's managing director, said on the board of the British Tourist Authority, now studying criteria for classification. So its views carry weight.

Mr. Alexander Glen, the authority's chairman, is widely believed to have reservations about the criteria. He is chairman of Clackson's, the four operators, who have found their assessment of Continental hotels vary from official ratings.

The Centre group, which operates seven popular hotels in London including the Savoy, St James, says it is not in favour of the criteria.

Demands for internment of known Republicans

The demand for tougher tactics was voiced at Government level by Mr John Taylor, Northern Ireland Minister of State for Home Affairs, who said, in effect, that he would resign if guerrilla activity was not brought under control in the next three months.

Mr Taylor's call for sterner action aroused predictable outrage among anti-Unionists. But it reflected the feeling of Mr Faulkner, the Prime Minister and most of his Cabinet, that the Government's "knifed-edge" position with respect to fresh initiatives are being seen to be taken, against terrorists.

Members of both main rival wings of the IRA condemned Mr Taylor's thinking as the most "provocative to have been made by a British politician in recent years. They believe it reflected future Northern Ireland Government policies.

Regulation activity increased after the refusal of the Whitehall and Stormont authorities to hold public inquiries into the deaths of two Catholics in 1968 in Londonderry.

The refusal was also said to be the "iceberg" which led to the withdrawal of the IRA Opposition party of six IRA men from Stormont Parliament.

The withdrawal was condemned yesterday by the Alliance party, which is composed of Northern Ireland Catholics and Protestants, as "wholly irresponsible." The party called for the establishment of a permanent independent tribunal to investigate such serious public incidents.

Mr. Richard Barton, 34, was shot in an IRA ambush in Belfast last Tuesday, was cremated yesterday after a full military funeral at Aldershot, Hants.

The Ministry of Defence confirmed yesterday that 40 Commando Royal Marines will leave for Northern Ireland towards the end of October for an unspecified period.



2,933 MIGRANTS IN MAY

Daily Telegraph Reporter
THERE were 2,933 Commonwealth immigrants admitted to Britain in May, including British passport holders from East Africa. This compares with 3,249 in May, 1970, said the Home Office yesterday.

Employment voucher holders numbered 510, dependants 2,207, others 270 and there were 146 special voucher holders from East Africa. Of the total, 2,933, 551 were British passport holders from East Africa, who numbered 371 in May, 1970.

Commonwealth citizens refused admission during May, 1971, totalled 215 compared with 378 in May, last year. The following table shows the number of employment voucher holders and dependants, admitted from each country during May (voucher-holders first):

Associated States	2	24
Australia	3	48
Canada	8	38
Barbados	13	25
Jamaica	11	31
Ceylon	5	10
Cyprus	1	1
Ghana	1	1
Kenya	1	1
Malawi	1	1
Malaysia	1	1
Malta	1	1
Mauritius	1	1
New Zealand	1	1
Nigeria	1	1
Rhodesia	1	1
Sierra Leone	1	1
Singapore	1	1
Tanzania	1	1
Trinidad and Tobago	1	1
Zambia	1	1
All other territories	31	537

GOVERNMENT DEFEAT ON MIGRATION BILL

By Our Political Staff
Ministers' fears that they were going to have a difficult time in the Lords with the Immigration Bill were confirmed yesterday when the Government was defeated on the first amendment during the Committee stage. The amendment relates to the Bill in an assurance that legislation will not be away until approved by Commonwealth immigrants already in Britain.

At least four Conservative peers, the Earl of Cranbrook, Viscount Stages, Lord Gray and Lord Hylton, are understood to have voted against the Government.

The Conservatives who took part in the miniature revolt joined Labour peers, some independent and one or two bishops to carry a liberal amendment by 95 votes to 78. The 14-vote defeat was the first time Government has suffered in the House of Lords on a public Bill.

MINISTER FINED
A Methodist minister, Dr Arthur Banks, 60, yielded to a sudden impulse and put his hand on a mini-skirted girl's bottom at the Wimbledon tennis championships, it was said at Wimbledon yesterday. Dr Banks, of Ackerswood Road, Alton, Hants, admitted insulting behaviour. He was fined £15.

Firm loses libel suit over Mafia article

By JAMES O'DRISCOLL, High Court Reporter
A NEWSPAPER article claiming that the Mafia had been infiltrating gambling concerns in London's West End, was true, a High Court jury decided yesterday after a 20-day libel action at an estimated cost of £60,000.

The article was published in the Daily Mail in 1968. Mr Justice Lawton, entered judgment and awarded costs of the action to Associated Newspapers, proprietors of the newspaper.

The libel damages claim was brought by Associated Leisure, one of the country's biggest dealers in amusement and vending machines, and eight men who were directors when the article appeared. This was soon after the company, then known as Amusement Equipment, made its debut on the London Stock Exchange.

Butin takeover
The article said that the Mafia had been infiltrating certain gambling concerns in the West End. The plaintiffs claimed the words in the article meant that in making the Butin bid, they were controlled by the Mafia, which was false.

The newspaper denied the words complained of referred to Associated Leisure. Alternatively they claimed that if the words did, they were true and fair comment on a matter of public importance.

The jury found that the article referred only to the company, and three of its principal directors, Mr Cyril Shack, the managing director, Mr Max Fine and Mr Gordon Marks.

The jury also decided that the article concerning the company and the three directors was true.

Conscience "clear"
Mr Shack, 44, said later: "Everyone who knows me certainly does not believe the Daily Mail allegations and my conscience is clear."

COST OF SAYING IT IN WELSH

Daily Telegraph Reporter
THE cost of erecting bilingual road signs in Wales would run into millions of pounds on the basis of estimates made by two counties, said Mr Roderic Bowen, Q.C. yesterday.

Mr Bowen, chairman of the Committee on Bilingual Road Signs, set up by the Secretary for Wales, Mr Peter Thomas, made the comment in Cardiff during the first public sitting of the committee.

He told representatives of Plaid Cymru, the Welsh National party, that it had been calculated that to provide bilingual signs in Glamorgan would cost £500,000 and in Monmouthshire £500,000.

Mr Bowen asked Mr Dafydd Williams, general secretary of the party, whether the cost should be met from taxes or rates. Mr Williams said the party did not take a hard line on this.

"Panatical few"
A memorandum from Plaid Cymru said the estimates of the extra cost of erecting bilingual signs were frequently exaggerated. Signs would have to be placed under strict control and this could be linked with a change to bilingualism.

In a personal statement Mr Williams said the provision of bilingual signs would be a small step towards redressing the unfair treatment of the Welsh language.

The Monmouthshire Federation of Retirees' Associations said in a memorandum that bilingual signs would be a waste of public money since there was no one there who spoke Welsh only.

Mr Leslie Periam, chairman of the federation, said that a financial few were mainly responsible for the campaign for bilingual signs.

The committee is to take more evidence before submitting a report to the Welsh Secretary.

£84 return flight to America likely in package plan

By ALAN OSBORN in New York
AGREEMENT is near on a package of transatlantic air fares, including a scheme for a round trip from London to America for about £84, said the International Air Transport Association yesterday.

The association's members include nearly all the world's leading airlines. It is in the fourth week of a conference which seeks to recapture for scheduled air carriers some of the business lost to charter companies.

The new £84 fare, agreed to in principle by most major North Atlantic operators, could be close to that proposed by BOAC.

The British company is advancing an "Early Bird" scheme under which the sharply lower fare would be made available to any traveller buying his ticket three months or so in advance and agreeing to travel in the winter. The present cheapest scheduled round trip fare between London and New York is £115, but that is available only in the winter and then only under certain light conditions that would not be part of the new plan.

Also fairly certain of approval by association members is formal adoption of the present youth rates of £84 return across the Atlantic. These are available to anyone under 25 (though details vary) and require no long advance booking.

Yesterday's confirmation of a hearing agreement between the airlines would appear to mark a victory for BOAC. Trans World Airlines, Pan American and Air Canada.

All but BOAC had unofficially threatened they would withdraw from the association if it did not agree to a new price fare.

European opposition
They were opposed by numerous smaller European carriers whose costs are lower to begin with, who in many cases operate their own charter companies and who enjoy a foundation of ethnic traffic, which is not as sensitive to price considerations as ordinary business or tourist traffic.

However, beyond the introduction of an Early Bird scheme and some liberalisation of the rules on charter flights, the IATA conference is believed to be moving towards preservation of the present standard first-class and economy fares across the Atlantic.

The new schemes, such detail of which remains to be worked out, theoretically will not be implemented until next April, though in practice some shortening of this wait seems likely.

HEATH'S OLD SCHOOL BANS LONG HAIR

Daily Telegraph Reporter
BOYS at Mr Heath's old school, Chatham House, Ramsgate, have been ordered by the headmaster to get their hair cut, or leave.

Mr Keith Potten, the headmaster, told the 760 boys at assembly yesterday that as from next term hair would be worn above the collar.

A sixth-former with locks trailing over his green blazer commented later: "Well, Mr Heath may have had a short back and sides, but that was 55 years ago."

Times change, even in schools, and you might have noticed that even Mr Heath's hair is more in line with modern trends.

Mr Potten said: "I have this last year been trying to improve the appearance of the school. Up to now, I have approached the matter of length of hair on an individual basis but this has caused difficulties."

"It seems more sensible if I make a definite ruling. This is that hair may not extend below the level of the top of the collar at the back."

"Within this restriction boys may wear their hair in the modern fashion provided that it remains clean and tidy."

Mr Cecil Curzon, 84, who taught the Prime Minister at the school, said: "When Mr Heath was a prefect, discipline was much stricter. He would not have tolerated it."

EIGHT FOR TRIAL ON CHEQUE FRAUD CHARGE

Six men and two women were committed for trial to the Old Bailey from Clerkenwell, accused of cheating and defrauding by using stolen cheque books and other documents.

Wolf Seeborg, 34, journalist, a German citizen, of no settled address, Ian Purdie, 35, film technician, no settled address, and Peter Prescott, 27, decorator, of Roehampton Way, Putney, were committed in custody.

Christopher Bolt, 24, unemployed, of Aldred Road, West Hampstead; Peter Stephens, 34, painter, of Madia Lane, Paddington; Martin Hoagwood, 26, a teacher, of Ashburnham Road, Amphil, Beds; Rosemary Fiore, 22, unemployed, of St Luke's Road, North Kensington, and Christine Hayesell, 18, student, of Calville Terrace, North Kensington, were committed on bail totalling £7,550.

'GUARANTEED CHEQUES' FIRM WOUND UP
Cheque indemnity, a company which guaranteed firms against losses from dishonoured cheques, was compulsorily wound-up in the High Court yesterday. The order was made by Justice Goff, sitting as the Secretary of State for Trade and Industry.

The petition was supported by four trade creditors. Kenning Motor Group, creditors for £1,500; Haysmarket Corner (254) Motors, £200; and Vauxhall stores (£55), and by the Department of Health and Social Security, creditors for £2,000.

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INNOCENT MAN FOR INQUIRY

A MAN whose conviction and nine-month sentence on an indecent assault charge were quashed by Appeal Court judges last week has been asked to give evidence at an inquiry into how police obtained his confession.

The Appeal Court called for the inquiry after clearing Mr James Ritchie, 31, of Perry Green, Much Hadham, Herts.

The judges were told that six days after his conviction the woman he was alleged to have assaulted saw her attacker in the street.

Mr Ritchie called over the weekend on two Maidstone housewives, Mrs Christine Pelea and Mrs Elaine Butler, to thank them for their help, and to give them flowers.

Mrs Pelea, of Marfair Avenue, Loose, was the woman who was attacked. Both she and Mrs Butler, who saw the attack, denied at the trial that Mr Ritchie had been responsible.

A jury at Maidstone Sessions found Ritchie guilty on June 28, after police said he admitted in a statement: "If the lady says I did it, I don't do it."

Subsidy urged for new private town homes

By JOHN PETTY, City Staff
PEOPLE wanting to buy new houses in town or city centres should be subsidised from rates and taxes, the Government is advised in a report published today by the National Economic Development Office.

The report is by a working party set up by the Labour Government and now reporting to Mr Amery, Minister of Housing.

It says the councils should buy land in central areas and sell it to builders at a loss. Political objections from councils could be overcome by the Department of the Environment taking powers to enforce the policy.

Cost too high
Two out of every five homes in England and Wales need to be replaced or improved. The problem is overburdening local councils. So the working party was told to find ways in which private house builders could help replace the crumbling homes in town centres.

Mr G. E. D. Bonham-Carter, a merchant banker who served on the working party, said yesterday that the cost of buying and demolishing outworn property in central areas had been too high for private house builders in post-war years. This had led to an imbalance, with council housing in central districts and private houses in the suburbs. Now councils were running short of money for urban renewal. Subsidising land for private developers would be cheaper than existing subsidies for council houses.

He thought the policy might

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سكان الوطن

V & G PAPER SHOCKED ME, SAYS BROKER

AN insurance broker told the Vehicle and General tribunal in London yesterday that he was shocked by the contents of a confidential document about the company shown to him.

The broker, Mr ALAN GORDON, of Claremont Lane, Esher, Surrey, said that as he dealt with V and G and was considering doing much more business through them he was concerned about the allegations.

The man who passed him the document Mr DENIS NORGAN, of Vale Road, Worcester Park, Surrey, said the document was given him by his mother, a photo-copyist at the Department of Trade.

He did not consider the document—and two others of any value then or now. He had the right of gain. "I did not realise it would come to what it has come to," he added.

Request to mother

Mr NORGAN said in evidence that about last October he asked his mother to let him see any documents she came across that might be of interest.

Early in November his mother brought home a document, but he could not remember its contents. He showed it to Mr Gordon and told him its source.

"I added it was extremely confidential and that it was of the utmost importance it did not go any further than himself," he continued.

Mr Gordon returned the document on Nov. 9. It had been torn up and the pieces were in an envelope. He gave these back to his mother. No other copies had been made and he showed it to nobody else.

Document burnt

About Nov. 17 he obtained another document, which he showed to Mr Gordon, who asked if he could keep it overnight to study. When he received the document back he burnt it at Mr Gordon's home.

He obtained a third document. It concerned the Farnham Insurance Co., but contained information being generally discussed in the insurance world. He showed it to Mr Gordon, then it was burnt.

He had not said anything to his mother about telling Mr Gordon when she gave him the first document. He knew that any disclosure of what his mother had done would be likely to get her into trouble.

After the return of this document Mr Gordon asked him to see if his mother could get any other documents. He could not remember whether he had disclosed the document. Mr JOHN ARNOLD, Q.C. for the tribunal, if Mr Gordon had told him he had made a copy, Mr NORGAN replied: "No. Nor did Mr Gordon tell me he had disclosed the information to V & G or anyone else."

Gordon challenged

When his mother told him there had been a leak of information at the Department of Trade he challenged Mr Gordon, who gave him his promise he had not done so. "That was on Nov. 19."

"I did not think for one moment the investigation was about the information we had had," he went on. "I wanted to go to Mr Gordon to make sure this other document had not been destroyed."

"At that time I thought Mr Gordon a trustworthy fellow and didn't think for one moment he had passed any information to me, but as a precaution the thing to do was to get the document destroyed."

When Mr Gordon gave him the document his words were more or less: "On my honour I have not passed this on." He believed Mr Gordon.

Answering Sir ELWYN JONES, Q.C. for policy-holders and shareholders, Mr NORGAN said: "I did not give Mr Gordon these documents because they related to a particular company. I gave them to him to read because they were about insurance, as being in insurance they were of some interest."

"Whether or not we dealt with the companies was, I think, irrelevant. I did not consider they were of any value then and I don't consider they are of any value now."

Asked by Mr Justice JAMES, the chairman, what he hoped to gain, he replied: "I don't think I had any gain in mind. Looking back on it now I don't see how I could have gained from the information we had. I did not realise it would come to what it has come to."

Shocked at document

Mr Gordon said he was shocked when he saw the first & G document.

He continued: "This being a company we dealt with and the fact that we were considering doing much more business through them, I was concerned about the allegations were in the document, and the effect it might have on clients present and future."

"Afterwards it occurred to me I must have come from his mother. But at the time I was much more interested in the subject matter."

He read it over and over again and thought about it. "I just didn't know what to do, but I decided overnight to ring V & G or an insurance lawyer."

He typed another copy of the first V & G document. He decided asking Mr Morgan for more documents, but said he recognised he had given encouragement to do so.

He went to the Red Lion pub-house across the road from the V & G offices for a luncheon and showed the document to a V & G official. He returned to the company offices and showed it to the

management. Mr Kershaw showed "great annoyance." Mr Gordon went on: "He got very excited, said it was incorrect, and that the establishment were getting at him as they had been doing for some time."

"Mr Amos said it was greatly exaggerated and Mr Kershaw went on to say he thought they ought to get rough and he was going to get it raised in Parliament. I suggested they should go to the Board of Trade and get it cleared up with them."

Asked what his motives were, Mr Gordon answered: "I had a document and I did not know what to do about it. I wanted re-assurance from them."

Mrs Morgan saw him with her son on Nov. 18. She told him about the leak inquiry and was "very upset." He denied to her that he had passed any information and did not think it had been passed by V & G.

He added: "On hindsight, I realise it was a very foolish thing to have done it."

Inadequate protection
Sir ELWYN JONES told the tribunal that the procedures in the Department of Trade and Industry to protect the security of department documents, particularly those classified "Commercial in Confidence," had been shown to be "highly unsatisfactory."

"In my submission a serious inadequacy of the provisions made in the department for their proper protection has been shown in various respects," he went on.

The documents were transmitted to the photo-copying room in open areas in folders identifiable as potentially confidential, then were passed through messengers' rooms at various floors.

Mr PETER WESTON, Q.C. for the Department of Trade, said that answers to the points raised would be given later.

Mr A. TEMPLE, for the Norgans, said both were responsible for a serious breach of faith, but the extent of the damage caused was minimal.

Apart from the loss of public confidence, the real damage was felt not by the company, not by the shareholders, not by the policy-holders, but by Mr and Mrs NORGAN.

Both bitterly regretted what they had done. Mrs NORGAN had been foolish out of misguided loyalty towards her son.

Mr JOHN HICKS, for Mr Gordon, said he was sorry for what he had done. He realised it had been foolish. The only ulterior motive suggested against him was that he made a penny out of it, but owing money to V & G, he thought of ingratiating himself with them.

Department's powers
The first stage of the inquiry, into the mechanics of the leak, was concluded. The second stage into allegations of possible negligence and misconduct by Civil servants began with a submission from Sir ELWYN JONES.

He said he wanted to raise matters including the powers available to the Department, procedures adopted by it, the effectiveness of what it did on the basis of what might have been done effectively at the time, and the reaction to the "continuous flow of danger signals" by officials.

Sir Elwyn went on: "The failure of the Department even to require information that would have enabled it to dissipate doubts or confirm its fears and thereafter act is at the very heart of this disastrous story."

"Without the information it should have required, or could have insisted on obtaining, the Department rendered itself impotent to apply more drastic procedures which it had the power to apply."

Loss increased
Because of the failure to exercise these powers the magnitude of the loss finally sustained by both shareholders and policy-holders was enormously increased.

"I submit that the public is entitled to expect from the Department—specifically and exclusively charged with powers to ensure their protection—a far greater degree of resolution than at any rate the evidence thus far has indicated was found to be present."

The tribunal was adjourned until today.

PAINTER WHO FELL 38ft GETS £20,000 AWARD

A painter and decorator whose prospects of future employment were bleak after he received multiple injuries in a 38ft fall from a ladder, was awarded £20,000 agreed damages and costs in the High Court yesterday.

Mr Frederick Arthur Charles Edwards, 41 of Wandet Court, St Pauls Way, Camden Town, fell when the top section of an extending ladder collapsed in September, 1967. He was now paralysed from the chest down and confined to a wheelchair.

Mr Justice Bean described the settlement as "highly desirable." Judgment was against Mr Edwards' employers at the time of the accident, Collins (Contractors) Ltd., of Gillian Street, Lewisham, who had denied liability.



PICTURE BY BECK

Outside the City of London Exhibition Hall Neville Norman, an Australian graduate now at Cambridge University, demonstrated the "Fosbury Flop" yesterday at the Amateur Athletic Association's "Leaping in London" display.

MURDER HUNT ON ESTATE

By JOHN OWEN

EVERY man and boy over 14 on a Torquay housing estate is to be interviewed by police hunting for the person who stabbed Gail Ricketts, 16, a hairdresser's apprentice of Headland Park Road, Paignton.

Police will visit the Churston Estate, less than 100 yards from the footpath where Gail was stabbed, as she cuddled Mr Robert Mudge, 22, a shopfitter and former boxing champion.

Police will visit the Churston Estate, less than 100 yards from the footpath where Gail was stabbed, as she cuddled Mr Robert Mudge, 22, a shopfitter and former boxing champion.

Det. Chief Supt. Proven Sharpe, who is leading the murder inquiry, said: "We are also anxious to trace a young man who wears a dark coat with a



Gail Ricketts.

very unusual collar who has been seen in the area recently. He said that the collar was leather, of a very odd design or it stood up high behind its wearer's neck.

"I also want courting couples who have used the footpath recently to come forward. Very few have so far and I want to assure them that anything they tell us will be treated in the strictest confidence."

"Black shadow"

The man being sought by detectives is believed to be in his late teens or early twenties and of average build. Gail told her parents before she died in hospital on Sunday: "All I saw was a black shadow and a tall figure."

Mr Mudge of Winchester Avenue, Paignton, had seven stitches in his back for a knife wound, but was not kept in hospital. He told police that



Mr Robert Mudge.

he and Gail had left the dance and were "having a cuddle" when the killer struck.

An inch-by-inch search of the grounds of the nearby Shipway Manor Country Club was made yesterday by police seeking the murder weapon. Last evening detectives were mingling with visitors to the club.

The inquest on Gail was opened and adjourned yesterday. Cause of death was shock caused by a stab wound in the stomach.

SECOND ORDER AGAINST DOCTOR

A doctor who was struck off the Medical Register in 1960 after being jailed on an abortion charge was ordered yesterday to be struck off again for a similar offence, by the Disciplinary Committee of the General Medical Council. His name was restored in 1963.

The committee was told by Mr Kenneth Wigdery that Dr LILIAN O'SHEA, of Huddersfield Road, Battyford, Mirfield, Yorkshire, was sentenced to seven years' imprisonment on July 9 this year at Leeds Assizes after being convicted on three charges. He has 28 days in which to appeal against the striking-off order.

Threatening letters lie put woman in jail, court told

Daily Telegraph Reporter

A WOMAN was arrested and spent 10 days in jail after a neighbour falsely accused her of writing anonymous letters threatening to kill the neighbour's daughter, it was said at Glamorgan Assizes in Cardiff yesterday.

The neighbour, Mrs AVON HUGHES, 43, licensee of the Farmers Arms, Ammanford, Carmarthenshire, wrote the letters herself, said Mr ANTHONY EVANS, prosecuting.

Mrs Hughes faces two charges of wilfully making false statements that she had found two letters threatening to kill her daughter Rhiannon, 3. She pleaded not guilty.

Mr EVANS said that as a result of a statement by Mrs Hughes a neighbour, Mrs ENID VALMAL THOMAS, of Clyderi, Glynnoch, was arrested on Jan. 19 and taken to Ammanford police

station, where she was charged and detained.

She appeared the next day at Amman Valley magistrates court and was remanded in custody for 10 days. She was committed for trial and spent a fortnight in hospital while on remand.

At Carmarthen Sessions the prosecution offered no evidence against her and verdicts of not guilty were entered. It was clear from forensic evidence not available earlier that the letters had not been written by Mrs Thomas but by Mrs Hughes.

One letter read in court stated: "The little girl will be killed if you do not get out." Another said: "Get out. I will slash the child." A third said: "The agony of her death will be brutal. I will kill the child. Get out."

Mrs Hughes made a written

statement for the purpose of proceeding against Mrs Thomas knowing it was wickedly untrue, Mr Evans said.

Handwriting samples were taken, including that of Mrs Hughes, and experts were of the view that Mrs Hughes had written the threatening letters.

Det.-Insp. DENNIS DAVIES said in evidence that Mrs Hughes made a statement in which she said: "It all started with Valmai coming outside the pub and shouting things."

"I decided to have one back on her and I wrote the letters myself threatening the little one, hoping Val would get the blame."

The alleged statement added that Mrs Hughes suffered from nerves because of the shouting but would never have harmed her own child.

The hearing was adjourned until today.

Abortion case death because blood not available

By JOHN KEMP, Social Services Correspondent

REPORTS of an inquest on a mother-of-four, who died after an abortion in a private clinic are expected to be shown to Sir Keith Joseph, Social Services Secretary. It was stated that extra blood needed during the operation could not be obtained.

A verdict of death by misadventure was returned at the Hammersmith inquest on Mrs ODETTE BOUTTE, 42, a French housewife, who died after the abortion at the Richmond private clinic, Twickenham, Middlesex, on June 22.

After hearing of difficulties in withdrawing blood from the clinic's supply at a nearby hospital, the jury added a rider pointing out that if abortions were performed during normal working hours, there would be a full emergency service at hospitals.

The jury was told that haemorrhaging began during the operation and the assistant matron went to King Edward Hospital nearby for blood.

Laboratory locked
Miss CHRISTINE TURNER, assistant matron at the clinic, said: "I went in twice during the operation and all was going well. I then received a call and was asked to go to the hospital for blood."

When she arrived at the hospital no one could help her. The porter took her to the laboratory, but it was locked. When a refrigerator was eventually unlocked, they could not find all the blood they needed.

Miss Turner said that before the operation she contacted the King Edward Hospital at Ealing and asked for two pints of blood suitable for Mrs Boutte, and also two pints of O-negative blood, which could be given to anyone.

She said it was normal to operate until about 7 p.m. She did not know there was any difficulty in getting blood and she did not know the clinic was relying on emergency services. "I was assured the service was 24 hours."

Miss Ingold said she opened the womb and removed the baby. She closed the uterus but Mrs Boutte was bleeding. The bleeding would not stop.

Dr WALTER KILLPACK, in charge of the blood transfusion unit at the hospital, said: "I verbally warned the matron of the clinic on the inadvisability of carrying out even the simplest termination in the evening or at night."

He said that he had 18 technicians at the hospital, but only one was left on stand-by after 5 p.m.

It was stated that Mrs Boutte's doctor had recommended her to go to London for an abortion because another childbirth would be detrimental to her health. The operation cost £450.



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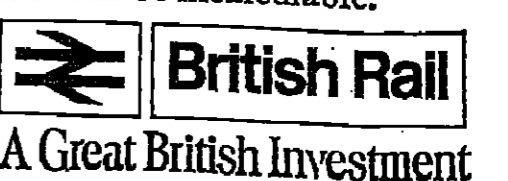
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railways fulfil a social need that can't at this time be measured in profit. But unless we protect and invest in them now, our loss will be incalculable.



A Great British Investment

Yesterday in Parliament BARBER'S TAX CUTS MEAN LOWER PRICES 'OVER WIDE RANGE'

BY OUR PARLIAMENTARY STAFF
MR BARBER, Chancellor of the Exchequer, said in the Commons yesterday that his decision to remove all existing hire purchase restrictions and to cut purchase tax would result in "greater assurance" on the part of managements.

Rejecting a criticism by Mr Jenkins, Shadow Chancellor, that his announcements should have been made months ago, Mr Barber said: "When you were in office you were never satisfied unless you were putting taxes up."

He added amid Conservative cheers: "It is because you do not complain because we don't cut them quick enough."
Mr Barber said that the CBI's initiative to restrain prices gave rise to the prospect of a slower rise in prices and a faster growth of demand.
Appealing to the TUC for "a positive contribution," he declared: "We now have a unique opportunity to make a decisive breakthrough in the fight against inflation, and this is the time to grasp it."

Anthony Barber Over 3 pc growth expected

Introducing his statement, the CHANCELLOR said the review of the economic situation and prospects which always took place at this time of the year had now been completed, and he had considered it against the background of the two main problems now facing the country, high unemployment and continuing inflation.

The House would recall that, in his Budget statement, he said he expected that, between the first half of 1970 and the first half of 1971, output would increase by about 3 per cent.

In the light of the review which had just been completed, and assuming no further policy changes, he would now expect the increase in output to be a little greater than 3 per cent.

This latest forecast did not take account of the additional weight of infrastructure in the House's Budget statement last year, but was based on the assumption that the first half of this year's national output would be lower than in the second half of 1970.

The estimate in the financial statement and Budget report was that, between the second half of 1970 and the first half of 1971, output would increase by about 3 per cent.

From information which had become available since the Budget, it was now clear that, in spite of the signs of a recovery in the second quarter, taking the first half of 1971 as a whole, the level of output was probably rather more than one per cent below the level assumed at the time of the time of the Budget.

High workless level
This low level of activity in the economy, combined with the fact that wage inflation had been causing employers to lay off labour to cut costs, had resulted in a level of unemployment which everyone agreed was too high.

Even with a rate of growth of rather more than 3 per cent, the additional margin of slack which developed in the first half of this year would not be appreciably diminished by the first half of next year.

The level of unemployment in the first half of next year would, therefore, in the absence of any policy changes, be higher than was expected at the time of the Budget.

There was a further factor which was relevant to any assessment of prospects at this time, and that was that industrial investment would be likely, on present indications, to be in the absence of any policy changes, to continue on a downward trend for a time.

Increase in exports
Turning to the balance of payments, the Chancellor said that at the time of the Budget he expected another sizeable surplus on current accounts in 1971.

In the financial statement and Budget report, the forecast of an increase in the volume of exports and the House would have noted that the recent trade figures showed a renewed increase in the volume of exports after a static period since early in 1970.

The latest figures indicated that in the first half this year the current account was in surplus, for those six months alone, by about £300 million seasonally adjusted—that is to say, at an annual rate of about £600 million. This was a considerably larger surplus than many had expected.

Bearing in mind the strength of the external position, the House should know that he had decided to make a further reduction in the country's remaining debt to the International Monetary Fund.

apply only to expenditure incurred after today and before 1 August, 1973.
Second, he proposed to end the discrimination against the service industries in the present free depreciation rules by allowing free depreciation for immobile plant and machinery in use in service industries in the development areas.
"This additional relief will also take effect from tomorrow, but will not be subject to any time limit."
These two changes together would benefit industry by about £40 million in the financial year 1972-73 and about £150 million in 1973-74. The necessary legislation would be in next year's Finance Bill.

"These additional incentives are considerable, but I have always taken the view that investment decisions are in the main governed by the assessment which businessmen make of the prospects for demand. Investment will therefore also be revived by two further proposals."
Mr Barber said the Government had not yet taken decisions on the recommendations of the Crowther Committee, about hire purchase and similar controls, but he had concluded that the right course in the present circumstances was to remove all existing hire purchase restrictions and rental agreements.
"This move will stimulate considerable additional demand and has the added advantage that the direct effect on demand is greatest in the early months. This change will mean that all those who provide consumer credit will now compete on an equal footing."
"As for the future of consumer credit arrangements, I made clear in my Budget speech that the control of consumer credit and the general control of quantitative monetary control go together."
"The consultations with the banks and other institutions concerned are now in progress."
"In due course, in the light of the Crowther committee's recommendations and our experience of the new methods of general credit control, we shall have to consider the arrangements for consumer credit in the wider context."

Consumer credit equal footing

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Roy Jenkins 'Phoenix from Budget's ashes'

Mr ROY JENKINS, Shadow Chancellor, congratulated Mr Barber on having risen "like a somewhat belated phoenix, from the ashes which have devoured his Budget judgment, and also on having made such a remarkable and welcome repayment of Britain's international debt on the basis of a reformed monetary control system."

"The consultations with the banks and other institutions concerned are now in progress."
"In due course, in the light of the Crowther committee's recommendations and our experience of the new methods of general credit control, we shall have to consider the arrangements for consumer credit in the wider context."

Purchase tax cuts

He had decided that there should be reductions in purchase tax, but that they should be greater than could be made by the use of the regulator. The cuts would therefore be made by order, under the Purchase Tax Act of 1963.
"The regulator will adjust all four rates of goods—by two-eighths to be precise."
The 55 per cent rate will thus be cut to 45 per cent; the 36½ per cent rate to 30 per cent; the 22 per cent rate to 18 per cent; and the 13½ per cent rate to 11½ per cent.

"Purchase tax is collected in arrears, so the cost will be about £10 million in the current financial year and about £255 million in a full year."
"This is the first time that the rates of purchase tax have been reduced since 1963, and it is the biggest reduction of purchase tax since 1953. It will mean price cuts over a wide range of goods."
"This announcement was loudly cheered from the Conservative benches."

Mr Barber said that, together with the cuts in taxation which he had announced last autumn and in the Budget, the total reduction in taxation in the present financial year would be about £1,100 million, and over £1,400 million in 1972-73.

Injection of demand

In addition, there were the new measures to assist the development of the intermediate goods sector, which involved additional expenditure of about £100 million, to be incurred in this financial year and the next. These measures would mean a substantial injection of demand into the economy.

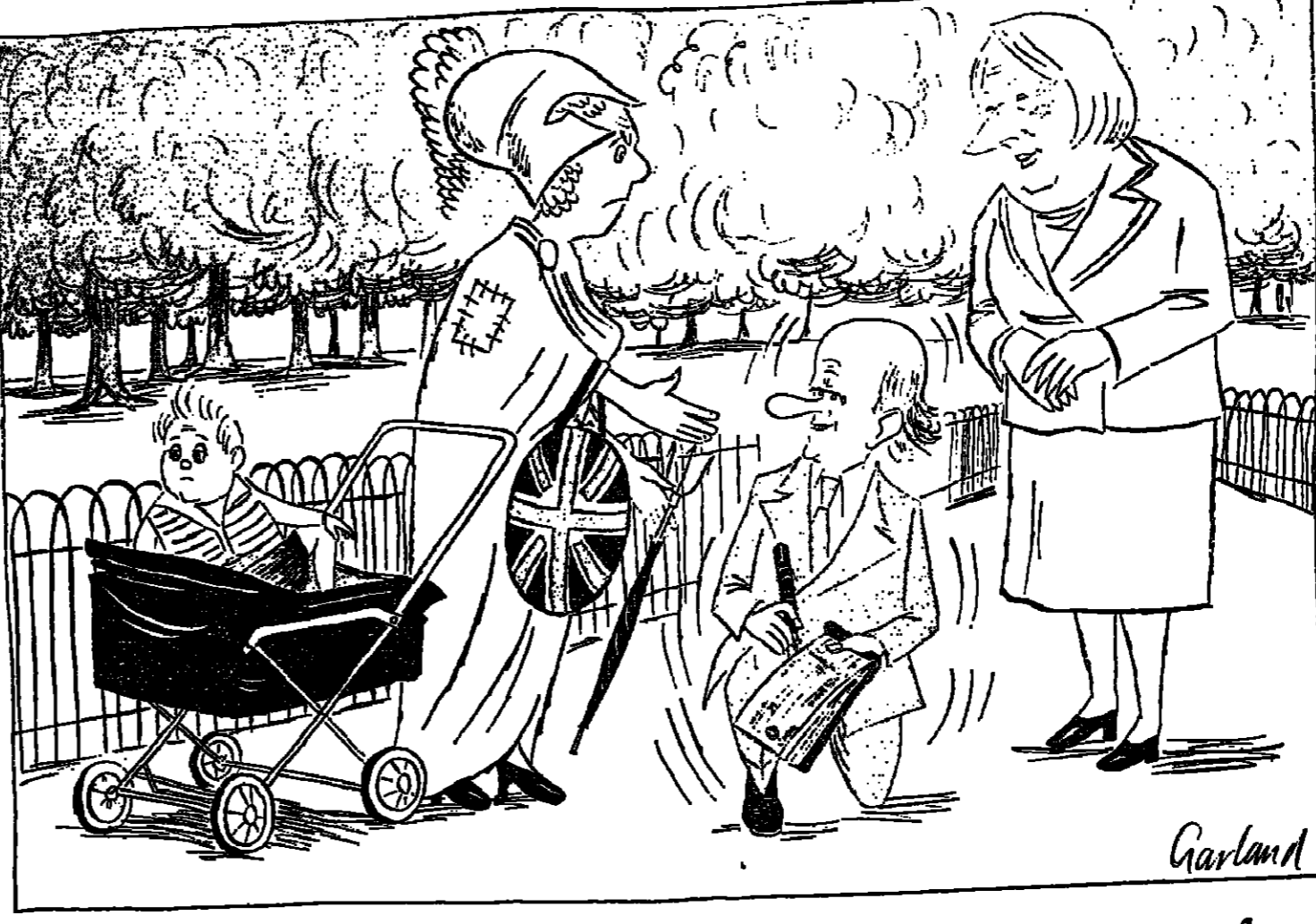
The removal of hire purchase restrictions would also add substantially to demand.
"I have also made allowance for the effects on aggregate demand of price restraint by both the Government and the nationalised industries, and of the lower level of money pay increases which should accompany this new situation."
"My predecessors have always forecast that one of the most difficult forecasts to make is the change in national output resulting from a variety of new factors, and any such estimate must inevitably be subject to a considerable margin of error."

"Taking into account all the factors, I now expect the increase in national output between the first halves of 1971 and 1972 to be 4 to 4½ per cent."

Slow price rises

"We now have the prospect of a slower rise in prices and at the same time a faster growth of demand. Managements can now look forward with the greater assurance which they rightly need to embark on the new investment which the country needs."
"The Trades Union Congress have on many occasions argued both for action to restrain the rise in prices as a basis for wage moderation, and for a faster growth of demand."
"At the NEDC meeting earlier this month they stressed how difficult it was for them to persuade their members to moderate wage claims while the rate of increase of prices was so high."

"I hope therefore that, in the light of the assurance which I have already given and the new possibilities opened up by the CBI initiative, the TUC will



Rent rebate hope for 2½m private tenants

BY OUR PARLIAMENTARY STAFF
THE Government's proposals on housing meant that for the first time 2,500,000 people in private accommodation would be given the chance of a rebate

Mr WALKER, Secretary for the Environment, said in the Commons last night.

This would be accompanied by a rebate scheme in the public sector which was generous and would concentrate help where it was needed most.

Mr Crosland, Opposition spokesman on the environment, claiming that the results on council rents would be "wonderfully inflationary," said standard rents in London would be £10 to £12 a week.

'Fair deal' proposals

Opening the debate, Mr WALKER moved that the Commons approve the White Paper "Fair Deal for Housing," which he said was a "very serious position last year. In the public sector a very real decline was taking place. The slum clearance programme was also in decline and no one could have defined the rent system as fair. Tens of millions of people who needed much more help were not receiving it."

The Government intended to see that rents went over to a fair rent basis in the public sector and in 1971. The building societies were short of money and the prospects for the private sector of the building industry were very grim.

The Government had introduced specific incentives in the White Paper, for accelerating slum clearance.
The only detailed criticism of the rebate scheme had been that it had treated single parent families more unreasonably than previous schemes. This matter would be examined by the Commission on Housing.

There were considerable anomalies and inequalities in the council house sector, and he

Uproar on Market 'propaganda'

BY OUR PARLIAMENTARY STAFF
MR WHITELAW, Leader of the House, rejected a Labour complaint in the Commons yesterday that the Government had broken the accepted rules by publishing a free, shortened version of the White Paper on the Common Market negotiations.

Mr WHITELAW, Leader of the House, said the House would recall that the decision to make application for membership of the Community was approved by a majority of 426 in 1967.

Therefore, both the previous Government which decided to make an application and the present Government had felt it right to put out information at important stages in the negotiations.

"The Labour Government issued its White Papers and this government issued a White Paper at the conclusion of the main issues in the negotiations. There had been widespread demands for information to the public. In response the Government decided to issue along with the main White Paper a free short version which covered the same ground."

The Labour Government issued a series of free fact-sheets in 1967 and the present Government had also issued a series of eleven fact-sheets on Britain and Europe on generally similar lines.
"The Government concluded that there was ample justification from past practice for giving the country clearly and simply the information which had been so widely demanded and for reporting to the nation the outcome of the negotiations which had been initiated by a decision of the House with an overwhelming majority."

Mr PEART (Lab., Working-

statement. Would he go a little further on his prophecy about unemployment? Did he accept that the figure would be below half a million by the end of the year and was that the Government's target?

THE CHANCELLOR said the forecasts he had given were based on an estimate of the situation as he saw it developing. Mr WILSON, Leader of the Opposition, congratulated the Chancellor on his third Budget in less than nine months.

Since he understood from the latter part of the Chancellor's statement that he was hoping the measures he had announced might lead to some restraint in wage settlements, would he not agree that it was incumbent on him to withdraw the housing White Paper?

Mr BARBER replied that the proposals in the housing White Paper were not in the nature of an ordinary increase in prices resultant from a wage-inflationary situation. They were the result of a deliberate and long overdue change in housing policy.

Mr WILSON said that a year ago the Labour party were forecasting a continuing £900 million balance of payments surplus and it was the Prime Minister who said we had passed the peak.

Mr BARBER replied that if the Leader of the Opposition could not do better than that he would soon become the "day before yesterday's man."

Answering Sir John Rodgers (C. Severn-est), the Chancellor said the cost of capital allowances charges in 1972-73 would be about £40 million, and in 1973-74 about £150 million. The purchase tax changes would cost £110 million in this financial year and £225 million in a full year.

Mr RIDSDALE (C., Harwich) asked what steps the TUC had taken to ensure what must be the basis of his economic policy, which was the establishment of a voluntary prices and incomes policy.

Mr BARBER said it was for the trade unions to decide what actions they should now take. He was sure they recognised that the measures taken by the Government and the action by the CBI created a new situation in which there was a much better opportunity to bring inflation under control, reduce unemployment and achieve a faster growth in living standards.

Mr ATKINSON (Lab., Tottenham) asked the Chancellor to reconsider seriously the accusation he had made against wage earners that they were more greedy than they were entitled to from the economy.

The CHANCELLOR said he felt what mattered now was that the prospect of lower prices over the next 12 months should encourage management and unions to moderate their wage demands.

There were considerable anomalies and inequalities in the council house sector, and he

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Mr WALKER, Secretary for the Environment, said in the Commons last night.

This would be accompanied by a rebate scheme in the public sector which was generous and would concentrate help where it was needed most.

Mr Crosland, Opposition spokesman on the environment, claiming that the results on council rents would be "wonderfully inflationary," said standard rents in London would be £10 to £12 a week.

'Fair deal' proposals

Opening the debate, Mr WALKER moved that the Commons approve the White Paper "Fair Deal for Housing," which he said was a "very serious position last year. In the public sector a very real decline was taking place. The slum clearance programme was also in decline and no one could have defined the rent system as fair. Tens of millions of people who needed much more help were not receiving it."

The Government intended to see that rents went over to a fair rent basis in the public sector and in 1971. The building societies were short of money and the prospects for the private sector of the building industry were very grim.

The Government had introduced specific incentives in the White Paper, for accelerating slum clearance.
The only detailed criticism of the rebate scheme had been that it had treated single parent families more unreasonably than previous schemes. This matter would be examined by the Commission on Housing.

There were considerable anomalies and inequalities in the council house sector, and he

VOTE FORCED ON 'SIX WARNING'

BY OUR PARLIAMENTARY STAFF
Labour back-bench M.P.s forced a division in the Commons yesterday against a motion referring to the Committee of Privileges. The motion, which was moved by Mr Alex Kitson, executive officer of the Transport and General Workers' Union had threatened to withdraw financial support from Labour M.P.s who did not oppose entry to the Common Market.

The motion, which had been moved by Mr Whitelaw, Leader of the House, was approved by 205-95, Government majority 110. Tellers for the "Noes" were Mr Orme (Lab., Salford W.) and Mr McNamara (Lab., Hull N.).

Wilson's challenge

Mr WILSON, Leader of the Opposition, said this document had been issued after approval of the application by Parliament. The White Paper had "nothing to do" with the application. "It includes the conclusions of the Government on entry and is propagandist in tone."

He asked if Mr Whitelaw agreed that it was a rule of Government that no White Paper involving controversy could be issued by a free copy unless it had been approved by the House.

The previous Government had wanted to publish a free version of superannuation proposals but had been told that the rules were absolutely fixed that there must be Parliamentary approval. Had the Government changed the rules so that they were different for this Government from that for any previous Labour or Conservative government?

Mr WHITELAW replied: "I reject that absolutely. We have considered all the precedents and in the circumstances of the case, we believe we are right."

House of Lords MIGRANTS BILL DEFEAT

By Our Parliamentary Staff
THE Government was defeated by 95 votes to 79 in the Lords yesterday on the first of 142 amendments so far tabled for the committee stage of the Immigration Bill.

Moved by Lord WADE (Lib), the amendment amounted to a declaration that nothing in the Bill should affect the existing rights of Commonwealth citizens already living in Britain or adversely affect their status.

Labour and Liberal peers, anxious that verbal assurances given by the Government should be added to the general principles on which the new system of immigration control is based, cheered as the amendment was carried by a majority of 14.

Lord Wade said he doubted if the Government yet fully appreciated the feeling of insecurity created by the introduction of the Bill. This was a matter which affected the host community as well as the newcomers.

A sense of insecurity created tension and this, in turn, made good community relations more difficult to achieve.

Although the Government had said it was not the intention to take away the rights from Commonwealth citizens already resident in this country, or to reduce their status, there was widespread anxiety among immigrant communities that they would not continue to enjoy their present degree of security.

"Assurances are not enough. There is a great difference between an assurance given by a Minister and a clause in a Bill."

Few bad cases
Lord BROOKE OF CUMNOR (C.), former Home Secretary, took grave responsibility on those leaders of immigrant opinion and other who had stimulated doubts and fears. There was virtually no justification in the Bill which could justify them unless the existing immigrant law was going to misbehave himself and prove himself a bad citizen.

While approving of the spirit behind the amendment, Lord Brooke said it would render certain impossible changes in the law which he believed were desirable to deal with a small number of bad cases.

Baroness GAITSKELL (Lab.) argued that the amendment was important because the Home Secretary's views were incorporated in the Bill.
"It is all very well when we have a nice, liberal Home Secretary like Reginald Maudling, but should we have a Home Secretary who is not so liberal when this amendment is very important indeed."

Lord SHEPHERD, from the Opposition Front Bench, said that if the Government could not accept the amendment there was a sharp need for us in this country.

Lord WINDLESHAM, Minister of State, Home Office, said the Bill did not affect the civic rights and privileges enjoyed in this country by all Commonwealth citizens by virtue of their status as British subjects.

The question of whether they were already established here or whether they came after the Bill became law. Registration would apply only to those entering with work permits in the future.

Clause 29, which enables the Home Secretary to make contributions towards the expenses of immigrants returning home, was not a signal for any large-scale programme of repatriation designed to alter the balance of population in this country. It was a straightforward welfare provision which would be greatly to the advantage of those who benefited under it.

The Bill provided substantial safeguards concerning the right of entry of dependants, the eligibility to acquire our citizenship from deportation after a period of five years.

Administering the rules

The Government had a majority of 17 on an Opposition amendment to ensure that there should be no discrimination on the grounds of race, colour or religion in the framing and administration of rules under the Bill. Voting was 98-79.

Commons Questions PROSECUTION REJECTED IN PILL-AT-12 CASE

BY OUR PARLIAMENTARY STAFF
The Director of Public Prosecutions has decided not to institute a prosecution in the case of the 13-year-old girl who was prescribed contraceptive pills, after she had undergone abortion.

Mr LIPSON (Lab., Wirrington) said that the Director of Public Prosecutions had decided not to institute a prosecution in the case of the 13-year-old girl who was prescribed contraceptive pills, after she had undergone abortion.

Handwritten signature or mark at the bottom of the page.

TUC EXPECTS MORE MEASURES TO REDUCE JOBLESS

By JOHN RICHARDS, Industrial Staff

MR VIC FEATHER, TUC general secretary, said last night that Mr Barber's mini-budget should keep unemployment below the million mark this winter. However, it was clear that the TUC expected "further and better" measures to counter the present 700,000 workless problem before any substantial reductions would be seen.

Mr Feather ruled out any immediate guidance to 150 affiliated unions on wage restraint and refused to accept that the five per cent ceiling on price increases might become a "norm" for pay increases during the next round of national negotiations.

"Neither the move made by the Chancellor nor the Confederation of British Industry recommendations will keep rents and food prices down."

"But the reduction in purchase tax will make a direct contribution to stemming the rise in other prices and I hope that these changes will persuade companies to hold their workers' numbers and allow consumers to benefit."

"The move to 80 per cent depreciation allowance in the first year, coupled with the general prospects for faster growth, should do a lot to improve the prospect for investment and I hope much of this will take place in the development areas."

"So far as wages are concerned, there is no basis for apprehension that a reduction in

CBI go-ahead to 5 pc prices ceiling

By ROLAND GRIBBEN Business Correspondent

CONFEDERATION of British Industry leaders last night gave the go-ahead to their plans for a 5 per cent ceiling on price increases after giving an enthusiastic reception to Mr Barber's tax measures.

Sir John Partridge, president, said the way was now clear to seek the prices undertaking from its 200 leading member companies and urge the rest of industry to fall in line.

He said the measures would give a quick stimulus to demand and should provide a much needed fillip for investment and it was now up to the trade unions to "play their part."

The Chancellor's tax incentives have exceeded the CBI call for a 4 per cent growth rate in return for the price peg.

Post Office re-think About 180 out of the 200 major CBI member companies are expected to sign the written wage demands to avoid price increases. Some food manufacturers are now expected to sign although they have made it clear that they will have difficulty.

Last night the Post Office became the first nationalised industry to announce that it was reconsidering its proposals for higher charges.

Mr Ryland, the corporation chairman, said proposals to increase postal and telephone charges later this year would be re-examined.

The nationalised industries will be holding talks with their sponsoring departments about the implications of the price pledge.



Lord Hailsham, the Lord Chancellor, wearing his court suit as Speaker of the House of Lords as he arrived at No. 10 yesterday to attend the special Cabinet meeting called to hear details of Mr Barber's "mini-budget."

Civil Service unions reject 8 pc offer after split

By MICHAEL GREEN, Industrial Staff

A SPLIT between craft and non-craft unions resulted in the rejection yesterday, contrary to expectations, of "twin" pay offers to 200,000 industrial civil servants.

The unions will press for a better deal at fresh talks with the Civil Service Department, possibly on Thursday.

But they seem unlikely to get an improvement on the present offer, worth eight per cent overall.

"Final offer" warning At the last joint meeting, Earl Jellicoe, Lord Privy Seal, in charge of the Civil Service, issued a warning that his offer of either £1.50 a week all round or £1.60 for non-craft workers and £1.60 for the craftsmen was "final."

Clearly the nature of the offer is causing friction between non-craft unions such as the General and Municipal Workers and the Transport Workers, who naturally want £1.50 more, and the craft unions, such as the Electricians, Engineers and Woodworkers, who do not want to accept less than the £1.60.

The cost of the offer is about £14 million. Present average earnings range from £20 to £22 a week according to skill. The negotiations cover workers in dockyards, research estab-

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DEATHS, IN MEMORIAM

Continued from Back Page

JAMES—On July 17, 1971, at 5, Grove Road, Sudbury, Suffolk, aged 82. James and mother of the late R. G. James and mother of the late R. G. James. Service at St. Margaret's Church, Sudbury, on Wednesday, July 28, at 10.30 a.m. No flowers or wreaths. Donations to Imperial Cancer Research Fund, Lincoln's Inn Fields, W.C.2.

JAMES—On July 17, 1971, in hospital, KATHLEEN, aged 79, at 29, Crisp Road, Hampstead, N.W.1, aged 79. Requiem Mass at St. Mary's, 29, Crisp Road, N.W.1, on Wednesday, July 27, at 8 p.m. Burial at St. Mary's, 29, Crisp Road, N.W.1, on Thursday, July 28, at 11 a.m. Flowers and inquiries to Mrs. Margaret James, 29, Crisp Road, N.W.1 (01-387 6075). Everard Street, N.W.1.

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congested, and social tension and community problems are on the increase. We all dutifully express concern. But a policeman is out there in the thick of things, doing a job that is often dangerous to himself and to others. Being a policeman will test any man. He'll need tact, intelligence, patience and guts. And, in an increasingly complex organisation, he'll need to use his brains and education. It's a good job for all of us that our police have got what it takes.

SCIENTISTS' DISPUTE Plea to Heath

Our POLITICAL STAFF writes: Mr Heath has refused to intervene as head of the Civil Service in the pay dispute with Government scientists. In a letter to Mr Airey Neave, Conservative MP for Abingdon, the Prime Minister says he will "await the outcome of the reference to arbitration."

Mr Neave, chairman of the Commons select committee on science and technology, wrote to the Government's "offer," which meant no increase for 7,000 out of 15,000 scientists, was a breach of the recommendations of the Fulton Committee

institutions. Failing agreement at the next joint meeting, the only course open to the unions would seem to be arbitration, although this is opposed by the electrical and engineers. Industrial action has not been considered.

Mr Bill John, chairman of the union side, said after yesterday's talks that if arbitration was now put forward, "it would not necessarily be rejected by the trade union side."

At the last joint meeting, Earl Jellicoe, Lord Privy Seal, issued a warning that his offer of either £1.50 a week all round or £1.60 for non-craft workers and £1.60 for the craftsmen was "final."

Clearly the nature of the offer is causing friction between non-craft unions such as the General and Municipal Workers and the Transport Workers, who naturally want £1.50 more, and the craft unions, such as the Electricians, Engineers and Woodworkers, who do not want to accept less than the £1.60.

The cost of the offer is about £14 million. Present average earnings range from £20 to £22 a week according to skill. The negotiations cover workers in dockyards, research estab-

ACKNOWLEDGMENTS

FEATHERSTONE—Mr S. T. Featherstone, on behalf of his relatives and friends for their kind letters, sympathy and help during the bereavement of his wife, Mrs. M. J. Featherstone, who died on July 23, 1971. Special thanks to Mrs. M. J. Featherstone, who died on July 23, 1971. Special thanks to Mrs. M. J. Featherstone, who died on July 23, 1971. Special thanks to Mrs. M. J. Featherstone, who died on July 23, 1971.

MOBERG—Mr and Mrs. Moberg, on behalf of their relatives and friends for their kind letters, sympathy and help during the bereavement of their son, Mr. Moberg, who died on July 23, 1971. Special thanks to Mrs. M. J. Featherstone, who died on July 23, 1971.

STREITON—Mr and Mrs. Streit, on behalf of their relatives and friends for their kind letters, sympathy and help during the bereavement of their son, Mr. Streit, who died on July 23, 1971. Special thanks to Mrs. M. J. Featherstone, who died on July 23, 1971.

WRIGHT—On July 18, 1971, at 11, Weymouth Road, Weymouth, Dorset, aged 73 years. Mrs. W. Wright, who died on July 23, 1971. Special thanks to Mrs. M. J. Featherstone, who died on July 23, 1971.

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Whicker searchlight on 'pixie dust land'

By SEAN DAY-LEWIS

ONE of Alan Whicker's several good qualities as a television reporter is his ability to enter into the vulgarity he so easily finds about him and yet emerge at the end of the tunnel with his scepticism uncorrupted.

Spoofoff circus from Russia parodies acts

By JOHN BARBER

AFTER the spanking professionalism of most artists from the Soviet Union it is a pleasant surprise to come across a troupe of Russian visitors rejoicing in a cheerful incompetence.

For it turns out that the Circus presented at the Mermaid Theatre by the Leningrad Theatre of the Young Spectator, visiting England for the first time, is only an elaborate spoof. The mock-savannas ringmaster (Yuri Veniklan) announces splendid wire-walkers from Istanbul, a bullfight from Spain or trained bears from the Bois de Boulogne. But what we get are jolly parodies.

The haute-couture horses are a clutch of high-stepping girls, the acrobats, eccentric bouncers with frog feet. And the bronco busters from Texas are four lusty guitarists singing "John Brown's Body" astride kitchen chairs.

It is a mild joke and repetitive. What I enjoyed was the youth of a company both charming and old-fashioned—the boys' hair cut short the girls' long and their most with-it tune "Let's Twist Again".

The smile on the face of the tiger-trainer the delicious Tatiana Shastarova is alone worth a visit.

There is also a saving wit, seen at its best in the clowns, who are always comically inflating one another with invisible pumps, or stringing one another up on invisible ropes.

Children should perhaps be warned that this is not quite a proper circus. Mornings and afternoons, this week only.

CHIPPY CHIPPY CHEEP by Middle of the Road, remains at the top of *Melody Maker* Top Ten this week, and Sweet's "Co-Co" stays in second place.

Other placings, with last week's positions in brackets: 3 (18) "Get It On", 7 (8) "Don't Let It Die", 8 (10) "Monkey Spammer", 9 (11) "Me and My Shadow", 10 (12) "Lobster", 11 (13) "New World", 12 (14) "Bannerman", 13 (15) "Blue Mink".

£37,000 ART RAID Thieves who broke into the Paris home of a woman doctor stole six paintings by old masters, including one by Brueghel. The total value is put at 500,000 francs (£37,500).—*Reuter*.

Confrontation thrill in Donizetti

By ROBERT HENDERSON

JUST as the two queens, Mary of Scotland and Elizabeth of England, dominate Donizetti's opera "Maria Stuarda", so the concert performance at the Festival Hall was dominated by Montserrat Caballe and Shirley Verrett.

The two imperious, wilful and equally striking rulers may never have met in fact.

But Schiller's brilliant improvement on history by bringing them together in the park of Fotheringhay Castle provided a thrilling theatrical picture which was immediately seized upon by Donizetti to form one of his most memorable moments in his setting of the play.

And their encounter was also one of the high points of this splendidly taut, absorbing and intensely dramatic performance.

Shirley Verrett's Elizabeth had an unfailingly compelling fire and dramatic power, filling even the slightest word with meaning.

Alive to every fluctuation of mood from the suspicious and uncertain to a formidable princely anger, her singing was rich and vibrant, full of a gripping passion and authority.

Mary's fierce emotional outbursts were just as vividly portrayed by Montserrat Caballe, and so too were the more lyrical and ingratiating aspects of her personality in singing of an irresistible warmth and apparent effortlessness of tone and an impeccably controlled smoothness of line.

Her final two scenes especially, which contained perhaps the finest music in the opera, were suffused with a travelling resignation.

The young Spanish tenor José María Carreras, appearing for the first time in this country, was a forceful, virile Leicester if a little nervous and insecure in tone, and the three supporting roles were well taken by Sally Le Sage, Brian Kemp and Gwynne Howell.

The New Philharmonia Orchestra played admirably under the neat but slightly un-compromising direction of Enrique Garcia Asensio.

* Reported from yesterday's later editions.



Janet Munro and Gerald Flood in Lesley Storm's new comedy, "Look, No Hands!" which opened at the Fortune Theatre last night.

Queen sends Palace footmen on sail trip

DAILY TELEGRAPH REPORTER

THE QUEEN is sponsoring two 18-year-old footmen on her Buckingham Palace staff to sail for the first time with the Sail Training Association's two 300-ton topsail schooners, the Sir Winston Churchill and the Malcolm Miller.

It is the first time that the Queen has lent herself to such a sponsorship. It will cost her £100.

Capt. D. E. Bromley-Martin, R.N.(ret), secretary-general of the association, said yesterday "absolutely splendid" that the Queen had written to us to book a cruise for each youth in the schooners in November, and we understand that the boys will be paying only £10 out of their own pockets towards the £50 a head fee.

Names of the two young men have not yet been announced. Each will be 18 and 20, who, under instruction, will sail the ships for two weeks on cruises to British and European ports.

1,250 GO TO SEA young men for the experience," said a spokesman at Buckingham Palace.

The boys and, occasionally girls—but not mixed, because of "lack of facilities"—are from all walks of life. The idea is that they should learn to mix in an entirely different environment.

Out of the 1,250 who go to sea between March and December, 59.9 per cent think it is "absolutely splendid," despite the hard work, the association says.

Because of rising costs, the association, which is a non-profit-making registered charity, will be forced to increase its £60 fee next year, says Capt. Bromley-Martin. There are a number of young people "not lucky enough to have the Queen as an employer."

From Yesterday's Later Editions

Among news reports which appeared in later editions of THE DAILY TELEGRAPH yesterday were the following:

Birmingham

MR FRANK NORTON, an office worker, of Stechford, Birmingham, has been sacked for playing a joke over pay on his colleagues. He drew up a fictitious memorandum which said salaries at the Stately machine tool factory, where he worked, were to be cut by £150.

London

THE London Jewish Male Voice Choir may visit the Soviet Union. Mr Victor Hochhauser, the impresario, said reaction to tentative approaches had been "quite encouraging." A request for a visit was made by members of the choir.

Belfast

THE Guinness brewery in Grosvenor Road, Belfast, was slightly damaged by an incendiary bomb. A telephone exchange on the outskirts of the city was also damaged in another attack.

Buenos Aires

PAUL BIDEGAIN GRESSING, 56, a leader of the Uruguayan extremist group, the Tupamaros, escaped from Montevideo's top security Punta Carretas prison by posing as a visitor and walking out.

Shillong

BANGLA DESH guerrillas claimed to have beheaded 37 "Razakars," the Home Guard enlisted by the Pakistani Army, and two dozen Moslem supporters of the President Yahya Khan.

Iraq

IRAQ has decided to close its border with Jordan and has asked the Amman Government to withdraw its ambassador from Baghdad. A Baghdad broadcast also announced the banning of flights over Iraq by Jordanian planes.

France

THE West German freighter, "Frankfurt," 5,940 tons, rescued the crew of the Spanish trawler "Odin," 247 tons, after the trawler was reported sinking off Western France.

Persian Gulf

ABU DHABI, Dubai and four other emirates of the Persian Gulf have agreed to form a federation. A seventh State, Ras-el-Khaimah, decided to go it alone.

Washington

THE United States Tennis Association has announced that the Washington Star lawn tennis championship.

WELLINGTON

HEATHROOM THEFT

An heirloom box containing hairs from the tail of the Duke of Wellington's charger, Copenhagen, was stolen from the home of a Wellingtonian, the Grange, Slindon, Sussex, last weekend.

Lady Clifton, widow of I. G. Sir Maurice Clifton, said yesterday: "The Duke of Wellington laughingly pulled some hairs from Copenhagen's tail after the battle of Waterloo and handed them to my ancestor, a man named Sinclair, who was his galleop, or ADC."

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Europe's electronic Maginot Line?

Dr ANTHONY MICHAELIS looks at the peaceful, as well as military, uses of Nato's new early warning radar defence system.

FEW of Feltham's busy housewives will know that the black glass skyscraper overlooking their supermarkets houses NADGE, the organisation that is building their defences in the event that World War III ever comes to Europe.

NADGE stands for Nato Air Defence Ground Environment, a long title for a £100 million electronics project. It is certainly the biggest in Europe and combines the efforts of six countries.

In essence, NADGE is a radar screen, extending from the North of Norway to the East of Turkey. Its aim is to provide for Europe's fighter aircraft and for its surface-to-air missiles the semi-automatic control system which is essential in the age of supersonic attack.

Of course the final decision to scramble fighters or launch nuclear missiles is not made by computers, but by highly trained officers. The computers merely provide them with the information, automatically friend or foe, thus allowing the correct decision to be made.

To build this highly complex international defence system, with its three-dimensional radars, its computerised communications links, requiring 6,000 operators including 300 computer experts, six large electronics defence companies formed a new consortium, NADGECO, at Feltham, near London's Heathrow Airport.

The firms are: Hollandse Signaalapparaten, the American Hughes Aircraft Company, the Marconi Company of Great Britain, Selenia of Italy, AEG-Telefunken of West Germany, and the French company Thomson-CSF.

Although Britain's air defence system is not an integral part of NADGECO, only linked to it, Britain bears 11.24 per cent of the cost. This money finds its way back to British industry and as payment for British services contributed to NADGECO.

Without such a balance of payment, which applies to all the 14 host and supplier countries, NADGECO might never have been possible," Mr Robert S. Reed, the senior Vice-President of NADGECO, said recently.

But will NADGE work, or will it prove in case of need another Maginot Line, easily outflanked to the north and the east?

To see what NADGE actually looks like, I recently spent a day at Erdrebrück in West Germany, nearly 100 miles east of Bonn and half way to the German East-West frontier. There, at a German Air Force Barracks, with the Nato flag flying next to the black-red-gold of West Germany, is the NADGE training school for the thousands of operators who will be manning the consoles in the computers, and hopefully making the right decisions, if ever they should be called upon to activate Europe's defences in earnest.

10 CONCERTS BY WELSH YOUTH ORCHESTRA

More than 150 young Welsh musicians will take part in the 25th anniversary concert tour of the National Youth Orchestra of Wales which begins at Rhos, near Wrexham, on July 30.

Under its musical director, Arthur Davison, the orchestra will give eight concerts in 10 days, including a special programme will be a work specially commissioned for the anniversary celebrations, by Prof Alan Hoddinot, a former member of the orchestra.

RIGHT DECISIONS

When it is completed in 1973 NADGE will be a superb air traffic control system for Europe. Every commercial and military aircraft flying over Europe can be tracked by radar and displayed on the 400 television screens of the 84 control stations. Between these stations for the first time, computers will "talk" to each other across a 3,000-mile link-up.

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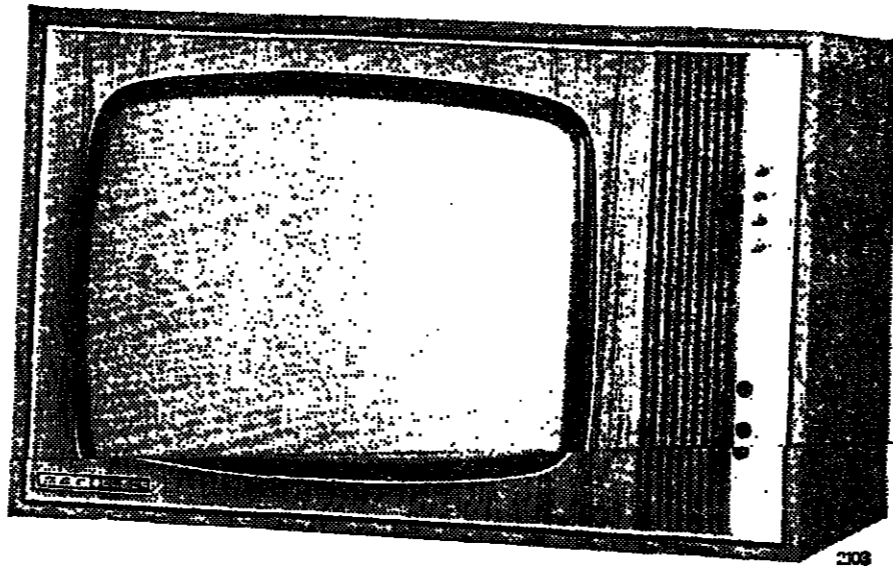
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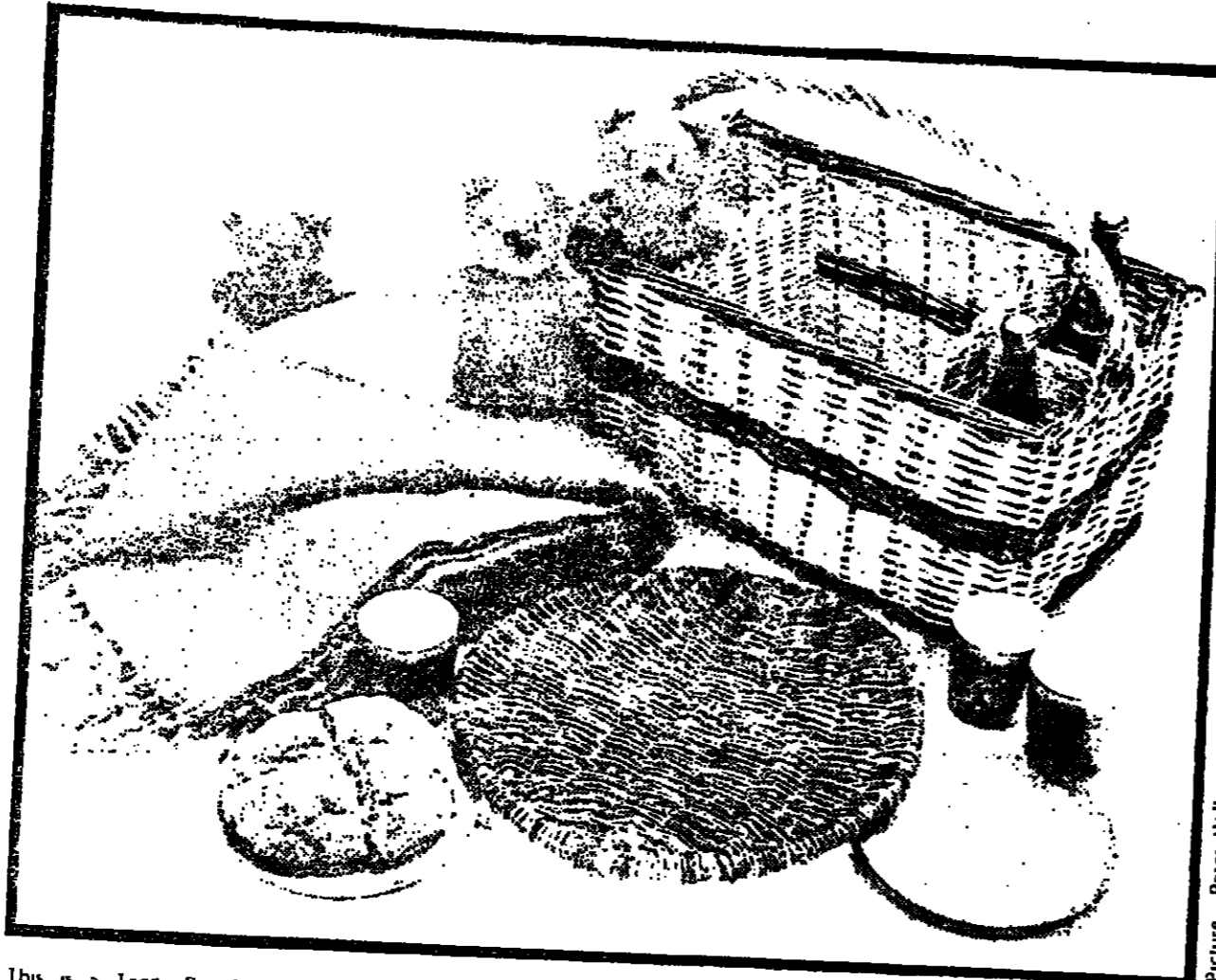
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SOBELL

HOME PAGE

ON MAKING THE MOST OF SUMMER DAYS—AND NIGHTS

If the sandwiches flop, so will your picnic...



SUMMER picnics fall into two categories. There is the busy kind and the lazy sort, and which you choose depends on the sort of family you have.

For myself, when there were babies around, I plumped for the busy picnic, which implies drinks in flasks and food in cartons. But later on, with older children, I found that some sort of activity was needed to keep them involved and interested.

And so my family developed into active picnickers, with portable gas stoves and kettles and frying pans and so on.

The real moment of truth for alfresco eaters is when you build your own camp fire and actually boil the billy. Since this means finding dry twigs and involves some know-how, you might as well stick to your gasburner.

What you must avoid at all costs, however, is the traditional British sandwich, the damp floppy kind. Nothing is more calculated to put your family off picnics for life.

Much better, I think, is a roll of French bread, some butter kept cool by wrapping the lidded dish in plenty of newspaper, some fresh fruit, well sealed in a plastic container. This is the quickest sort of picnic, useful if you are travelling.

But in fact it is a pity to hurry a picnic. Food eaten out of doors has a special piquancy and should be enjoyed at leisure. There is a little book called "Eating and Drinking Out of Doors" by Marika Hanbury Tenison, Cookery Editor of the Sunday Telegraph, which will give you lots of ideas.

She reminds us, for example, of things you cannot go without. They include: bottle opener and cork-screw; roll of kitchen paper for wiping up; large polythene bag for garbage; plenty of paper napkins.

I would add a bag of those crystals that freeze hard in the refrigerator and keep food cool in an insulated bag; a ground sheet and a rug.

If you can give them 48 hours' notice, Jackson's of Piccadilly pack special picnic hampers for four or for two. For £6-50 (for four) you get a litre bottle of wine, potted shrimps, roast cold chicken, fresh salad, a box of Camembert, granary loaves and unsalted butter, a box of fresh patisserie and fresh fruit.

They provide you with disposable knives, forks and spoons, table napkins, picnic plates, picnic glasses and a cork-screw. You can have it in a basket or a lidded hamper, for which you pay extra but may return.

*To obtain a copy of "Eating and Drinking Out of Doors", write to: The Sunday Telegraph, Department O.D. 135 Fleet Street, London E.C.4. Cost is 15p per copy plus 3p postage for up to two copies. P.O. or cheque, not stamps.

This is a Teddy Bears' picnic and the three little bears are extremely unusual, they are Irish, and a bright emerald green. They are made by the nuns of St Lucy in County Mayo and cost 97p each.

The rug, in pure wool, is made in herringbone weave and purple, charcoal and green. The capacious picnic basket, designed by Mrs. Magelaine Ponsonby, is made from the willows of the Blackwater River, County Waterford. These willows have been used for basket-making for hundreds of years. The basket costs £5, and the basket platter is made of the same willow. The cost of the platter is 97p.

Then there are wooden plates—a good idea for picnics. They are from Westford and cost 80p each. The mugs are made at a family pottery called Shanagarry Pottery, in County Cork, and cost 55p each.

Finally, Irish bread. You make it yourself from Mosses Brown Breadmix (18p per kilo packet); it takes only 40 minutes in a warm oven.

Everything in the picture from Mrs. Ponsonby's shop: The Munster Arcade, 6, Crimston Road, London, S.W.6

BY ALICE HOPE



Three exterior lights produce drama and a magical glow in the garden of a country house. The texture of the white wall is revealed by an up-lighter.

SOME LIGHT ON THE GARDEN

If you notice a glow in the sky from your back garden one of these nights, the probability is, not that your neighbour's house is on fire, but that there's coloured garden lighting somewhere near. Slowly the idea is catching on.

We've made the weather the excuse for no doing it before—warm evenings when you can stroll in the garden are a rarity, we say. But really warm evenings are not absolutely necessary. In Scandinavia they light up the gardens in winter, just for the pleasure of seeing the snow scene from within.

So begin by lighting up your roses in the summer. There are plain spots and coloured spots on the market with which you can do this, but for real ingenuity in garden lighting the prize must surely go to Mr. Dennis Marks founder of Elsworth Electric, and his sales director, Mr. E. T. Walter.

Three years ago they began marketing a portable little gadget called the Moonlight. It is a child-safe spike with a 12-watt electrical fitting at the top, and you simply push the spike into the ground.

It has an 18-watt sealed beam light which gives an illumination of 1500 candle-power with a spread of 50 degrees horizontal and 25 degrees vertical. There is a simple press-on method of connection by cable and a rear postage for up to two copies. P.O. or cheque, not stamps.

there is a wall bracket fixing. There's a fountain pump, too, for installation in a garden pool and this also is a big seller.

This year Rotaflex is marketing them.

Lighting up the outdoor scene at night is great visual therapy, say those in charge of welfare at hospitals, and many are installing it to divert their patients.

Spots for the garden, of course, have been around for some time. Philips have a portable lamp which can be fitted either with a spot or a flood type of lamp, and this too can be wall-mounted or

free standing, or, yet again, spike-mounted into soft ground. It is available with red, blue, green or yellow lights.

Osram have a new outdoor lamp called the R080; it is about the same size as a domestic 150 mushroom light bulb, and has its own built-in reflector.

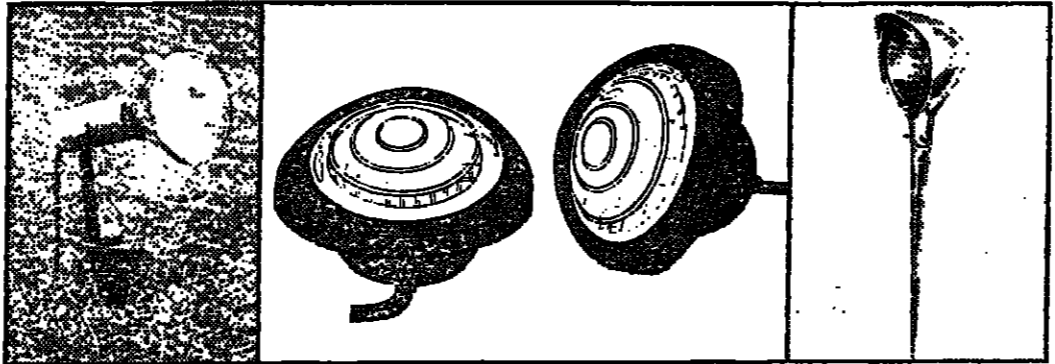
The silver coating inside the bulbs gives a more concentrated light than conventional domestic bulbs, however, making it specially suitable for highlighting certain effects. In the 40-watt range they are available now in five colours: red, blue, green, yellow and amber.

Since outdoor lighting must

obviously be able to withstand wind, rain, hail or snow, it is better to call in an expert.

Mrs. Janet Turner, lighting consultant at Rotaflex, points out, too, that cabling should be installed so that it cannot ever be accidentally pierced with a garden fork! Outdoor equipment must be used.

Mrs. Turner also gives this advice about garden lighting: avoid flat, even lighting and aim instead for drama and atmosphere. You can, for example, put a spiked or bracket-mounted portable spot-light so that it lights up the texture of a rough wall surface, or the trunk of a tree.



Rotaflex spotlight is spiked into the earth to shine on to a wall, bush, flower or tree. £2-68.

This is the Aqua-Glow, specially designed for garden pools. A two-lamp set complete with a low voltage transformer for a 12-volt supply, and an 18ft cable, costs from £9.

Moonlight can be spiked to light up flowers. Set of 4, with transformer and 50ft cable, £18.

Woman with a clause—for equality

By Jane McLoughlin



Mrs. Weaver: "If women lawyers don't fight, who will?"

MRS ADELE WEAVER, President of the National Association of Women Lawyers in America, is, together with most of the members, dedicated to changing the American Constitution.

She and many of her fellow lawyers, here for a legal convention want to add an equality clause asserting that equality of rights under the law shall not be denied or abridged by the United States, or by any state, on account of sex.

Mrs. Weaver's arrival in London last week coincided with an announcement by the British Bar Council on the setting-up of a committee to inquire into discrimination against women barristers.

But this widow with two grown-up daughters says: "My impression is that men are in America."

She found little discrimination in her own career—she now works for a law firm in Miami.

"But I had to claw my way up. I was left a widow with two small children and went to work at first as a legal secretary.

"I studied law to qualify at night school. But many of the law schools in the U.S. demand higher averages from girl students, and once they graduate they are finding it difficult to get jobs with the law firms."

The National Association of Women Lawyers has had a few victories.

There was the case of Loretta Weekes, who wanted a job previously given only to men, though there was no physical reason for this. The firm said they didn't employ women with children, but the Supreme Court finally affirmed that it wasn't a fair reason unless they also banned men with children.

Opponents of the proposed Amendment argue that women should be protected from male responsibilities like the draft, but Mrs. Weaver wants equal responsibility with equal rights. She includes military service, though she's aware that most Americans feel it would be repellent to have women fighting in the front line.

"Why shouldn't young women of 18 or 19 give up a year or two to their country in any capacity to which they are suited?" she asks. "We don't make men who aren't physically capable fight in the front line; they drive trucks or work in offices. This could apply to women, though I think there are many women who would be suited to fighting."

In America it is not the letter, but the interpretation of the law which prevents women's rights being fully recognised in most of the 50 States of the Union.

"Under the 14th Amendment, all persons have equal rights. But many years ago the Supreme Court upheld the 'protective' laws, which restrict the hours women are allowed to work and the weights they can lift. The effect is that they can't work nights or overtime, at the higher rates of pay, and the maximum of \$51b weight means that in factories they are kept to the lower-paid work."

"There was a test case in the Supreme Court, when a woman wanting to work overtime pleaded the 14th Amendment. But the Court ruled that the restrictive law was a

imposing restrictions barring women from jobs."

There is, in fact, little immediate hope of getting the equal rights amendment accepted: it has twice been defeated recently.

This has been effected by tacking on Amendments about totally different issues—that prayer readings should be restored throughout State schools, and that all jurisdiction over the State schools should be taken out of the hands of the Supreme Court. Supporters of the equal rights issue could not champion these and the Amendment failed.

Said Mrs. Weaver: "Discrimination is lessening, but slowly. The discrimination in men"

He fought in two wars. We're helping him fight his third.

He fought in the trenches. He fought in the desert. He risked his life countless times to help his country. And look how his country has rewarded him.

Now, at 75, he's fighting his last war alone in one small, dingy room. He hardly eats anything. He's so crippled with arthritis, he can't even get out to the shops. For days on end he speaks to nobody except himself.

Please help us show him—and the thousands like him—that we have not forgotten.

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Help us find them decent homes. Help us provide visiting services for the ones who are too ill or too frail to look after themselves.

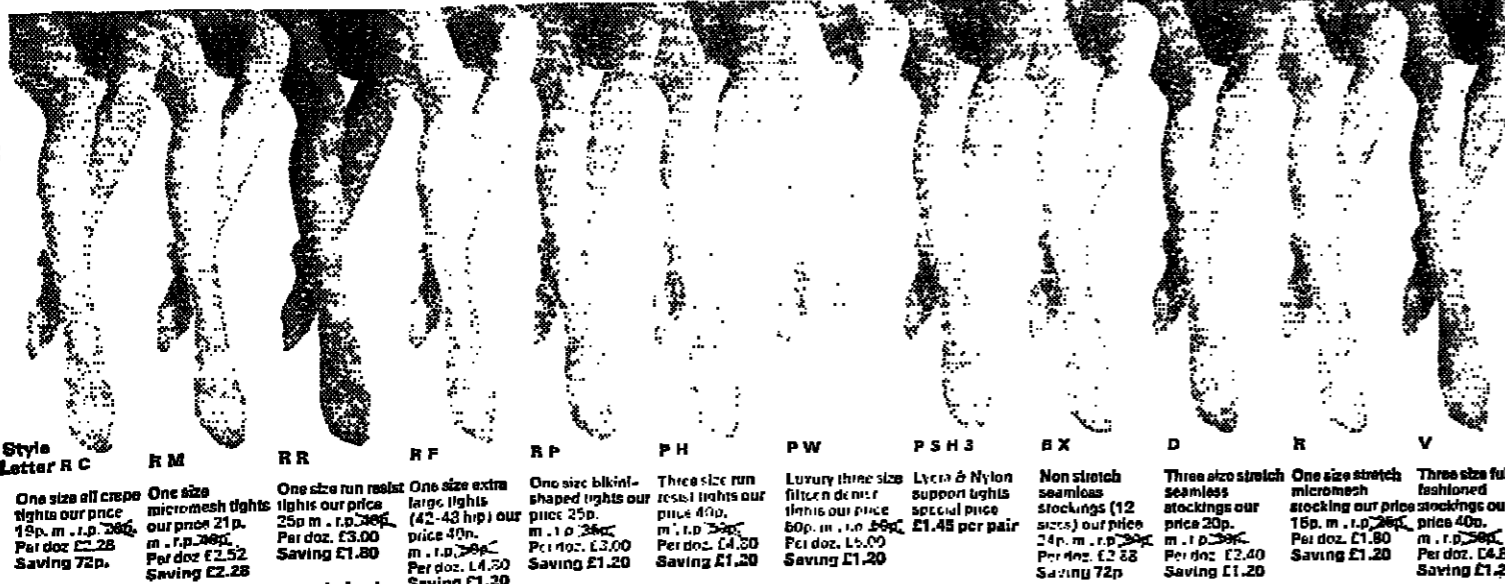
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Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00	Per doz. £3.00
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TWO CHEERS FOR BARBER

CLEARLY the continued and surprising strength of the balance of payments has been a major factor in Mr BARBER's decision to give the economy a powerful shot in the arm. With an external trade surplus of some £600 million a year he can afford to reflate as well as to contemplate with equanimity the entrance fee to the Common Market.

He should get it. And if he does so the rate of increase in unit labour costs should slow down appreciably. Moreover, public support for the Prime Minister's campaign for British entry into Europe should be strengthened thereby.

Nevertheless, the mini-Budget will undoubtedly stimulate consumption, and therefore indirectly investment: this is long overdue. Mr BARBER might have been wiser even so to have concentrated more of his tax cuts on companies rather than on individuals.

Mr BARBER, who produced a historic first Budget, deserves at least two cheers for intelligently responding to events which no one could have certainly foreseen even this spring.

against them in the Jerash and Arab guerrillas when King Hussein was conveniently absent. The Arab Army and the Bedouin were not content with half measures and one extraordinary result has been that upwards of 50 of these Palestine Commando men have crossed into Israel to surrender their arms.

We in Britain can feel sympathy with those Palestinians who have lost their homes in the war of 1967, but somehow those swaggering Commandos were paid for the Arab cause. Those led by Dr GEORGE HABASH seemed more anxious to make a Cuban-type revolution in Jordan than to get to grips with the Israeli forces.

This purge of the unruly elements in Jordan may be of great significance for the whole Middle East. The Palestine Liberation Movement, though not militarily very active, has stood out against a negotiated peace. It was subversively supported by many Communist countries.

The subject provoked another storm in the House yesterday. Sir Fife, of course, can hardly be expected to comment as a public servant. But last year, expecting to retire at the end of 1970, he wrote a book in the New Whitehall series about the COI.

Accepting, he says, that the Government has a duty to undertake campaigns for public information, a line must be drawn between advocacy and factual presentation.

It is that while legislation is in progress a money is spent on publicity material; but as soon as a new scheme has become the law of the land, the Government has a duty to make its details widely known.

On that, strictly, COI find HMSO out of bounds.

THE man who pioneered the use of italic script in schools, Percy Wood, retires this week after 44 years in teaching. 36 of them as headmaster of Cholmondeley primary school at Malpas, Cheshire.

He admits that he used to write in "a horrible scrawl" and that he still does not think his handwriting perfect. But children in his school have won more prizes in handwriting competitions than in any other school and copies of their work have been sent all over the world.

It would be wrong to suppose that the registration and classification of hotels will meet all the tourists' complaints. There can be no real guide to quality, which is so much dependent on personal taste.

COMMON MARKET ISSUES: The first of a series of special articles

A community of sovereign States

By WALTER FARR

BRITAIN, on the basis of the Common Market entry terms, can share in the leadership and prosperity of almost the whole of Western Europe while maintaining her full powers and rights as an independent State.

Some pooling of sovereignty in certain sectors of policy-making is involved in agreeing to take decisions jointly in Brussels with the nine other member-States of the Market. This would not and never could mean the surrender of any of the basic freedoms of the British people.

If there were any doubts about this, however great the economic and other benefits, successive British Governments would not have applied for membership.

The powers exercised by the Market's institutions, which create and implement its policies, are neither confederal nor federal. They are community powers—an entirely new relationship between independent States, binding only to the extent needed to create a market comparable in size and competitive power with America.

In the past 15 years since the Market was launched no decision made by its institutions has inflicted serious damage on any of its members.

Britain would admittedly agree to act jointly with foreign countries to an unprecedented extent, but the fact remains that the community system is based on a voluntary association.

Veto right

All decisions made in Brussels of importance to Britain would ultimately depend on the consent of a British Minister who, though he would make decisions jointly with Ministers of the other nine members, would be subject at all times to the will of the Cabinet in Downing Street and of our Parliament.

British Ministers, or other representatives, sit on all key decision-making bodies—as well as in the European Parliament, European Court and other bodies designed to ensure that the decisions are in keeping with Market rules and the needs of the public. Eventually there will be nearly 1,000 British delegates and staff in Brussels.

It was reaffirmed by Mr Heath and President Pompidou that any proposal tabled in Brussels affecting vital interests of a member State can be vetoed by its Ministers.

This arrangement dates from 1966. In fact it goes against one of the basic implications of the Rome Treaty: that in the seventies decisions should be made by majority vote. The 1966 decision—taken on French initiative—has meant in effect that the Six agree to deny block Brussels decision-making which she deems against her interest.

The founders of the European Community hoped, when they first launched Community institutions, that they would wield supranational powers and quickly become a federal or quasi-federal system. Some of the dwindling few still living who laid the foundations of the Market still hope this will happen—not because they are starry-eyed idealists but because

they believe that in a world dominated by super-Powers, and with increasingly rapid communications, it is the only practical way to ensure Europe's prosperity, its civilisation and its survival.

However the important point for the many in Britain who instinctively fear that entry might encourage foreigners to try to overturn us is that the Market system cannot develop into a supranational or federal Government unless the British Parliament approves it. And there is nothing to prevent Britain withdrawing from the Market's institutions. France, under de Gaulle, established a precedent for withdrawal with her boycott of the institutions in 1965.

The driving force which led to the creation of the Community sprang from a resolve to keep Germany closely bound to her Western neighbours in ways which would discourage the rise of any Nazi or other sort of dictator. Although it is not spelt out in the Community rules, it is recognised in Brussels that it is well within the power of sovereign yet closely linked member States to bring pressure against a regime in the Common Market which violates or even shows signs of wanting to violate the democratic principles and practices on which the Community is based. Our future partners have every reason to make sure that there is no risk of the institutions leading to another tyranny in Europe, because they lived under Hitler.

Britain and other Powers in Western Europe can, under the Western European Union organisation, set a ceiling on German armaments. The present plan is that, if, due to American troop withdrawals from the North Atlantic Treaty Organisation, the forces defending Europe were seriously weakened, the European defence group in Nato could be strengthened.

Harmonised policies

Most of our future partners in the Market believe that if this becomes necessary the best framework for maintaining effective European defence, and for bearing the cost of modern weapons, would be an enlarged European Community closely allied with America. The part of WEU which controls German rearmament could be linked with the Community.

Ultimately the Six expect that the institutions which now integrate key sectors of their economies, or similar ones, could be used first to harmonise foreign policies in an enlarged Community and later to create a common European foreign policy. As a member, Britain would be represented by her Foreign Secretary in discussions in what is known as the Davignon Committee on possible first steps towards harmonising

foreign policies. This will be a slow process, every stage of which would have to be approved in Whitehall.

What will be the impact of the Community system on our Constitution and on Whitehall? The Constitution itself will not be affected. The monarchy, the relations between Church and State, the sovereign powers of Parliament and such basic rights as habeas corpus would be unchanged.

Our links with the Commonwealth will, in many respects, be strengthened because three-quarters of its members will become associate members of the Market or be closely linked with it. The Queen's position as Head of State and of the Commonwealth would be unchanged.

The Foreign Office in the foreseeable future would continue to conduct our political relations with the rest of the world.

Participation in the Common Market would affect five main sectors of government in Britain: industry, farming, fisheries, trade and, to an increasing extent, regional policy.

The Department of Trade and Industry would continue to conduct foreign trade relations, subject to the common tariff.

Common currency

The Treasury would remain as it is except that it is committed through the entry terms to consider the future of sterling as a reserve currency. The Six have begun the first steps to economic and monetary union. If the outline plan for this union is applied, the Chancellor of the Exchequer would join with Finance Ministers of the Six in moves towards a common European currency.

All this has been indefinitely delayed because West Germany exercised her undoubted right, as Britain could, to change the value of her currency.

That in turn upset yet another key set of rules—that farm produce must move freely across national frontiers of member States according to agreed price levels. The German answer was that this was pointed out was that, as France had herself frequently demonstrated, any country can temporarily suspend the rules to meet a national crisis.

There are no plans which could bring changes in Britain's system of education.

Britain's Ministry of Agriculture and Fisheries would continue to have a direct say in what happens on our farms and in our fisheries industry.

The Ministry of Labour would be subject eventually to the Community laws allowing free movement of labour. The Home Office and Defence Ministry would be unchanged.

We shall be British and European, in that order. As our Ministers and officials impress their political, administrative and other ideas on their counterparts in Brussels, Europe could become more British.

Tomorrow: How Market decisions are made.

LETTERS TO THE EDITOR

WHERE MARKET DECISION LIES

From Mr PHILIP GOODHART, M.P. (Con.)

SIR—Sir Colin Coote adds a powerful argument in support of those who are insisting that there should be a three-line whip on the vote on our entry into the Common Market.

As Sir Colin Coote well knows, some of us have argued that there should be an advisory referendum on entry into Europe before a decision is made by Parliament. We have pointed out that before the last election Conservative party leaders did suggest that particular attention should be paid to public opinion on this issue.

It is worth noting that the Conservative party weekly news letter for June 12 was largely devoted to an attack on the referendum idea. The headline was "Why Parliament must decide." It went on to say:

Those who are elected to the House of Commons—and there are over 600 of them—speak as the voice of the nation. A wide cross-section of men and women holding a wide cross-section of views. This is what Parliamentary democracy is all about.

People often complain that Parliament is too rigidly divided on party lines. Well, the Common Market issue is one that transcends party political boundaries.

There are men and women of honour in the Conservative and Labour and Liberal ranks who are united in the belief that Britain should enter. Equally, there are many sincere MPs who believe that Britain should not do so whatever the terms.

There are large numbers in all parties who are in neither camp—who will make their decision at the proper time on the basis of the final terms that emerge.

This is Parliamentary democracy at its best. It is Parliamentary democracy at work.

A three-line Whip will make a nonsense of this argument, for "Parliamentary balance" and a three-line Whip are incompatible. It will be plain that the decision has been taken

by the Government and not by Parliament as a whole.

Mr Harold Wilson's obsession with party unity has clearly made it more difficult to hold a free vote on this issue, but it is plain that a considerable number of Labour Members of Parliament are prepared to put their view of the national interest above their view of their party's interest.

Of course, as the Prime Minister says, "The Government is fully entitled to ask its supporters to support this decision which it has taken." But this decision which it has taken in Paris: "It would not be in the interests of the Community that its enlargement should take place except with the full-hearted consent of the Parliaments and peoples of the new member-countries."

A three-line Whip will make it harder to convince our friends that Parliament really has given its "full-hearted consent".

After all, if the Government cannot obtain a majority for entry into the European Economic Community with European Economic Community with confidence out making this an issue of confidence there does not seem to be much point in beginning this great enterprise.

PHILIP GOODHART, House of Commons.

Vested authority

SIR—"An appeal to the people would be a manifest violation of the principles of our representative government... Let us use the great authority of our nation as vested in us: let that nation vote the Full; and we shall be strong enough to overcome all powers and all events."

Edward Heath, explaining why he won't consider a referendum? No Fouché, French Revolutionary, explain why he did not support a referendum concerning whether or not Louis XVI should be guillotined in 1793.

Curious how everything changes but the rhetorical clichés of the professional politician. Does the imply Conditional politician. Does the Whip servative MPs who defy the Whip can anticipate a ride in a tumbler?

R. F. DELDERFIELD, Sidmouth, Devon.

School amalgamation manoeuvrings

SIR—As 6th form students of St Marylebone Grammar School we are tired of the irresponsibility and childishness exhibited both by many of our governors and by members of the Inner London Education Authority over the proposed amalgamation with Rutherford School.

For many months we have watched the secrecy and misunderstandings grow to such an extent that the future of our education now seems solely dependent on the blinkered manoeuvrings of eager politicians.

This farce reached its culmination at the public meeting held on July 12 to consider every aspect of the question of amalgamation. Although invited several times to discuss the practical aspects of their proposals, the I.L.E.A. and indeed the chairman of the school's governors refused to be represented, although a few of the governors did attend.

It was alleged that the organisers had intentionally arranged a biased and unrepresentative meeting. Surely any official representative

This illustrates the way in which the I.L.E.A. has dealt with the proposed amalgamation, and how they are trying to bulldoze their scheme through. While most affected by this authoritarian folly we are expected just to sit back and watch the politicians at play.

K. GRAHAM; D. BELLAMY; J. DINER; M. T. HUBBARD; S. MINNER; M. MC GOWAN; D. GREEN; A. FAYERS; D. STOKES; M. SCHWARTZ St Marylebone Grammar School, London N.W.1.

Houses built on tunnel over railway

SIR—When he calls for "land owned, but not used, by British Rail to be used for housing" (July 16) Mr R. Freeson, Labour M.P. for Willesden East, should know that the London Council already build on dis-used railway land.

We recently held an opening ceremony on an estate in Bow which was built on the old Bow locomotive works. To use every available piece of land there we erected a tunnel right over the railway line, on which trains still run, and built houses on top of it.

In addition to the G.L.C.'s own search for land the G.L.C. has written to a few London borough councils asking them how much land is available for housing in the boroughs.

The Department of Environment also taking a fresh look at all sit being long up the pieces of land which it can be released for housing use. It is no good Mr Freeson weep crocodile tears about London's housing problems. When Labour control the London County Council they d nothing about the housing problem exists. We are now pinning up the pieces of land which it is a pity he did not do something about it when he was in Government.

The Labour-controlled London County Council also failed to provide sufficient small dwellings in their housing programme and there is now a chronic shortage of these which we are trying to redress.

Many of the new homes will have to be built by private enterprise and for this new land must be released.

G. C. GARDENER, Chairman, Greater London Council Housing Committee, County Hall, S.E.1.

Lying derelict

SIR—Readers who saw your report that the Opposition spokesman on housing had called on British Rail to release some of its unwanted land for housing may be interested to read of the efforts of my association in the past eight weeks to draw attention to the need to develop some five acres of land owned by British Rail in North Kensington.

Part of this land has lain derelict for 25 years. It is currently used as a rubbish dump, much to the annoyance of local residents who overlook the waste land.

British Rail, the Minister of Housing, Mr Amery, the Minister of the Environment, Mr Walters, and Kensington and Chelsea Council have all been approached but so far no satisfactory reply has been received. This is sad for the land lies between Ladbroke Grove and Wood Lane and is within two miles of some of the worst slum property in London.

P. WAINWRIGHT, Chairman, St Charles Ward Liberal Assn, London, W.10.

Reading a speech

From Mr IDRIS W. OWEN, M.P. (Con.) SIR—For the record, I feel impelled to correct Mr Andrew Alexander, who is normally so fair and accurate, on his report of the steel row (July 8).

He criticises Tory back-benchers for being silly, in so far as they accused Mr Michael Foot of "reading" his subject.

This allegation is incorrect. The back-benchers were merely calling upon Michael Foot to "read it"—meaning the advance text of the statement courteously presented to him by the Minister.

The point at issue was that the Tory back-benchers were anxious to ascertain the difference between the Minister's verbal statement and the written text; which difference, of course, hardly justified the petulance displayed by Mr Foot.

IDRIS W. OWEN, House of Commons.

ANDREW ALEXANDER writes: "Very well then, 'read it.' But that says matters. It means that the Tory MPs concerned were demanding that Mr Foot commit a very grave breach of Parliamentary etiquette. And towards a Tory Minister too."

Trade unions forbidden

SIR—So Mr Jack Jones is advising the members of his trade union not to visit Spain because trade unions are forbidden there. I wonder if he will extend this ban to Russia also where, understand a similar position prevails. Or is this asking too much?

H. D. A. RUSBRIDGE, Bramford Speke, Devon.

Government limits on its publicity

SIR FIFE CLARK, Director-General of the Central Office of Information since 1954, under three Governments, has probably the most authoritative judgment to offer on whether or not the Government are "off side" in publishing a free popular guide on Europe before Parliament passes the terms.

The subject provoked another storm in the House yesterday. Sir Fife, of course, can hardly be expected to comment as a public servant. But last year, expecting to retire at the end of 1970, he wrote a book in the New Whitehall series about the COI.

Accepting, he says, that the Government has a duty to undertake campaigns for public information, a line must be drawn between advocacy and factual presentation.

"In practice, deliberate informational activities paid for out of public funds cannot be carried out in an atmosphere of prolonged controversy."

He goes on to state a basic COI convention: "It is that while legislation is in progress a money is spent on publicity material; but as soon as a new scheme has become the law of the land, the Government has a duty to make its details widely known."

Italic promoter

THE man who pioneered the use of italic script in schools, Percy Wood, retires this week after 44 years in teaching. 36 of them as headmaster of Cholmondeley primary school at Malpas, Cheshire.

He admits that he used to write in "a horrible scrawl" and that he still does not think his handwriting perfect. But children in his school have won more prizes in handwriting competitions than in any other school and copies of their work have been sent all over the world.

Fair use of records

A FEW weeks ago a correspondent got a form-letter from Inner London Telephone Accounts Centre, asking about a certain individual and adding "Any information you may be able to give me will be greatly appreciated and treated in confidence."

It transpired that the Post Office was seeking—though this was not mentioned—payment of an outstand-

ing account. The method used, it is said, "is of long standing although the need to resort to it is comparatively rare."

The Post Office does not employ account collecting firms but feels it owes its subscribers an effort to minimise losses.

Do not pass Go

GENERALS, dockers, bishops, dust-men, dukes and housewives are among those who put up about 5,000 new ideas for games each year, said Alan Pickard, Waddingtons' games development manager, at yesterday's opening of an exhibition of games at the Savoy. But only one or two are accepted.

An RAF officer's wife suggested one on air cargo trading, which was taken up and called "Air Charter". A chemist's idea became "Exploration". If 50,000 sets of the game are sold the inventor may make up to £1,000 in royalties.

But more typical are rejects like "Metabopoly," in which the players are blood-cells and the winner is the one picking up most calories, or the bloodthirsty "schoolboy's" "Casualty," a game in which the penalties include: "Road accident. Lose a leg. Go to Leg Department for new leg."

The bicentenary of the birth of Stueben Smith, the dergimus and wit, is being celebrated at Foston Church, near York, tomorrow night with a talk by Alan Bell of the National Library of Scotland and readings from Smith's letters and essays. He was Rector of Foston from 1807 to 1823, though he did not move to the village until 1814.

Help in the air

A PARLIAMENTARY campaign to recreate a flying reserve for the Royal Air Force is being mounted by



John Wilkinson, a former RAF flying instructor who won Bradford West for the Conservatives at the last election.

Yesterday he launched a pamphlet, "Britain's Need for a Multi-purpose Air Reserve," setting out ways in which squadrons of spare-time pilots

could help both the Services and the civil community.

Though the university air squadrons still exist, the Royal Auxiliary Air Force lighter and observation squadrons were disbanded in 1957.

Mr Wilkinson's co-author is a Swedish business man here, B. Hjelme-Lundberg, who has served as a civilian flying instructor.

Finished by friends

THE family, friends and regimental colleagues of Col Eric Faaz have brought to handsome completion the story of the Cinque Ports Battalion which he left unfinished on his death in 1963. Then, of 20 chapters planned, 16 were already in proof, two were in draft and only two remained to be written.

The story, published by the Royal Sussex Regimental Association, spans eight centuries from the confederation of the Cinque Ports in 1153 to the laying-up of the battalion's colours in 1967.

School or homes

THE loyalties of Mrs Irene Chaplin, now deputy leader of the Inner London Education Authority but previously chairman of the Historic Buildings Board of the Greater London Council, are being tested.

For over a year the Solon Housing Association have wanted to restore 65 terraced houses built in 1840 in Dickens Square, Southwark, and adjoining streets. The houses fall naturally, if not officially, into the Trinity Square and Merrick Square conservation area.

But the site has been earmarked for a new primary school, Robin Sutcliffe, secretary of the association, believes the school could be built on alternative vacant sites near by and is pressing his case with Mrs Chaplin in the hope of an informed and sympathetic hearing.

Complementary

THE "balanced survey" of the Pre-Raphaelites which Agnew's have compiled from two private collections for the King's Lynn Festival follows naturally the major retrospectives of Holman Hunt and Millais in recent years and the catalogue raisonné of Rossetti just published.

Opening on Saturday, the exhibition will be one of the most ambitious, the festival has mounted at the Permye Gallery.

Clovis Whifflet, responsible for the exhibition, told me yesterday that the two collections were in many ways complementary. Hence a Holman Hunt drawing for "Claudio and Isabella" from one collection is

LONDON DAY BY DAY



Millais looking after Lillie

matched by an elaborate finished study from the other.

More important, the two collections together show clearly the scope of both Pre-Raphaelite phases and the background against which they developed. They also show a detail of one Millais sketch from a group of works illustrating his central romance with Lillie Grae, then Mrs Ruskin and soon to become Mrs Millais.

The appearance of the eight and last volume of "The Correspondence of George Pre-Raphaelite" by George Casell (the week ending the end of a massive single-handed undertaking retired six years ago as a collector of history at Reading, the first volume of the present series published in 1965) by Prof. Asquith Prince's letters after he became George IV before the war had also edited five volumes of George III's correspondence.

Hat-trick

SENIOR Tories think the party's Yorkshire Area has shed its unique hat-trick by filling three native chairmanships in the Conservative Association, last weekend John Taylor, Yorkshire brewer, was elected chairman of the executive of the National Union of Conservative Associations.

He joins Mrs Margot Singh from Redale who is chairman of the women's national advisory committee and John Watson from Leeds, the national Young Conservative chairman.

If things go on in this way party whither Central Office should not be moved from Smith Square to Leeds.

Old made new

FROM a label on a tin of soup: "Brand's original cream of chicken. New recipe."

Old made new

Old made new

Old made new

MARTY FELDMAN ASKS JUDGE 'AM I WAKING YOU UP?'

By C. A. COUGHLIN, Old Bailey Correspondent
MARTY FELDMAN, the comedian, asked a judge in an Old Bailey trial yesterday: "Am I waking you up? Shall I speak louder?"

Mr Feldman was giving evidence in the Oz case. He had been speaking at a speed estimated by court shorthand experts at more than 250 words a minute.

Judge ARGYLE, Q.C. who had been writing intently with his head down, interrupted Mr Feldman to say he found him almost incoherent. The judge ignored Mr Feldman's "Am I waking you up?" comment, and continued making notes, without saying another word, for the rest of Mr Feldman's evidence.

At the end of his 30 minutes in the witness box Mr FELDMAN said: "I suppose I might as well go. I don't think he (the judge) knew I have been here."

As he crossed in front of the Press seats he said: "He's a boring old fart."

And as he passed the dock he said to one of the accused RICHARD NEVILLE, 29, editor and director of the magazine Oz: "I think the judge has either been asleep or reading a copy of Oz."

The judge took no notice of his comments. And Mr Feldman walked out of court with two friends.



Marty Feldman.

Open-necked shirt

Mr Feldman, 57, was one of the final witnesses in the trial of Neville and other defendants who are accused of publishing and obscene issue called "Oz Schoolkids' Publication No. 28."

The other accused are JAMES ANDERSON, 35, editor, who lives at the same address as Neville at Palace Gardens Terrace, Kensington; FELIX DENNIS, 24, editor, of Wandsworth Bridge Road, Fulham, and Oz Publications, of Grand Buildings, Trafalgar Square.

The Crown has alleged that the issue contained articles on lesbianism, sadism and homosexuality and was produced by about 20 people under 18 who replied to an advertisement in a previous issue inviting schoolchildren to produce an Oz.

At the start of his evidence Mr FELDMAN, dressed in denims and an open-necked striped shirt, told the usher: "I don't want to affirm or take the oath. You just ask the questions and I will answer them."

When the usher insisted that he should take the oath or affirm, he said: "What does affirm mean?"

Judge ARGYLE told him he had to take the oath or he could affirm if he had no religion.

FELDMAN: O.K. I will affirm.
THE JUDGE: Why do you wish to affirm?

Missing girl of 12 seduced by nine men

Daily Telegraph Reporter
A GIRL of 12 "seduced or enticed" by nine men, Croydon magistrates were told yesterday when the nine were given absolute discharges after pleading guilty to assaulting her indecently.

The girl was missing from home 12 days. And last night police were seeking her for she was again missing.

Mr ALEXANDER MILLAR, prosecuting, said the girl drifted from one relationship to another, inciting or seducing the men and lying about her age.

She gave three of the men a quarter of an hour each in a bedroom. The others were allowed a "set time" in a garage.

All of them said they had "no idea" she was only 12. They confessed in statements to the police, but claimed because of her build and from what she told them they thought she was 17.

Well-developed

Mr MICHAEL PRINGLE, defending, said: "It's common knowledge that this girl is well-developed and versed in matters sexual. What could these lads have done apart from asking for a birth certificate? Yes, these lads have been led astray by this girl. There are ready-made excuses for them."

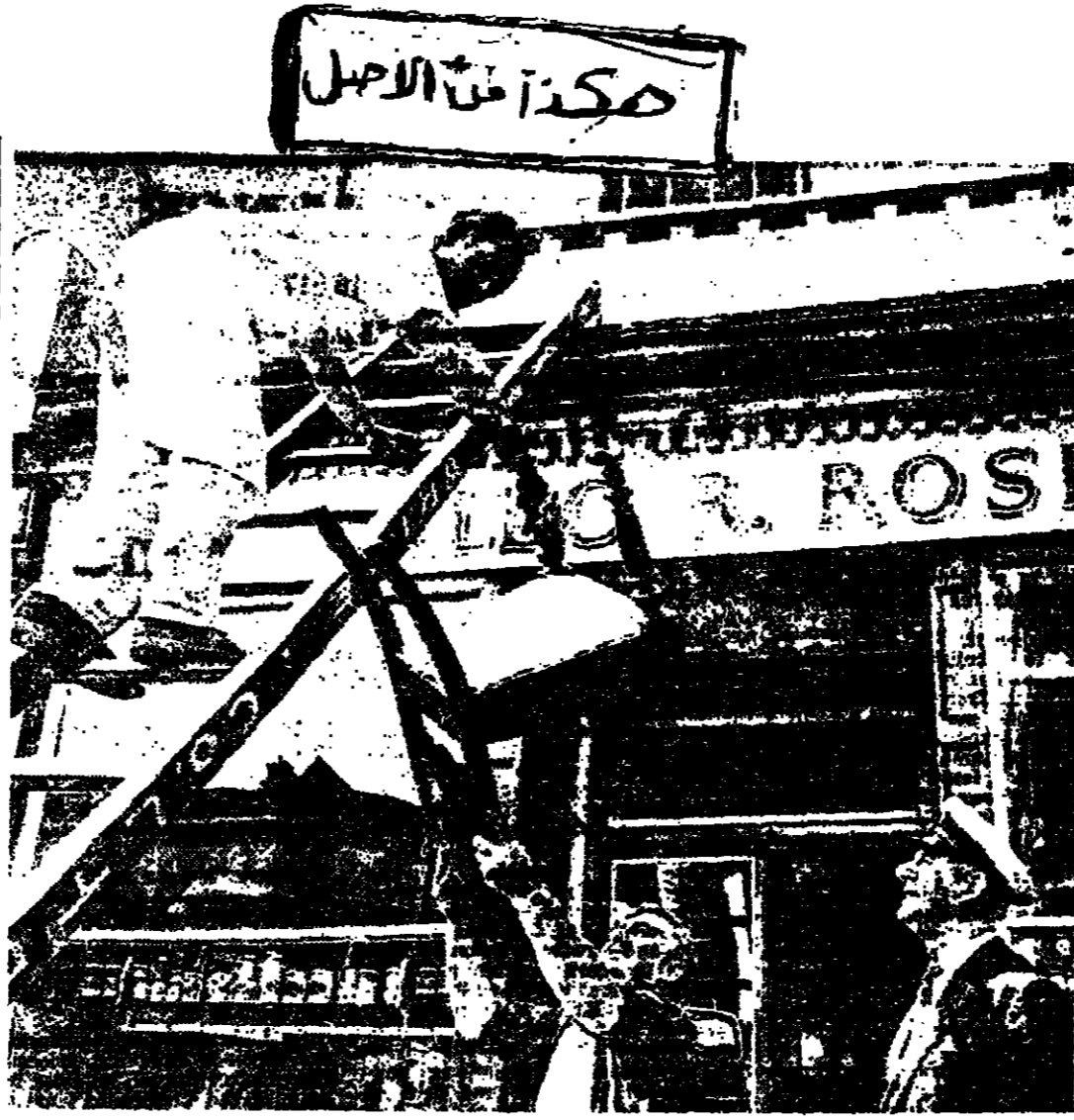
The nine were: KEVIN O'SHEA, 21, labourer, of Kewsham Road, Liffham; ANTHONY PEARMAN, 23, musician, of Joan Crescent, Liffham; PATRICK O'HARA, 16, trainer manager, of Conington Road, Lewisham; MARTIN BELL, 18, unemployed, of Marlow Road, Blackheath; ROBERT HERRON, 22, student, of Alwick Road, Lee.

TIMOTHY LEAVY, 17, laboratory technician, of Lee Terrace, Blackheath; RICHARD ANDERSON, 17, G.P.O. apprentice, of Felway Road, Lewisham; MARTIN CORNELL, 20, dispatch assistant, of Warminster Road, South Norwood; and IAN ROSS, 18, labourer, of Regina Road, South Norwood.

JEWS ESCORTED FROM MOSCOW

By Our Communist Affairs Staff
The 55 Georgian Jews who staged a protest sit-in and hunger strike at the Central Telegraph Office in Moscow last week, were sent back to Georgia, yesterday. Reports reaching London last night said they were escorted by uniformed officials.

The reports, originating from Georgia, said the 33 demonstrators plan another sit-in at the Ministry of the Interior in Tbilisi, the Georgian capital. If their request for exit visas to Israel is not met they will again go on hunger strike.



Sir Alec Rose, 63, the yachtsman, supervising a tricky manoeuvre yesterday as furniture was passed through a window of his home in Southsea so as not to disrupt business in the greengrocer's shop below. Sir Alec and Lady Rose have sold the shop and retired to a cottage at Havant, Hants.

£105 BILL GUEST VANISHED

Daily Telegraph Reporter
A GUEST who gave a champagne party in a private suite at a four-star hotel in Brighton for the cast of the Summer Show left without paying a £105 bill.

Police are searching for the guest, who disappeared from the Metropole Hotel, on the sea-front, after the party for the cast and stage staff of the Palace Pier Theatre show.

He had told the hotel management he was the manager of Joe Brown, pop singing star of the show who, like the other stars, Ted Rogers and the Kave Sisters, did not attend the party.

He had told the cast he was the manager of the Amen Corner pop group. Mr Brown's manager and agent, Mr George Cooper, said at his London office: "whoever it was, I think he has got a check. It certainly was not me. I was home by eight o'clock."

£11,000 MINK RAID

Mink coats and furs worth £11,000 were stolen in a weekend raid at Peter Knapman (Furs), Parson Street, Hendon.

Mother's nerves 'worse' on fly-away holiday

By IAN BALL in New York

MRS JOAN MCCARTHY, the 41-year-old widow from Stoke Newington who left her five children last week and flew to America for an "urgently needed" holiday, said yesterday that her nervous state had deteriorated since leaving Britain.

"I've heard nothing from my children," she said in a telephone interview from her sister's home in Boston. "One minute I'm told they're here, the next minute that they've gone somewhere else."

"If this carries on I'm going to have a breakdown here. I've already seen a doctor and I shall be back in the doctor's hands next week if my nerves continue to go to pieces."

"I can't sleep. The farthest I've gone is to the back yard. You can't enjoy a holiday when you're all tensed up. You can't go out when you're tied to the telephone to find out what's going on at home."

Mrs McCarthy was still indignant that police had asked her oldest son, Patrick, 18, who lives opposite her house with his wife, a children's nurse, to care for the family. The younger children are aged from five to 15. Before leaving Britain, Mrs McCarthy said that welfare officers had gone back on their word after promising to care for the children. "I have said goodbye to the children and now there is nobody to look after them," she said at Gatwick Airport. "I don't know what will happen to them."

Asked when she would return to Britain, Mrs McCarthy said that her charter flight home was not until Aug. 5. Unless she received funds for a ticket on a regular airline, she would remain in America until then.

Britons take cover as Spanish police fire at hippies

By OUR CORRESPONDENT IN BARCELONA
BRITISH holidaymakers dived for cover when Spanish police fired their pistols at a vanload of hippies at Lloret del Mar, on the Costa Brava.

The incident is the latest in the police campaign to "clean up" Spain's holiday resorts.

In the past fortnight 159 people have been arrested in raids at bars in Torremolinos, on the Costa del Sol. In the island of Ibiza 57 hippies, including three Britons, are in custody accused of causing a public scandal after a weekend clash with the police.

In Lloret del Mar tourists were returning to their hotels early on Sunday when a van crowded with foreign hippies drove through the market square.

Mr Andy Maskell, 19, of Highstones Road, Sheffield, said: "I counted four policemen firing at the van with their pistols as it sped away. The driver was a fellow with long hair."

Baton attacks
Mr Jack Sharpe of The Meadows, Nottingham, manager of a discotheque in Lloret, said the police had made baton attacks on groups of young people leaving night spots.

Two young Britons who worked during the summer in Lloret described how they were clubbed and injured by the police. Bernard Saunders of Liverpool and his friend, Mandy Goldsend, 19, of Croydon, said they were in a group of about 20 young people outside a bar.

Kenneth White, 25, of Shirley, Birmingham, another in the group said: "There was no reason for the attack except that people leaving were making a bit of noise. The police appeared to have got it in for anyone with long hair."

Michael Lavarty, 25, a barman from Beeton, Berks, said: "Since the Torremolinos affair things have bottled up. Recently I was stopped by the police and told to pay a fine on the spot because I kissed my girl friend goodnight in the street. I didn't mind paying the fine but afterwards I was punched in the face."

In Majorca 57 hippies brought in handcuffs from Ibiza are due to appear before an investigating magistrate today.

SOFT DRINKS MACHINE IN CLOISTERS

Daily Telegraph Reporter
VISITORS to Salisbury Cathedral can now drink soft drinks and coffee in the cloisters. Vending machines have been installed to cater for the tourists who flock to the 700-year-old building.

The cathedral chapter has resigned itself to the fact that commercialism is essential for the church maintenance programme, estimated to cost about 15p a minute. Tourists contribute directly by donations or by buying historic literature, so it was decided they should be looked after.

Mr Bill Haynes, the head vergier said: "I think the vending machines are a little distasteful in the cathedral and I don't think other churches have followed our example, but we feel it is a service to visitors."

"The machines are owned by a local confectioner and we are not making much money on them. The instalment was more for the comfort of the many tourists we depend on for donations."

Commercialism at the cathedral is certainly not un-Christian. Besides, the staff enjoy a hot coffee in the winter.

Names on beams

"Cathedrals have a huge problem with maintenance expenses and although we have no intention of introducing poker machines or bingo in the cloisters, we have decided to accept gimmickry to raise money."

Mr Haynes said this was the reason why name space was being sold on six oak beams about 40 feet long at 50p a time.

"The idea has been very successful, with many local people paying the 50p as well as hundreds of American and other overseas visitors. The names inscribed on the beam are guaranteed to last for 200 years."

Your Ford Dealer's prices just got the chop.

Due to yesterdays reduction in purchase tax, from today you can buy every car in our great range for less money. For instance:

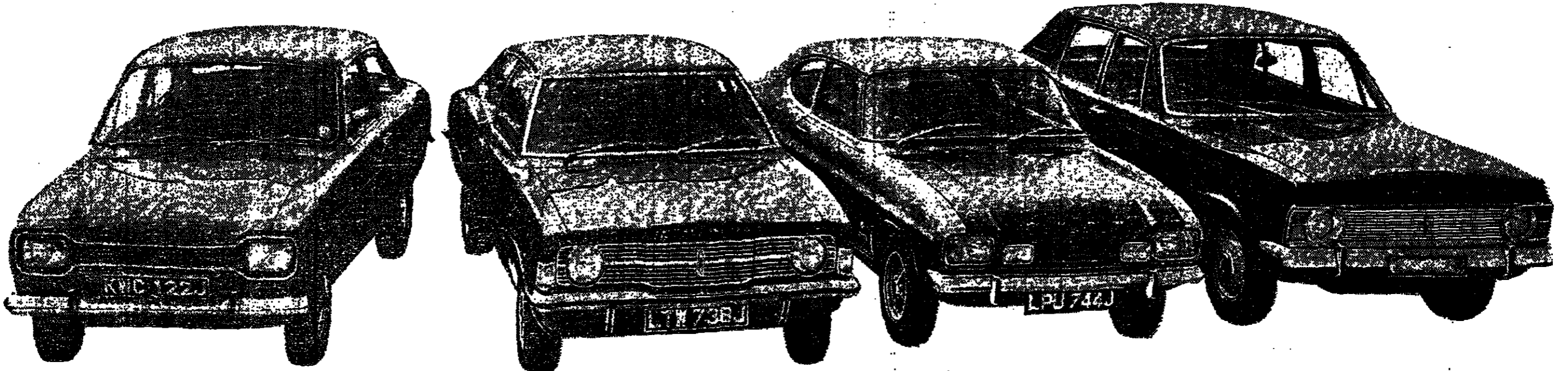
A £799 Escort reduced to £765*

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* All prices are recommended retail prices and include delivery to your Ford dealer. (Excluding N. Ireland). Seat belts, licence plates and accessories to your choice at extra cost.

LONDON STOCK EXCHANGE

Account: July 12-July 23. Pay Day: August 3. Bargains Marked: 16,817

Rises: 648. Falls: 329. Unchanged: 1,112. Dollar Premium: 22 1/2 p.c. (- 1/8 p.c.)

Dealers swamped by late buying: index at year's peak

THE CONTENTS of the Chancellor's mini-Budget... Dealers swamped by late buying: index at year's peak... Securities were strong in response to favourable Press comment...

to 855 on small offerings ahead of today's half-yearly figures... Street Group 5 to 136p and Lex Service Group 5 to 221p... Tailpiece CADBURY-SCHWEPES have been lagging behind during the recent advance...

F.T. STOCK INDICES, JULY 1971

Table with columns: Index, Change, High, Low. Rows: Indust. Ord., Govt. Secs., Gold Mines, Fixed Inv., Ord. Div., Earn. Yd.

FINANCIAL TRUSTS

Table of Financial Trusts with columns: Stock, Price, + or -

INVESTMENT TRUSTS

Table of Investment Trusts with columns: Stock, Price, + or -

TEXTILES

Table of Textiles with columns: Stock, Price, + or -

Table of British Funds with columns: Stock, Price, + or -

Table of Medium-Term Stocks with columns: Stock, Price, + or -

Table of Long-Term Stocks with columns: Stock, Price, + or -

Table of Corporation Stock with columns: Stock, Price, + or -

Table of Dominion Stocks with columns: Stock, Price, + or -

Table of Foreign Stocks with columns: Stock, Price, + or -

Table of Breweries with columns: Stock, Price, + or -

Table of Chemicals & Plastics with columns: Stock, Price, + or -

Table of Banks, Discount, H.P. with columns: Stock, Price, + or -

Table of Food & Catering with columns: Stock, Price, + or -

Table of Building & Roads with columns: Stock, Price, + or -

Table of Shoes & Leathers with columns: Stock, Price, + or -

ELECTRICAL & RADIO

Table of Electrical & Radio stocks with columns: Stock, Price, + or -

DRAPERY & STORES

Table of Drapery & Stores stocks with columns: Stock, Price, + or -

INDUSTRIALS

Table of Industrials stocks with columns: Stock, Price, + or -

MOTORS & AIRCRAFT

Table of Motors & Aircraft stocks with columns: Stock, Price, + or -

INSURANCE

Table of Insurance stocks with columns: Stock, Price, + or -

WILLIAMS

Table of Williams stocks with columns: Stock, Price, + or -

PAPERS & PUBLISHERS

Table of Papers & Publishers stocks with columns: Stock, Price, + or -

MINING

Table of Mining stocks with columns: Stock, Price, + or -

RECENT ISSUES

Table of Recent Issues with columns: Stock, Price, + or -

City Editor KENNETH FLEET

COMPANY HIGHLIGHTS Airlease Int. issue

AIRLEASE International, the aircraft and ship leasing group owned by a consortium of the City's leading banks and insurance companies, is raising £14.5 million with the issue of guaranteed bonds and notes.

The issue is being handled by a consortium of international banks, headed by Kleinwort Benson, Lazard Brothers, Morgan Grenfell and Brown Shipley.

They announced yesterday that the two-part issue will be divided into £20 million worth of bonds dated 1986 and \$15 million of notes dated 1976.

The interest is expected to be 9 p.c. on the bonds and 8 1/2 p.c. on the notes, the coupons and issue prices to be fixed in the light of market conditions prevailing on July 29.

A statement added that both classes of stock will be "irrevocably and unconditionally" guaranteed by the Big Four clearing banks. The shares raised will go to Airlease International Finance, recently incorporated in Bermuda.

Airlease itself was set up two years ago, with 11 partners preparing to buy and lease jet aircraft and operators around the world. At the time, it was estimated that the organisation's total commitments would run into tens of millions of pounds by the mid-seventies.

HEMdale tops target THE show business service company Hemdale Group has blown its profits forecast with a pre-tax figure of £233,726 for 1970, against the predicted £225,000 and £181,440 for the previous 15 months. Shareholders' dividend is effectively

maintained. A final of 7 1/2 p.c. is recommended, making 30 p.c. for the year as forecast. One of the group's subsidiaries made a loss of £21,000 and some £60,000 has been taken from reserves to cover this and its closure.

CONSTABLE on mend PUBLIC WORKS contractor Constable Hart expects to finish the year to Sept. 30 showing a profit of at least £10,000 before tax. The group ended 1969-70 in the red, with a pre-tax loss of £14,062 (against the 1968-69 profit of £144,051) and dropped out of the dividend. The group's turnover up from £1.84 million to £2.61 million there is a sharply reduced loss for the first six months of £2.26 against £11,171.8.

Hotels doing well ASSOCIATED Hotels group continued its growth in the first half of this year with a 25 p.c. rise in taxable profits from £225,000 to £286,000. A split-up of the figures shows that Revor's profit was up from £410,000 to £512,000, while the hotel group made £154,000 against £115,000. Kensington Palace Hotel, the separately quoted subsidiary, pushed its hotel profits up from £55,000 to £75,000. Both groups are holding their interim dividends at the same rate as last year. Associated with a 1-7/8 p.c. payment on Aug. 31 and KPH a same-size 5-8/8 p.c.

Bank Bridge pays more WITH ITS pre-tax profits having almost trebled in 1970-71 Bank Bridge Securities is paying a 20 p.c. final dividend on Sept. 1, making 45 p.c. for the year, against 30 last time. It is also handing out a one-for-10 scrip issue.

Last year group turnover went up from £5.19 million to £9.75 million lifting pre-tax profits from £410,000 to £1,186,000 and dividends of £472,000 (£194,000) and minorities of £200,000 (£1,000) net profit comes to £514,000 against £177,000.

Perleman total back URBANURE maker B. Perleman is restoring the distribution rate of the amount paid before the year to March 31 to be 40 p.c., taking the total to 130 p.c. against a single interim payment of 5 p.c. last time (there is no final) and comes from group pre-tax profits of £41,000 against £14,544. The chairman says the current year has started well.

Leicester Perm. peak LEICESTER Permanent Building Society, the ninth largest in Britain, has turned in record half-year figures to June, 1971.

The inflow of funds, excluding interest credited, was a record 7.4 million, an increase of 45 p.c. over last year. Assets grew £502 million and the society's liquidity amounted to £48.6 million, representing 16.1 p.c. of total assets.

Mortgage advances were worth £3.3 million and the total assets a completion was £16.6 million (an increase of 38 p.c. since the beginning of the year).

Mortgage demand is still very quiet and we are at present proving new mortgages at the rate of around £2 million per week, says Mr Eckhard, the new manager, who forecasts a third full year for the society 1971.

Wall St. down NEW YORK stock market led to find any impetus yesterday to check last week's steady rise in prices.

The Dow Jones industrial index lost a further 2-1/2 points close at 866-39.

INVESTMENT & BUSINESS

City Editor KENNETH FLEET DAILY TELEGRAPH CITY OFFICE 112 Queen Victoria Street, London EC4P 4BS Telephone 01-226 8925/6

Car sales may increase by 100,000 a year

By ROLAND GRIBBEN

THE MOTOR industry expects that Mr. Barber's expansion "bonus" will be worth an extra 100,000 in terms of car sales in a full year. Television set manufacturers are forecasting extra growth of up to 25 p.c.

The two sectors were among the most optimistic about the gains from the combination of tax cuts and hire-purchase reform, but there were cautionary noises from other parts of industry about the effects on investment of the capital spending incentives.

For the first time the car manufacturers now expect to top sales of 1,200,000 this year compared with earlier estimates of 1,150,000 and are looking for more substantial gains next year when the full effects of the measures are felt.

The industry was talking last night in terms of demand reaching 1,550,000 next year, and while foreign makes will undoubtedly take up some of the growth, British manufacturers now have the prospects of the bigger home market for which they have been pleading.

Companies expect the increase in demand to be reflected fairly quickly, and coupled with the introduction of the new "K" vehicle registration letter next month sales are expected to start an accelerating upward trend.

But there are still reservations about the extent of consumer confidence. In some quarters it is pointed out that it will take time to produce a change from a savings to a spending "psychology".

There are also queries over the extent to which the tax reductions will be fully reflected in the price being announced. On the surface the tax cuts mean a reduction of about £40 in the price of a £1,000 car, but with undertakings about price restraint in the offering there will be the temptation to provide some boost for profits.

The same calculations will be carried out in other consumer industries. The tax measures, according to television set manufacturers, all mean about £4 off an £85 black-and-white set and £10 off a £250 colour set.

Overall the industry's trade association feels the market could expand by another 10 p.c. in the short-term and ultimately to 25 p.c. But there are reservations about whether it will materialise.

On current projections the manufacturers are forecasting trade deliveries of 2.1 million sets this year, of which 700,000 are colour sets. Colour output could be up by another 10 p.c. this year and 20 p.c. next year.

The producers of consumer durables — such as washing machines, vacuum cleaners and refrigerators — are expecting smaller gains in the region of 5 p.c.

But while reservations were being expressed in some quarters last night about the benefits for capital spending from the tax relief the Government has ensured that some plans now shelved will be overhauled by putting a time limit on the incentive measure.

The 20 p.c. increase to 80 p.c. in the first-year allowance on plant and machinery spending will apply only to expenditure incurred between now and Aug. 1, 1975. Overall the investment incentives are worth £150 million in a full year.

The stimulus could have the same effect on raising investment as the short-term gains of around 5 p.c. from the increase in investment grants by the last Labour Government four years ago, according to provisional estimates, although it has to be measured against the current downturn of 6 p.c. to 8 p.c.

The relaxations that will allow the service industries to benefit from free depreciation for immobile plant and machinery in development areas comes against the background of other recent moves. Manufacturers will in future be able to claim back corporation tax over a three-year period instead of one year to finance capital spending in the development zones.

Assets, arranged both deals (the Viking one in partnership with Morgan Grenfell) from its Scottish office, arguing that Scottish institutions are proving quicker to jump into the North Sea than English. Caledonian is almost totally Scottish, Viking about 50-50. Pict Oil is another similar Scottish-led venture.

Viking's chairman is Lord Balfour of Burleigh, the Bank of Scotland director, and its directors include the Scottish and Newcastle Breweries chairman and half-brother-in-law, Ransome Hoffman Pollard's Mr G. W. Barlow (to provide "a little bit of tough, able outside talent," said Bates).

But the venture remains highly speculative with no guarantee even of a break-even. And with wildcat drilling costing up to £1 million a well, the £5.5 million initial exploration programme envisaged by Hunt-Viking will not go too far.

More ships laid up last month THE SHARP fall in shipping freight rates may have hit rock bottom, although it would be difficult to try and forecast when an upturn can be expected, according to the current report from London shipbrokers Eggar Forrester.

During the past month a number of new "leaves" were registered. Most were laid up, says the report. Since the beginning of this year, the dry cargo tonnage laid up has been growing 65,000 tons gross a month.



Lord Stokes, chairman of British Leyland—now has the prospect of a bigger home market.

NAPF draws up share incentive guidelines

GUIDELINES on what makes for an acceptable share incentive scheme are being hammered out by the National Association of Pension Funds. A special committee of the investment protection committee last night drew up a draft which is being sent to issuing houses for comment.

Among the suggestions are that incentive schemes should involve less than 5 p.c. of the equity and have less than full equity rights—that is, they may be non-voting shares. The rules are drawn up so that when a company's scheme appears to go beyond them it can negotiate with the NAPF.

The committee was set up in April after the introduction of a scheme by BTR Leyland, despite vigorous opposition by the association. The more recent Caywood scheme, which was also disliked, has accelerated the work. The committee is now asking the issuing houses to reply in time for its next meeting on Thursday week.

The Association says it is not against share incentive schemes provided that they do provide a genuine incentive and that the "value of the equity is not excessive in relation to the benefits" they are designed to provide.

Builders offer 12-month price standstill

THE BUILDERS yesterday offered a compromise to the Government in the fight against official insistence that tenders for public building work should give fixed prices for a period of two years.

"We are quite prepared to give firm promises for 12 months, but not for longer periods," Mr Harry Shooksmith, president of the National Federation of Building Trades Employers, said in Liverpool.

With the cost of building materials rising without warning every week the British Government was being unrealistic in comparison with other governments. In France firm prices were given for only nine months. In Italy the period was one year. In Belgium it was only six months for private work, while government and other public work was not on a fixed-price basis.

West German Government departments stipulated fixed terms for fixed prices, but none was as long as two years. In Sweden there was such strong opposition to fixed prices in that contractors had empowered their federations to oppose firms on any undertaking that gave such an undertaking to government.

"The time has come when our Government should carry out an urgent review of its policy," Mr Shooksmith said at the half-yearly meeting of federation's Liverpool region.

New exchange in Hongkong

HONGKONG is to have a fourth securities market, the Kowloon Stock Exchange. Chairman designate, Mr Peter P. F. Chan, hopes trading on the exchange will begin in September or October.

The exchange has 15 founder-members and will have another 100 paying HK\$50,000 for their seats. All the founder-members are Chinese.

The colony's senior exchange, the Hongkong Stock Exchange, was founded 80 years ago. The second, the Far East Exchange, was established in 1969 and the third, the Kam Ngan Exchange, was set up in March this year.

Invisibles await opportunity's knock in EEC

By CLIFFORD GERMAN

THE CITY expects to benefit from Britain joining the Common Market although dividends on commissions and fees from investments shipping and banking, tourism and insurance are subject to no tariffs and will not benefit from any extra preferences in Europe.

Truman board waits for further information

A LENGTHY board meeting yesterday at Truman Hanbury Buxton failed to produce a reply to the latest bids for the London brewery group from Watney Mann and Grand Metropolitan Hotels.

A spokesman for Truman said last night: "I think they are still waiting for some of the information that was asked for from the other two parties, and I don't expect a decision before tomorrow."

As movements in share prices kept the value of the rival offers running neck and neck, Grand Met disclosed that last Friday it bought another 225,000 Truman shares at an average price of 410-35p each.

Buoyed up by the fact that it will control over Grand Met or Watney will have to raise its existing terms, Truman shares yesterday moved up 5p to 416p.

Cunard reply to Trafalgar House expected today

CUNARD is expected to give its views on the takeover bid from Trafalgar House Investments today. Chairman Sir Basil Mulpeice yesterday held a number of meetings with individual Cunard directors with a view, presumably, to ascertaining its own view before the board decision is taken.

Meanwhile, Trafalgar House bought another 30,000 shares in the market amounting to 0.25 p.c. of the equity. Underwriting arrangements have now been completed in respect of the partial cash alternative.

The Trafalgar shares involved comprise two groups, of which the first, amounting to 4,815,000 shares, will be allocated before any shares in the other group of 3,277,500 are taken up.

In the market, Cunard shares lost 1/2 to 191 1/2 while Trafalgar House slipped 1/2 to 117 1/2p.

U.S. copper strike near settlement

THE United States copper strike now nearly three weeks old, is showing some faint signs of crumbling. Following a weekend announcement that the Magna Copper Company had reached tentative agreement with the United Steelworkers Union on a three-year pay contract, new talks were scheduled yesterday between the union and the other leading companies.

If the Magna terms are ratified by the union and the deal would almost certainly be accepted by the others. The deal struck between the United Steelworkers and Magna appears to be a shade less generous than the 31 p.c. pay increase granted to the workers a month ago, which had been the avowed target of the copper employees.

Preliminary indications are that the copper workers' three-year contract provides for an average hourly pay increase of 82 cents compared with the \$1.11 won by the aluminium workers. Hourly pay rises from \$5.50 to \$4.50.

However, Magna has apparently agreed to a 50 p.c. increase in the pension programme and also an unlimited cost-of-living escalator clause, which is a useful gain for the union. Some companies had been insisting on a graduated escalator clause only.

Magna, with 3,000 employees, is the largest of the independent copper producers. Altogether some 55,000 copper workers are now idle in a strike that began on July 1. It is believed that the two sides have never been all that far apart and that a strike would have been averted but for President Nixon's action in calling the steel management and unions to the White House for a public lecture.

The feeling had been that the copper companies might have got away with a smaller pay increase had Mr Nixon been successful in containing the steel settlement.

The United Steelworkers will now meet centrally with the two largest producers, Anaconda and Kennecott. Both are at present bargaining with local unions only and have so far reported little progress.

No sums had been done yesterday on what the Magna contract would cost the industry if adopted across a broad front, but it had been estimated earlier that repetition of the aluminium settlement would have meant additional costs to the producers of about \$15 million over the next three years.

This would almost certainly mean some increase in copper prices once the market permitted. But for the moment the strike is the main influence on the price.

On the London Metal Exchange copper's recent strong undertone collapsed yesterday as heavy

Barber gambles on containing inflation

BY THE CITY EDITOR

THE TIME for half measures, in the Chancellor's judgment, had gone. His third Budget statement in less than ten months is held to the point of being dangerous. Unless industry responds with constructive programmes of capital investment, unless the cost structure of the economy is controlled through a combination of higher output and a further scaling down of wage and salary settlements, the familiar troubles with the balance of payments and sterling will reappear. "Stop" will follow "go" as night follows day.

But Mr Barber deserves to get the right response. He is after all seeking to do what everyone, employer and trade union leader, politician and pundit, has been urging on him.

1—He is refraining by the fast method of freezing hire purchase of all controls and cutting purchase tax by the biggest margin since 1953. Our booms traditionally are consumer led: this one should make a big bang.

2—He is inviting companies to revive their flagging interest in capital investment, first by laying on an expanding home market, second by specific inducements in the shape of higher first-year tax allowances, for two years only, against money spent on plant and machinery and by extending free depreciation in development areas to service industries.

3—He has carried through the Confederation of British Industry's new system of voluntary price restraint to the nationalised industries, a step which improves the chances of the CBI's scheme succeeding and with that scheme, constitutes a new policy for prices. The complementary policy for incomes is thus brought nearer. Cuts in purchase tax will make a contribution to the same desirable end.

however make finance houses' funds work harder and earn a bigger return. The decision to abolish term controls will put hire purchase finance back on the same basis as personal loans, which were never covered by legal controls but were subject until last month to voluntary controls by the finance houses.

The growing practice of giving personal loans on credit worthiness alone without inquiring what use would be made of the money, led to finance houses withdrawing all pretence of policing what personal loans were used for and how much of the cash price the buyer would have to find. The implied challenge to the Chancellor to dismantle outmoded hire purchase controls has now been taken up.

The change is in keeping with the Government's own views on encouraging market forces and competition rather than the arbitrary rationing and restrictions which have been the basis of policy in the past. But the Chancellor has not yet committed himself on the final shape of credit policy. The decision to abolish controls is in line with the recommendations of the Crowther Committee earlier this year, but the reserved right to reimpose controls at a later stage shows the Government is not yet wholly committed to the Crowther recommendations.

The Chancellor has also still to make up his mind on the future of clearing bank lending, and the detailed implementation of the Bank of England's Green Paper on controls and competition in banking and finance as a whole.

Much faster growth rate

MR BARBER yesterday argued in favour of going for a much faster growth rate—a 4 p.c. to 4 1/2 p.c. increase in national output between the first halves of 1971 and 1972 against something over 5 p.c. without the latest measures—chiefly on the ground that much unexpected slack had developed in the economy in the first half of this year.

Unless something were done to stimulate demand beyond what was done in the March Budget, unemployment of men and machines would be even more serious next year than this.

The political force of his argument, reinforced by the need to sweeten the public during the period of the Common Market decision, is extremely strong. It will make sound economic sense only if it provides the basis for more enterprising capital investment decisions in industry and the moderating of wage and salary demands.

The reflation experiment can fortunately still be afforded, although had it been left much longer it would have been too late. The balance of payments surplus on current account promises again to exceed the £600 million mark this year.

Fortunately the Chancellor has decided to pay an additional insurance premium through an early repayment of £256 million of debt to the International Monetary Fund. This will clear the June 1968 drawing, a comforting thought against the day when new borrowing might be necessary.

HP walls down but still a ceiling

THE CHANCELLOR'S decision to abolish term controls on hire purchase finance means that finance houses can lend as much of the purchase price as they see fit, and can phase payments over as long a period as they want. One hundred per cent loans are theoretically possible for anyone who can establish the necessary credit-worthiness—and is willing to pay the interest rates the finance houses charge.

But the Chancellor is not taking the full right off the credit industry. The controls can be reimposed if necessary. In the meantime the ceiling on finance houses' total lending still remains at 110 p.c. of the March 1970 level until the end of September. Since the finance houses were fully lent at 107 1/2 p.c. when the Chancellor gave them the extra 2 1/2 p.c. at the end of June, it means they have only another £30 million to lend to new customers.

In practice they are only likely to increase the maximum credit from 60 p.c. to 80 p.c. of purchase price of the goods involved and lengthen the repayment period from 24 to 42 months. To go much further and lend 100 p.c. without any deposit from the customer would invite fraud and would not be commercially prudent. Lengthening the repayment period will

Builders offer 12-month price standstill

THE BUILDERS yesterday offered a compromise to the Government in the fight against official insistence that tenders for public building work should give fixed prices for a period of two years.

"We are quite prepared to give firm promises for 12 months, but not for longer periods," Mr Harry Shooksmith, president of the National Federation of Building Trades Employers, said in Liverpool.

With the cost of building materials rising without warning every week the British Government was being unrealistic in comparison with other governments. In France firm prices were given for only nine months. In Italy the period was one year. In Belgium it was only six months for private work, while government and other public work was not on a fixed-price basis.

West German Government departments stipulated fixed terms for fixed prices, but none was as long as two years. In Sweden there was such strong opposition to fixed prices in that contractors had empowered their federations to oppose firms on any undertaking that gave such an undertaking to government.

"The time has come when our Government should carry out an urgent review of its policy," Mr Shooksmith said at the half-yearly meeting of federation's Liverpool region.

U.S. copper strike near settlement

THE United States copper strike now nearly three weeks old, is showing some faint signs of crumbling. Following a weekend announcement that the Magna Copper Company had reached tentative agreement with the United Steelworkers Union on a three-year pay contract, new talks were scheduled yesterday between the union and the other leading companies.

If the Magna terms are ratified by the union and the deal would almost certainly be accepted by the others. The deal struck between the United Steelworkers and Magna appears to be a shade less generous than the 31 p.c. pay increase granted to the workers a month ago, which had been the avowed target of the copper employees.

Preliminary indications are that the copper workers' three-year contract provides for an average hourly pay increase of 82 cents compared with the \$1.11 won by the aluminium workers. Hourly pay rises from \$5.50 to \$4.50.

However, Magna has apparently agreed to a 50 p.c. increase in the pension programme and also an unlimited cost-of-living escalator clause, which is a useful gain for the union. Some companies had been insisting on a graduated escalator clause only.

Magna, with 3,000 employees, is the largest of the independent copper producers. Altogether some 55,000 copper workers are now idle in a strike that began on July 1. It is believed that the two sides have never been all that far apart and that a strike would have been averted but for President Nixon's action in calling the steel management and unions to the White House for a public lecture.

The feeling had been that the copper companies might have got away with a smaller pay increase had Mr Nixon been successful in containing the steel settlement.

U.S. copper strike near settlement

step-loss selling developed on the news of the tentative agreement. Cash copper prices dropped to £27.50 a ton to £44.50 compared with Friday's close while three months' copper lost £26.25 to end at £458.25 a ton. L.M.E. dealers stressed the uncertainty of the current situation and expected to see the market compare weak with erratic price fluctuations.

BROWN & TAWSE LIMITED Salient points from the statement of the Chairman, Mr. S. Douglas Rae, for the year to 31st March, 1971. * Pretax Profit up by 25% from £615,217 to £768,561. * Sales up by 17% from £11,903,000 to £13,932,000. * Dividend up from 13 1/2% to 15% total. * Steel Stockholding had another successful year, although trading conditions, particularly in Stainless Steel, weakened during the closing months. * Brown & Tawse Tubes Ltd. maintained its position as a leader in the distribution of Steel Tubes, Fittings, Valves and other Pipeline equipment. The demand for these products was well maintained. A significant increase in Pipework and the processing of Special Steels was achieved. * Brown & Tawse Plant Ltd. again produced increased profits. The Plant Hire Fleet was substantially expanded, and larger premises have been acquired in Manchester and Liverpool. The Hydroville Hydraulic Concrete Breaker, with its unique sound reduction, was ordered by many appreciative customers, and the future is promising. * Prospects. Turnover for the first quarter of the current year is very slightly below the average of the preceding year. We have a wide spread of products and this tends to lessen the effect of the steel cycle on our company, although we are not immune to general economic fluctuations, nor indeed to the impact of cost inflation. It is too early to forecast profits for the current year, but our confidence is such that we are enlarging our warehouse capacity, and so will be ready for the next increase in demand. Copies of the full Report and Accounts may be obtained from The Secretary, St. Leonards St., Bromley-by-Bow, London E3.

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Letters to the City Editor

Capital unding nd he FCI

Further to your article (July 19) I am delighted to join you in the club known as the 'Voices of the Wilderness'... I am sure you can obviously read the dues.

My letter, i.e. that Chesterfield had not exchanged contracts for any significant property until July 17, 1969, by which time they were fully aware that they had been struck off the short list of developers and the council was not prepared to select them for this scheme.

Nor does Mr Wingate make any attempt to answer the question posed in my letter which is why Chesterfield went on to enter into contracts for these site acquisitions despite the fact that the council had rejected their proposals and selected County and District Properties as the developers.

Mr Wingate says there is no question of trying to impede County and District or the council. This may perhaps be the position now, but at least up to a month ago the council about the short list of developers' activities most certainly did impede both the council and County and District in our efforts to proceed with the scheme, and in these negotiations with property owners for this purpose.

Indeed it is difficult to imagine a greater impediment than the acquisition of parts of the area by another property company.

L. W. MELVILLE
Chairman,
County and District Properties.

Steady growth
not always best

SIR—James Wootton's article "Comparing equity and property linked policies" (July 10) requires some comment for the benefit of people who are considering which of these types of fund is the best for their savings.

Mr Wootton makes the point that property funds have shown a steadier growth since inception than most unit trusts. What he does not mention, however, is that steady growth may not necessarily be the advantage of the policyholder.

A previous article in your columns has shown that, all else being equal, pound-cost-averaging brings greater benefits when the underlying fund shows a steady growth. Hence, if the policyholder can afford to delay encashment of his policy after maturity when necessary, he will usually gain more from an equity-linked policy than from an equally good property-linked policy.

There are, of course, circumstances in which the steadier growth of a property fund may be desirable, but this serves to underline the necessity of consulting a good life assurance broker when considering unit-linked policies.

GORDON K. TOFT
Wilmslow, Cheshire.

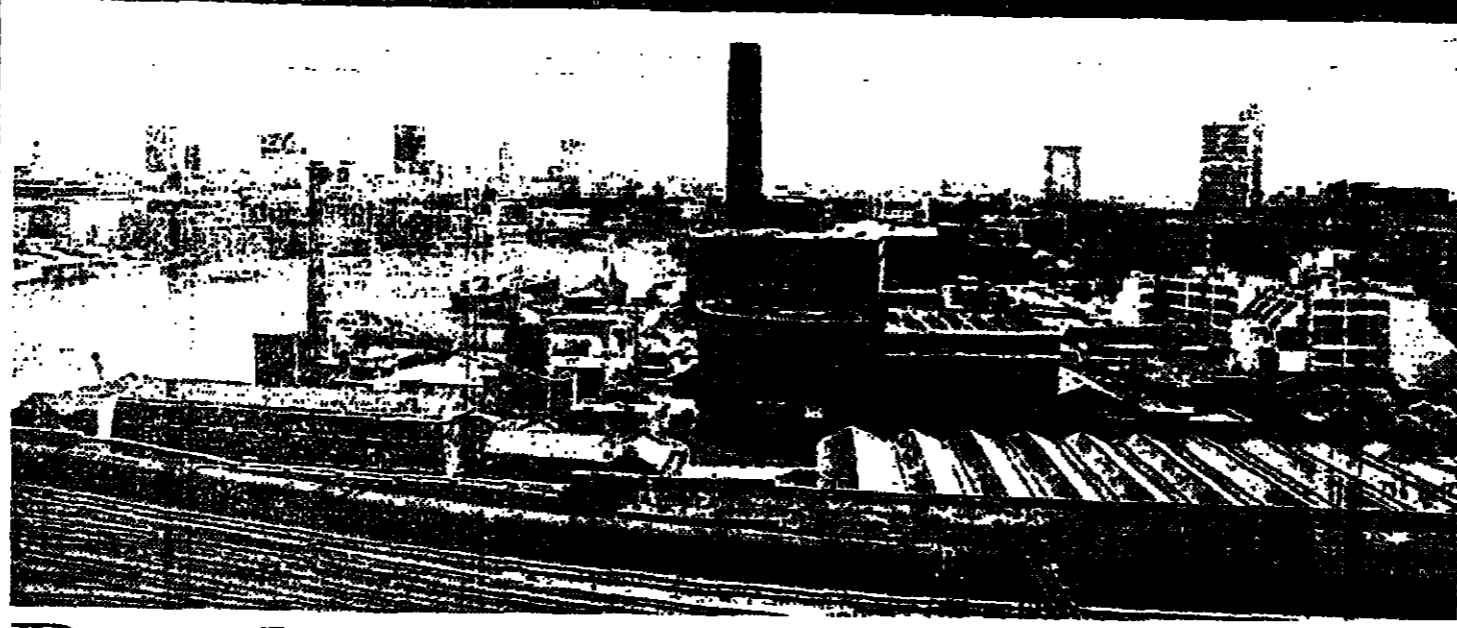
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Sir JOHN LOMAX
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COMMERCIAL PROPERTY



Developers wait for Southwark plans

By DAVID BREWERTON

THE London Borough of Southwark will later this week release its draft strategy plans for the redevelopment of its riverside from just west of Blackfriars Bridge to the Surrey Docks.

Many eyes are anxious to catch a sight of the plans for that stretch of riverside is able to supply a ready stock of developers' raw material—and they are already queuing up to buy.

The little bit immediately west of Blackfriars Bridge is already being rebuilt. Stock Conversion and Investment Trust holds a 23 p.c. interest in the development, the remainder being held by the freeholders on the site (Sainsbury's, Union Cold Storage and International Publishing Corporation).

The five-acre site will comprise a 770-bedroom luxury hotel, 200 flats and 23,000 sq ft shops (mainly to serve the development) and 350,000 sq ft of offices to make the whole thing tick financially.

Negotiations are now in hand for the letting of the hotel to an operator, and the flats will probably be sold off on long leases.

The officers are to be occupied by IPC under the terms of the agreement with the council. This, then, is what is possible in that sort of location, and eager eyes have been cast around for other sites. Westwards from there is pretty well sewn up with the New Television Centre, the National Theatre and the South Bank arts complex.

It is the area to the east of the Blackfriars road and railway bridges that is now attracting the attention of developers.

Edger Investments, in its annual report a few weeks ago, announced that it had assembled a site there which with land leased from British Rail would add up to 10½ acres.

The deal has a complicated look about it. A new group, King's Reach Development Company, has been formed to own the freeholds of the land, taking in the King's Reach and the King's Reach.

It is then proposed that King's Reach grant a long lease to another new company controlled by Edger, which would also take a long lease on the railway land. The site, it is hoped, will support substantial office space, plus shops and residential accommodation.

The two big landowners, Sir Joseph Causton and I.P.C. (through its Fleetway Printing subsidiary) both insist, moreover, that they have sold their buildings yet, though both admit they have had developers knocking on their doors.

As Mr Harry Hyams found out in Kingsway (see under Kingsway below), I.P.C.'s Mr. ("Don") Ryder is no duffer when it comes to property. He is unlikely to sell outright, and would probably insist on a slice of the equity in any redevelopment.

Anyone trying to shift Causton's will have his work cut out, too. Causton's uses its Hopton Street building for its specialised City Printing Service, which is rather like a newspaper in that much of the work is done overnight and at great speed.

It needs to be a central location, both for receiving copy and delivering proofs.

The company claims it does not want to move, and if it could be persuaded it would have to be provided with a suitable building in an easily accessible area.

It is believed that this has been negotiated through McAlpine, which has a substantial stake in Edger. The company's name, incidentally, is derived from the "M" and "A" of Sir Edwin McAlpine and the "G", "E" and "R" of Sir Gerald.

No sooner had the accounts been issued than Amalgamated Investment and Property, the development and investment group headed by Mr Gabriel Harrison, made a £7.5 million takeover bid.

When it announced the bid, Amalgamated made a great fuss about wanting Caltex House, the 200,000 sq. ft. block at 1 Kingsway Green, to merge with its Kingsway Printing Company. Unluckily for Amalgamated, contracts for its sale for £5.5 million to the Prudential Assurance were exchanged only days earlier.

With this particular bit of industrial logic—if that is the right word—knocked from under them, Amalgamated admitted that it was also keen on the South Bank and indeed was gearing up for a development there itself.

Both companies are some way from starting work. There is the question of planning consent and office development permits, still to be obtained, and they are shy of pinpointing the exact borders of their development plans.

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Opportunities in Kingsway Hall

DESPITE a lot of haggling, Mr Harry Hyams has been unable to agree a price for I.P.C.'s Kingsway Hall, which gives the important frontage to Kingsway in any redevelopment of Kingsway Hall.

I suggested a few months ago that the deal was on unsafe ground, and Mr Hyams has now withdrawn his £3,050,000 bid for the Methodist's temple.

It looks as if the other developers now taking a fresh look at the Kingsway Hall redevelopment are pressed to do a deal with I.P.C. unless the Methodists can be persuaded to take an unrealistically low price for their lion's share of the site.

Only in this way can they afford to pay I.P.C. the £2 million it wants for Carillon. I think it much more likely that I.P.C. will offer to buy Kingsway Hall and carry out the redevelopment itself.

The premises—of which 5,000 square feet is a two-storey office block fronting the main Paston Road—are being adapted to gain maximum use of the unusual eaves. These are 29 feet high, providing ideal facilities for modern container storage.

A. T. Chown and Co. will be carrying out the building work, which is expected to take about four months. Letting agents are Chamberlain and Willows.

May and Hassell will not be leaving until 1974, when English and Continental plans to redevelop the site with some 150,000 sq. ft. of new warehousing and ancillary offices.

The project, the company's first in Bristol, may include some light industrial buildings if Industrial Development Certificates can be obtained.

THE EASING of office development permits in Birmingham at the end of last year has brought a small windfall to Courtaulds, the textile giant. Its six-storey warehouse next to Snow Hill station, on the market for three years, has now been sold privately for £225,000.

The buyer intends to refurbish the 88,500 sq. ft. block, which has become unsuitable for warehousing, and let as offices.

Relaxation of restrictions sparked off renewed interest in the site from developers, who could see the potential of the site for offices, close to the proposed Snow Hill development scheme.

Neale and Aldridge, of Birmingham, and James Lang Wootton of London acted for Courtaulds in the deal.

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Bristol site sold

ENGLISH and Continental Property, the Crown Agents-backed group which recently bought both Cunard House and Burmah House has paid over £200,000 for the 7.2 acre May and Hassell site in Bristol.

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Courtaulds on Snow Hill

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Alexander House

ALEXANDER HOUSE, Town and City's new 16-storey office block in Southend, the largest ever built there, has been pre-let in its entirety to the Department of the Environment.

The site of the 237,500 sq. ft. block was acquired in 1967. Building work on site began in January 1970 and is due for completion next December.

The initial financial return achieved represents an increase of over 40 p.c. above the original budget estimate; and the decision to base London's third airport at Foulness and the provision of seven-year rent reviews promises well for the future.

Letting agents are Jones, Lang, Wootton, together with Temple, Tabbot and White, of Southend.

Deals in S. Africa

HONEYWELL HOUSE, Johannesburg, has been purchased by institutional clients of Richard Ellis and Son's South African offices at a price in the region of £85,000.

In Durban, Olivetti House has been acquired for Legat and General Insurance at a price of £122,800, while Beecham Group has purchased a key two-acre site on the Johannesburg airport road, as an extension to its pharmaceutical works. The price was about £75,100.

Manchester warehouse

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ACCOUNTANTS

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ASSISTANT ACCOUNTANT

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Continued from Page 17, Col. 10

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Accounts Assistant for Hardy Amies Ltd. The successful candidate will be responsible for financial tasks.

THE CITY UNIVERSITY DEPARTMENT OF SOCIAL SCIENCES SECRETARIAL ASSISTANT

The City University Department of Social Sciences Secretarial Assistant. The successful candidate will be responsible for administrative tasks.

SHORTHAND/DICTAPHONE SECRETARY

Shorthand/Dictaphone Secretary for a leading international company. The successful candidate will be responsible for administrative tasks.

SECRETARY OF THE DIRECTOR

Secretary of the Director for a leading international company. The successful candidate will be responsible for administrative tasks.

STOCKBROKERS E.C.C.

Stockbrokers E.C.C. for a leading international company. We are seeking individuals with financial expertise.

SECRETARY OF THE DIRECTOR

Secretary of the Director for a leading international company. The successful candidate will be responsible for administrative tasks.

SECRETARY/SALES

Secretary/Sales for a leading international company. The successful candidate will be responsible for administrative and sales tasks.

DIRECTOR'S SECRETARY/ OFFICE MANAGER

Director's Secretary/Office Manager for a leading international company. The successful candidate will be responsible for administrative tasks.

EDITORIAL SECRETARIES

Editorial Secretaries for a leading international company. The successful candidate will be responsible for administrative tasks.

EXPERIENCED SHORTHAND/TYPEWRITER

Experienced Shorthand/Typewriter for a leading international company. The successful candidate will be responsible for administrative tasks.

LEGAL SECRETARY

Legal Secretary for a leading international company. The successful candidate will be responsible for legal administrative tasks.

SENIOR SECRETARIES

Senior Secretaries for a leading international company. We are seeking highly qualified administrative professionals.

MOBILE MANAGERESSES

Mobile Manageresses for a leading international company. We are seeking individuals to manage mobile operations.

PRINTING AND JOURNALISM

Printing and Journalism for a leading international company. We are seeking individuals with skills in these fields.

PERSONAL ASSISTANT

Personal Assistant for a leading international company. The successful candidate will be responsible for administrative tasks.

PERSONNEL ASSISTANT

Personnel Assistant for a leading international company. The successful candidate will be responsible for HR tasks.

APPOINTMENTS FOR WOMEN

Appointments for Women for a leading international company. We are seeking qualified women for various roles.

BOC-MURKX REPRESENTATIVE

BOC-Murkx Representative for a leading international company. The successful candidate will be responsible for sales and customer service.

ACCOUNTS ASSISTANT HARDY AMIES LTD.

Accounts Assistant for Hardy Amies Ltd. The successful candidate will be responsible for financial tasks.

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DIRECTOR'S SECRETARY/ OFFICE MANAGER

Director's Secretary/Office Manager for a leading international company. The successful candidate will be responsible for administrative tasks.

BUSINESS PROPOSITIONS

Business Propositions for a leading international company. We are seeking individuals with business ideas.

YOUR SEVEN POINT CHECK FOR SUCCESS

Your Seven Point Check for Success. A checklist to help you succeed in your business.

AGENTS

Agents for a leading international company. We are seeking individuals to represent our products.

MANUFACTURERS AGENTS

Manufacturers Agents for a leading international company. We are seeking individuals to represent our products.

POWERFUL LTD.

Powerful Ltd. for a leading international company. We are seeking individuals to represent our products.

DUSTRIAL AGENTS

Dustrial Agents for a leading international company. We are seeking individuals to represent our products.

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SALES CAREER OPPORTUNITIES

We are one of the largest International Companies in the Office Equipment and Systems business. Continuing expansion makes it necessary for us to seek additional ambitious career minded Sales Executives. 'A' levels or good 'O' levels would be an asset but you must have the energy, drive and ability to negotiate at Director level. Previous experience in the office equipment industry, in specialty selling or commercial administration would be useful, but full training in sales techniques and products will be given. Our policy of promotion from within the Company assures career prospects. A good basic salary plus high commissions are paid, together with life insurance cover, pension scheme, and a car where needed. Our best salesmen earn between £2,500 and £4,000 per annum.

Opportunities exist as follows:
Business Systems Division - London, Cardiff, Sheffield, Leicester
Electronic Copier Division - London
Electronic Calculator Division - London
For further information or an informal interview, telephone the Personnel Manager 01-236 1010
REMINGTON RAND Division Sperry Rand Ltd., 65 Holborn Viaduct, London E.C.1

REMINGTON RAND

Marine Sales

Texaco, one of the world's leading oil companies, are seeking a Marine Sales Representative for their U.K. Marine Sales Division.

The man we appoint will report direct to the U.K. Marine Sales Manager and will be responsible for negotiating lubrication and bunker business with ship operators in the London Area. This involves not only obtaining new business, but also ensuring good customer relations, checking product performance, arranging deliveries, quotations and maintaining credit control in accordance with company policy.

Applicants should be aged 28-35, have a sea-going background and experience of selling to ship owners and the Marine Industry in general.

We offer an excellent salary plus a company car, expenses and other fringe benefits. Career development prospects are first class as we have an active internal promotion policy.

Please write for an application form to

B. S. Clements
Manpower Management
Texaco Ltd., Stationery Limited
1 Knightsbridge Green
London SW1X 7QJ



RETAIL SALESMEN SOUTH LONDON, KENT & SUSSEX, N.W. ENGLAND

Wiggins Teape (Stationery) Limited is a subsidiary of one of the largest paper makers in the U.K. We manufacture and market a very wide range of stationery and toys.

You should be an energetic and ambitious salesman used to working without constant supervision. Some knowledge of the stationery and toy trades would be preferred but product training will be given. Reporting to the Field Sales Manager you will sell our full product range and provide information to our Marketing Department.

An attractive starting salary in the range £1,650 to £2,310 will be offered to the right man, who will be aged between 23 and 40. A car is provided and there are other valuable fringe benefits. There are good promotion prospects.

Write or phone for an application form to:-

Wiggins Teape Limited
B. Elton, Personnel Services Manager
Wiggins Teape (Stationery) Limited, Grove Road, Chadwell Heath, Essex. 01-576 7777, Ext. 92.

Area Managers for Rent-a-Car Company

A nation-wide rent-a-car company wishes to appoint three area managers.

Each will be responsible for the profitable development of a number of branches in given parts of the country. Applicants must be able to show a record of successful management in an area capacity, preferably in the car rental or a similar service business.

Applicants should also be prepared to move to an area of the country convenient to the territory to be covered.

The jobs offer wide scope to men of proven ability together with a good salary and the use of a company car. Please write in the first instance, giving brief details of experience to A.M.17882, Daily Telegraph, E.C.4.

LOCKER INDUSTRIES LIMITED DIVISION MANAGER FOR VIBRATORY AND PROCESS EQUIPMENT

This company who are leaders in the field of vibration application for conveying, processing, screening and feeding, require a Manager for their Conveyor and Process Division located at Warrington.

This particular division of the company has tremendous sales growth potential, and the selected applicant must have the experience and drive necessary to implement this. He will be fully conversant with vibration and process application knowledge and, at the same time, be commercially minded. This is an important position and offers many benefits.

Applications from suitably qualified persons should be addressed to Mr. H. Owens, Locker Industries Limited, P.O. Box 181, Warrington, Lancs, marking the envelope Private and Confidential.

REGIONAL SALES MANAGER

Our client is a major international company, the largest in its field in the world, with total sales approaching £100 million.

The Company is about to enter the U.K. market with the aim of dominating its chosen field within 3 years. Men who join now will be in a unique position to grow and prosper with a really dynamic enterprise.

The products are fast moving consumer goods, to be distributed through grocery outlets. They will enter a large established U.K. market, and will be supported by one of the biggest advertising and promotion budgets ever seen in the U.K. for a product launch.

We want a top class Regional Manager for the North East. The successful candidate will already be handling a similar job with one of the major grocery companies. He must have a record of successful regional management and extensive key account handling experience. He must be a fast mover, able to grasp opportunities and to set the pace for a national operation. He will have a 20 man sales and merchandising force to handle about £2½ million sales.

Age: 25-35
Salary: £3,000 - negotiable, plus car
Location: North East
Send a postcard immediately for an application form to:
JOHN McCORMICK MARKETING ASSOCIATES LTD., SANDY RIDGE, 28 GREAT CASTLE STREET, LONDON, W.1.

opportunities in creative work study

The Trebor Sharps Group of Companies are expanding their work study function and the following two Group appointments are to be made:-

Senior Work Study Officer (Manufacturing)

Senior Work Study Officer (Distribution)

Ideal candidates will be 25 to 40 years of age, graduates or educated at least to H.N.C. level and be M.I.W.S.P.

They will be required to work on a wide range of projects, with a minimum of supervision, and will appreciate the contribution they can make in improving efficiency in the manufacturing and distribution side of our business. They must be prepared for a degree of mobility during the week.

Initial salary around £2,000 per annum plus company car. Fringe benefits include free life insurance, non-contributory pension scheme (after two years' service), B.U.P.A.

Write briefly to:- P. J. Sullivan, Chief Industrial Engineer, Trebor Sharps Limited, Woodford Green, Essex, or telephone for an application form: 01-550 6811



FERRANTI SALES ENGINEERS

in the Instrument Department of their INSTRUMENTATION DIVISION

to handle the selling of the Company's well-known range of indicating instruments in the South Eastern area of England.

Candidates should be between 25 and 35 years of age and must possess previous experience of selling panel instruments or components to the electronic equipment manufacturing industry.

Salary will be commensurate with qualifications and experience. A company car will be provided.

Application forms may be obtained from T. J. Lunt, Staff Manager, Ferranti Ltd., Hollinwood, Lancs. Please quote reference AKHT/1/T.

Quality and Standards Engineer

Gillette, an international organisation which places continual emphasis on the importance of quality, requires an experienced Quality Engineer in the Surgical (Medical Devices) Group of its UK Research and Development Laboratory.

The work will include investigating quality requirements and inspection methods, establishing quality specifications for new products, reviewing existing standards and studying process capability.

The successful applicant must have a wide knowledge of quality control procedures, preferably with an engineering bias, and the ability to communicate clearly.

We offer a highly competitive salary, excellent fringe benefits and re-location expenses where necessary. Please send brief details of your experience, age and qualifications to:

F. G. Garrett, Assistant Personnel Manager, Gillette Industries Ltd., 452 Basingstoke Road, Reading RG2 0DE.

TESCO HOME 'N' WEAR require a HOUSEHOLD TEXTILE BUYER

to be based at the Home 'n' Wear Headquarters in Harlow

He or she will be aged 20/30 and will have already acquired expertise in a multiple chain-store or departmental organisation, probably as an Assistant Buyer or Junior Buyer. We offer an attractive salary, negotiable according to job history and qualifications, with a Company car and other fringe benefits.

Please send details of career to date, which will be treated in strict confidence, to:-

Personnel Manager, Tesco Home 'n' Wear, Dargylen House, Crossbrook Street, Waltham Cross, Herts.

WORKS MANAGER

Expanding Wakefield Engineering Company specialising in rebuilt machinery for the printing industry - and allied trades - and employing approximately 120, wishes to appoint a works manager. The successful applicant will have a good technical background coupled with an energetic approach. He will be responsible for both production and planning, and be expected to work on his own initiative. A directorship envisaged within a short period of time for the right man.

Salary will depend on experience with a minimum of £5,000 per annum plus the usual fringe benefits. All replies will be treated in the strictest confidence and should be addressed "for the personal attention of the managing director."

G. & F. MILTHORP LTD., Moxon Industrial Estate, Denby Dale Road, Wakefield, Yorks.

SALES REPRESENTATIVES

We are a company of international repute marketing a range of well established and profitable products in the pharmaceutical and related fields. Our growth in recent years has been substantial and now, due to further expansion and promotion, we require the services of three additional representatives. Territories to be covered are listed as follows:-

1. Home Counties North - based upon Maidenhead, Slough, Reading, etc.
2. Kent and S.E. London postal districts - based upon Margate, Dover, etc.
3. East Angles - based upon Cambridge, Bishop's Cleeve, etc.

We require dedicated salesmen who should be well-versed in the art of selling and merchandising consumer products to chemist and grocery outlets. In addition to an excellent salary we offer personal incentive schemes, life assurance, non-contributory pension scheme, company car, together with usual expenses and holidays. We are not sure what we have to offer? Please write in confidence giving details of experience, age and present income to:

The Sales Director, STAFFORD-MILLER LIMITED, 150, Tottenham Court Road, London, W.1P.

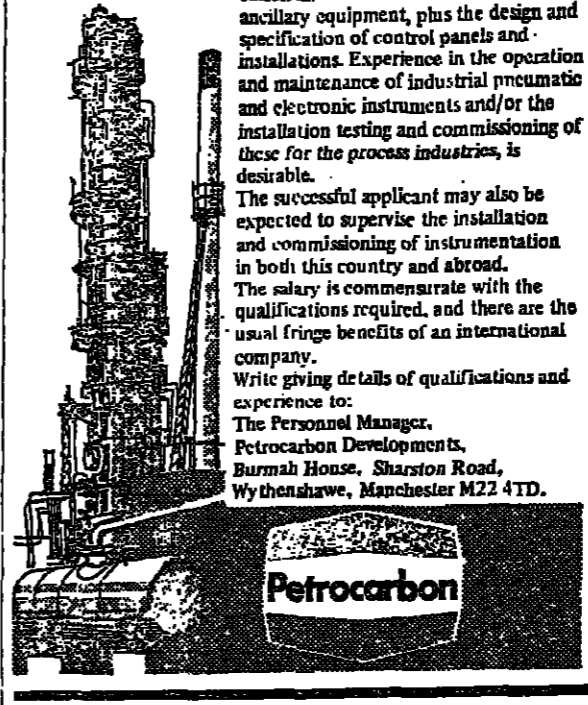
INSTRUMENT ENGINEER

An experienced Instrument Engineer is required for the design and application engineering of automatic control systems for petrochemical and oil refinery plants. He will probably be aged 26 upwards and possess a degree or equivalent in Physics, Mechanical, Electrical, or Chemical Engineering, and should also be a member or graduate member of the Institute of Measurement and Control.

His duties will also include the specification and selection of instruments and auxiliary equipment, plus the design and specification of control panels and installations. Experience in the operation and maintenance of industrial pneumatic and electronic instruments and/or the installation testing and commissioning of these for the process industries, is desirable.

The successful applicant may also be expected to supervise the installation and commissioning of instrumentation in both this country and abroad. The salary is commensurate with the qualifications required, and there are the usual fringe benefits of an international company.

Write giving details of qualifications and experience to: The Personnel Manager, Petrocarbon Developments, Burmah House, Sharston Road, Wythenshawe, Manchester M22 4TD.



TROX

Due to a continuing expansion programme, we have vacancies for qualified and experienced Engineers who must have the ability to take advantage of the career opportunities presented.

PRODUCT MANAGER AIR FILTER DIVISION

The successful applicant will be expected to have a considerable knowledge of air filtration technology to enable him to develop a comprehensive sales staff, and will preferably have had some sales experience. This is a rapidly expanding division with an outstanding range of products.

PRODUCT MANAGER AXIAL FLOW FANS

A well qualified fan engineer with development and sales experience to assume control of this division of the company. This vacancy also requires a person of good commercial acumen to consolidate the rapid growth experienced to date.

ACOUSTIC ENGINEERS

Acoustic engineers having a wide range of experience in the control of airborne noise are required to assume control of large contracts in which this division is involved. Applicants must be highly qualified in acoustical technology with preferably previous experience in air conditioning systems.

The successful applicants will be expected to relocate to Bedford, Norfolk. Assistance with housing and removal expenses will be provided.

Written applications which will be treated in strict confidence stating experience and salary required should be forwarded to:

The Managing Director, TROX BROTHERS LTD of this division, Duck Lees Lane, Epsfield, Middx. Tel: 01-894 4777.

FINANCIAL DIRECTOR DESIGNATE

Our client is a well-established national Group with an excellent growth and profit record, operating mainly in wholesale and retail distribution and with substantial manufacturing interests. Turnover reaches £30 millions and 5,000 staff are employed at locations throughout the U.K. Considerable further expansion and diversification are planned.

c/o T. M. Ninan, BARTLET RECRUITMENT SERVICES, 35 Red Lion Square, LONDON, W.C.1.

A financial Executive of Director calibre is required. He will take responsibility for all aspects of financial and accounting control and co-ordination throughout the Group.

The right candidate is a Chartered Accountant under 40 and already earning about £5,000 p.a. He has a sound background of commercial accounting and administration. His recent experience has been in market-orientated companies in which he successfully fully integrated the EDP and accounting functions. He can make optimum use of the computer.

The starting salary is negotiable and progress should be rapid leading to an early Board appointment. Comprehensive fringe benefits include a company car. Head Office is now near the City but will be relocated in the Home Counties north of the Thames. Some travel in the U.K. will be involved.

Please write in strict confidence to the Chairman, detailing education, training and employment history, quoting ref: FDD.

Letters will be passed UNOPENED to our client and all applications acknowledged. Companies to which you do not wish your letter to be forwarded, should be listed and addressed to the Security Manager.

Experienced Diamond Sorter

required by The National Diamond Mining Company (Sierra Leone) Limited for its sorting office in West Africa. In addition to sorting, the work will involve training Sierra Leonean sorters.

Applicants must have had at least three years' experience in the diamond trade and preferably be between 25 and 35 years of age.

Starting salary commensurate with experience. PLUS

- ★ Local Allowance
- ★ Bonus
- ★ Rent Free fully furnished accommodation
- ★ Tours of approximately 10 months followed by 8 weeks' leave on full salary and allowances
- ★ Free medical attention. Employee and family covered under the B.U.P.A. scheme
- ★ Generous Pension and Life Assurance Scheme
- ★ Salary reviewed annually
- ★ A Company Scholarship Scheme is also available.

Applications giving particulars of age, education and experience should be sent to the Company's Managers, Sierra Leone Selection Trust Limited.

The Appointments Officer, Ref. 21C, Sierra Leone Selection Trust Limited, Selection Trust Building, Mason's Avenue, London, EC2V 5BU.

Special Projects Accountant for Beecham Pharmaceutical Division

This is an unusual opportunity to join the Beecham Pharmaceutical Division which is responsible for the research, production and marketing of prescription medicines and animal health products internationally. A number of recent promotions has created a vacancy for an Accountant who will report directly to the Division's senior financial executive and will carry out for him a wide range of projects and investigations in co-operation with the accounting functions in the three Branches of the Division.

The job will appeal to a qualified man in his mid-thirties who has at least two years' experience in a lively Company and who believes his potential exceeds the opportunities at present available to him. The experience gained will put the right man in line for management promotion.

A competitive salary will be offered and he will qualify for entry to the generous non-contributory pension and life assurance schemes operated by Beecham Group.

Please send brief career and personal details to the Personnel Officer, Beecham Pharmaceutical Division, Beecham House, Great West Road, Brentford, Middlesex.

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Please send brief career and personal details to the Personnel Officer, Beecham Pharmaceutical Division, Beecham House, Great West Road, Brentford, Middlesex.

COWLISHAW WALKER & CO. LTD. INDUSTRIAL SALES ENGINEER

Cowlshaw Walker a leading Company in the built handling and in ice storage are making applications for the post of Industrial Sales Engineer.

The successful applicant will have had considerable experience in the field of general engineering and hold a minimum qualification and probably be in the 30-40 age group.

This is a new appointment and presents a challenge for someone who wants to develop a sales career. He will be expected to reside in the vicinity of the Company Headquarters.

Salary is negotiable. A Pension Scheme is available and a Company car would be provided.

Applications, giving full details of qualifications, age and experience to Personnel Officer, Biddison, Stock-on-Trent.

MANPOWER: REGIONAL MANAGER

Manpower Limited is part of the world's largest temporary help service. Because of rapid expansion, we are looking for an additional Regional Manager in the Midlands-North area.

The new Regional Manager will be a successful salesman with proven business building and administrative ability. He will run his own enterprise, whose profits will be his own responsibility. The target will be to build up a business in the area and there will be no interference from Manpower.

The starting salary will be in the region of £3,000 a year, with additional benefits. However, the rewards will be both personal and financial, in that increasing profits will be both personal and financial. Write in the first instance to: Mr. A. P. Bridger, Northern General Manager, Manpower Limited, 79/82 Colmore Row, Birmingham 2.

MANAGEMENT ACCOUNTANT

REQUIRED To be responsible for Financial and Cost Records, preparation and interpretation of production and marketing budgets, monthly and interim accounts, statistics and products evaluation.

This is a new senior appointment with commensurate reward and provides a unique opportunity for advancement in expanding public company, for dynamic man about 30 years old able to make positive contribution to Management Team. Some advantages:

The Company is Yorkshire based, manufacturing and marketing a range of transmission products.

Reply in writing giving full details of previous experience and qualifications to:-

M. Wrigley, H. BRAMMER & CO. LTD., Hudson Road, Leeds, 9.

AIR DISTRIBUTION EQUIPMENT TECHNICAL SALES ENGINEERS LONDON & HOME COUNTIES

Due to continued expansion programme Barber & Colman Ltd. wish to appoint additional Sales Engineers to join a Home Counties operation in the London and Home Counties area.

This appointment offers a real opportunity for advancement and will be of interest only to men who have already administered their own business or who have worked in a similar position in a similar business. The successful candidates will be required to be fully conversant with the technical aspects of air conditioning systems and to have a minimum of 3 years' experience in the industry. The successful candidates will be required to be fully conversant with the technical aspects of air conditioning systems and to have a minimum of 3 years' experience in the industry.

Apply to candidates to: The Personnel Manager, BARBER & COLMAN LTD., Mansfield Road, SALF., Cheshire, M33 1UL.

W J F T B

WOOL, JUTE AND FLAX INDUSTRY TRAINING BOARD

As a result of promotions within the Board's staff vacancies have arisen for the posts of Area Training Adviser and Research Officer.

Area Training Adviser

The position calls for the ability to identify training needs, assess training standards, and to plan training schemes over a wide range of activities. The ability to advise in depth on training matters with personnel at all levels in the industry, particularly principals, is important. In addition, there is a vital requirement to give practical assistance in the implementation of training within companies on a consultancy basis. Candidates should have received a good education, preferably with a degree or professional qualification and have experience of all aspects of training in industry. Experience of specific training techniques would also be an advantage. Commencing salary will be £2,000 p.a. paid on an incremental scale rising to £2,500 p.a.

Research Officer

The position calls for a person of high ability to carry out research and development work in the training field. The duties include assisting in the preparation of training recommendations and training programmes, manpower planning, information services, the development of courses, and work on specific training projects. Candidates, preferably aged 25-35, should possess a degree level or appropriate professional qualification and experience of the industry within the Board scope would be an advantage. Commencing salary will be £1,400 p.a. paid on an incremental scale rising to £2,000 p.a.

The posts are based on Bradford. Travelling is involved, and a car is provided. A job description and application form will be sent to suitable candidates, who should send brief details of their qualifications and experience, in confidence, by the 28th July to: The Chief Executive, Wool, Jute and Flax Industry Training Board, 55 Well Street, Bradford BD1 5PW, Yorkshire.

O & M and work study engineers

An expanding and developing organisation has a constant requirement for the skills of O & M and Work Study Engineers, and Kodak Limited is now engaged in creating the staff of its Distribution Division Work Study Department at Hemel Hempstead.

We are looking for an experienced and qualified O & M Officer, experienced Work Study Engineers qualified in the field or for trainees willing to qualify for membership of the Institute of Work Study Practitioners. Candidates should be in the 25/35 age group.

Salary will be according to age and qualifications, and the Company also offers an excellent range of fringe benefits.

Please write giving brief details to:- R. F. Wilson, Personnel Manager, Kodak Limited, Distribution Division, Swallowdale Lane, Hemel Hempstead, Herts. Tel: Hemel Hempstead 2281

Kodak

GOVERNMENT OF NORTHERN IRELAND VALUERS

Applications are invited for permanent and part-time posts in the Valuation Division of the Ministry of Finance in Belfast and the main provincial towns.

QUALIFICATIONS: Candidates must be corporate members of the Institution of Chartered Surveyors (General), or hold a University Degree in Estate Management, which gives exemption from the examination of the Institution.

POSTS: will include valuations for acquisition, competition, duty, rating, capital gains tax, land development values, etc., in a fully integrated team.

GRADING SCALES:
Valuer Grade I £2,533-£3,396
Valuer Grade II £1,538-£2,583

Salary and commencing salary will be related to age and experience. There are prospects of promotion to higher posts carrying up to £4,640.

Send now for an application form to the Army Civil Service Commission, Clarendon, Adelaide Street, Belfast, BT2 8ND (telephone Belfast 27963 ext. 26). Completed application forms should be returned August, 1971.

quote SB105/71/43.

Electronics Engineer

As a major international company manufacturing a wide range of electronic products, we are seeking a sales engineer. The role involves the sale of our products and the provision of technical support to our customers. The successful candidate will have a degree in electronics and have experience of sales and customer service. An outstanding career opportunity within an expanding group. You will start with a senior appointment and prospects of promotion are good. If you have the opportunity, please contact us.

A. J. F. Moxon (Ref. DT1)

Leo Burnett Recruitment Advertising

3 St. Martin's Lane, London WC2N 4ET.

DEPARTMENT OF THE ENVIRONMENT ASSISTANT RESEARCH OFFICER

Ecological Research Branch to join a multi-disciplinary team working on the housing needs of the people. Initially the post is for twelve months but may be extended to a permanent position. Applicants should have a good social science background and practical research experience. London salary for Assistant Research Officer is £2,157. This is at present under review. Successful candidates will normally commence at the start of the scale. It should be made to Mr J. W. SADLER, Room 11, Department of the Environment, St Christopher Church Street, London, S.E.1.

EXCITING OPPORTUNITIES FOR GO-AHEAD SALESMEN North/North East Area

Our client is a major international company, the largest in its field in the world, with total sales approaching £100 million.

The company is about to enter the U.K. market with the aim of dominating its chosen field within 3 years. Men who join now will be in a unique position to grow and prosper with a really dynamic enterprise.

The products are just moving consumer goods, to be distributed through grocery outlets. They will enter a large established U.K. market, and will be supported by one of the biggest advertising and promotion budgets ever seen in the U.K. for a product launch.

We want bright young salesmen with grocery experience and plenty of flair - the sort of men who may be bored with their current sales routine, and who are definitely hungry for more money. Earnings will be upwards of £2,000 - and could be substantially more than £2,000.

Age: 20-35, but the man is more important than his age. Location: North/North East, with the prospect of moving with promotion. Car supplied with generous expense allowances. Send a postcard immediately for an application form to:

JOHN MCCORMACK MARKETING ASSOCIATES LTD., 5 SANDY HOUSE, 25 GREAT CASTLE STREET, LONDON, W.1.

CANADA DRY (U.K.) LTD. The Soft Drinks Subsidiary of Bass Charrington Ltd.

SALES REPRESENTATIVES

We are a rapidly expanding soft drinks company and now have vacancies for representatives to join our Sales Team in (a) Derby/Burton area, (b) Banbury/Stratford-upon-Avon area, (c) Wolverhampton area, (d) Newcastle-under-Lyme, and a relief representative within the Birmingham area. Applicants should have previous selling experience, preferably within the licensed trade or fast moving consumer goods field and be under 35 years of age. Salary by negotiation plus commission. We operate an excellent pension and free life assurance scheme. Company car provided. Applications, giving brief details of education, age, experience and current salary should be addressed to:

Regional Sales Manager, CANADA DRY (U.K.) LTD., P.O. Box 27, Cape Hill Brewery, Birmingham.

SPECIALITY SALESMEN (Industrial)

Link SI Ltd is a large international company marketing Materials Handling and Storage Equipment throughout the world. We are now looking for sales representatives in London and various provincial cities throughout the U.K. to fill vacancies in several of our Sales Divisions. Our company continues to expand at a rapid rate and offers excellent career opportunities for the man of ability. We give thorough sales training and the opportunity to earn a high income by way of a good basic salary plus commission. A company car is provided plus expenses, pension scheme and life insurance cover. If you are aged between 25-35 and can prove success in your career to date send us brief details and we will be in contact with you soon.

Marketing Manager Link SI Ltd, Link House, Uxbridge Road, Hayes, Middx.

PA ADVERTISING

Senior Bacteriologist

A well known pharmaceutical company in the South of England has a vacancy for a Microbiologist to join a project engaged in research into antibiotics.

The successful candidate will be expected to assist in the planning and comparison of laboratory studies involved in the microbiological evaluation of new antibiotics and to deputise in the absence of the Head of Laboratory. Applicants should have a good honours degree in microbiology or bacteriology and three or four years' post graduate experience, preferably in the field of medical microbiology and/or chemotherapy.

The salary envisaged for this appointment is not less than £3,000 p.a. with attractive fringe benefits. (Ref. K7184/DT Bacteriologist)

REPLIES will be forwarded direct, unopened and in confidence to the client unless addressed to our Security Manager (please specify to which they may not be sent). They should include comprehensive career details, not refer to previous correspondence with PA and quote the reference on the envelope.

P.A. Advertising Limited, 2, Albert Gate, London, SW1X 7JU. Tel: 01-235 6060

FIELD SERVICE ENGINEER

A vacancy exists for a qualified Autopilot/Flight Systems Engineer. Preference will be given to candidates possessing experience in Collins systems, though consideration will be given to applicants having the relative experience on similar equipments. A knowledge of associated equipment, navigation and compass systems is desirable. A proven ability to negotiate with both commercial and military customers is a requirement, and travel within Europe, the Middle East and Africa. Remuneration and conditions of service are in line with the importance of this position. Please apply in writing quoting Ref: FSE/DT to:

The Personnel Manager, COLLINS RADIO COMPANY OF ENGLAND LIMITED, Heathrow House, Bath Road, Cranford, Hounslow, Middlesex.

SALES ENGINEER MEDIUM/HEAVY ENGINEERING

An old established Company operating under new management and embarking upon an expansion programme requires a Sales Engineer.

- Responsible for expanding U.K. sales and establishing new markets.
- Minimum HNC standard, aged 30-50, with proven sales record and able to negotiate at top level.
- Fluent German or French essential.
- Works located in Kent within easy reach of the coast.
- This is a senior appointment. Salary will be commensurate with experience. Company car provided and contributory Pension Scheme available.
- Applications in detail to S.E.17856, Daily Telegraph, E.C.4.

Design for tomorrow with Kent Instruments today

UNIQUE OPPORTUNITY FOR DESIGN ENGINEERS to join one of the leading manufacturers of industrial process control instrumentation in its present 60-strong Design and Development Department. Responsible for the Company's future product design, the Department is required to bring forward fully specified equipment acceptable to international markets.

We require a select number of young, graduate level Mechanical and Electronic Engineers capable of producing designs which are technically excellent and also economic in manufacture. Present requirements are in the fields of:

- Electronic circuit design
- Electro-mechanical devices
- Small mechanisms

Successful applicants will join one of the compact teams working on specified projects and will be encouraged to contribute to the overall aims of the Department. Commencing salary will be highly competitive with career advancement possible through the Company's Management Development Plan.

Who feel able to offer the required dynamic contribution should write in confidence to the:

STAFF PERSONNEL OFFICER, Kent Instruments Limited, the GEORGE KENT GROUP, Biscot Road, Luton Bedfordshire Telephone: Luton 21151

Bowyers are growing - fast!

Last year our Sales turnover was £12 million; this year it will be over £20 million. Last year we had three factories; this year, excluding our French subsidiary, we have five. Last year we had 2,700 employees, this year we have over 4,000.

The Internationally generated growth of the past 5 years was complemented last year by the merger with Brazils. To cope with this rate of expansion and future development plans, we have decided to add to our first class management team. Managers are required in various locations to fit into positions of responsibility, to provide for succession as existing key Managers are further promoted. The jobs are tough and demanding, the standards required are high, but opportunities for promotion excellent. Our current requirements are:-

Production Managers

with a sound record of achievement. Experience in the Food Industry preferable though not essential. Aged 25 to around 35.

Despatch Manager

to take over the despatching operation at our largest Factory. Aged 30 to 40.

Excellent Terms and Conditions of Employment. Salaries dependent on experience, but in the £2,000-£3,000 area, which might be exceeded for exceptional applicants. Please write giving details of career to date, to:- T. A. Hindle, Bowyers (Wiltshire) Limited, Trowbridge, Wiltshire.

SUPPLIES MANAGER

Our client is a large international company marketing Materials Handling and Storage Equipment throughout the world. We are now looking for sales representatives in London and various provincial cities throughout the U.K. to fill vacancies in several of our Sales Divisions. Our company continues to expand at a rapid rate and offers excellent career opportunities for the man of ability. We give thorough sales training and the opportunity to earn a high income by way of a good basic salary plus commission. A company car is provided plus expenses, pension scheme and life insurance cover. If you are aged between 25-35 and can prove success in your career to date send us brief details and we will be in contact with you soon.

Senior Electrical Surveyor

The main London branch of Haden Young has recently completed a major restructuring, in order to cope with increasing work loads. We are now looking for an additional senior man to take surveying responsibility on a wide range of contracts, covering new and existing buildings.

You must be completely familiar with all aspects of costing and claims, negotiating with clients, and account rendering. Starting salary for this post will be negotiable around £2500, and there are good prospects of further increases in responsibility and status.

Please write or ring for an application form to R. F. Phillips, Haden Young Limited, 141 Euston Road, London N.W.1. Tel: 387 4377.

FINANCIAL CONTROLLER £3,500 - £4,000

Expanding Company, Division of International Group, require a qualified Accountant who has had experience in the medium/heavy engineering industry. The successful applicant will be a member of the top management team and must be capable of making a significant contribution to the profitability of the company. The position, which has excellent career prospects, is pleasantly situated near Bedford.

Send full details to the General Manager, EIMCO (GREAT BRITAIN) LIMITED, Station Road, St. Neots, Hants.

ROVE ARUP & PARTNERS GEOTECHNICS DIVISION

We require someone to look after our library and map library, disseminate information within the Division and administer our information retrieval systems. The post is a hybrid one which may be of interest to applicants from a variety of fields, but some knowledge of technical librarianship and an understanding of maps is essential. Knowledge of or interest in Geography, Geology, Engineering or Foreign Languages would be of advantage. Salary is negotiable.

Apply in writing to Ove Arup & Partners, 33, Fitzroy Street, London, W1P 6BQ, quoting ref. F.B.

ASSISTANT GENERAL MANAGER FOR NORTH EAST FINANCE COMPANY

Young, ambitious and fully experienced in all aspects of Credit and Office Management. Ideal opportunity for successful person earning high salary in present position, but desiring to earn more. Good working conditions with attractive fringe benefits. Write in confidence to A.G.17860, Daily Telegraph, E.C.4.

Management Services

Our client is looking for O & M Officers, currently holding senior appointments and with a proven record of achievement, to join a young and enthusiastic team undertaking important and exciting projects.

The company concerned is in a high-technology field of international industry and is active in both home and export markets. Its factories are in the north west of England, ideally positioned for easy access to both the coast and open countryside. There are attractive low-cost residential areas and first-rate road and rail links with London and the south.

Opportunities will exist for team work on major computing and O & R projects. Consideration will be given only to personnel capable of directing work on their own projects and of controlling the work of others.

Salary prospects are good, and the usual fringe benefits apply. Please apply giving details of age, qualifications and experience to:-

M. J. Milne, Gibson, Gilbert, White Ltd., (Incorporated Practitioners in Advertising), 72, Fleet Street, London, E.C.4.

(If there are any companies to whom you do not wish your application to be forwarded, please state in covering letter.)

SALES ENGINEER MECHANICAL HANDLING EQUIPMENT

Due to the increased demand for our products we are now recruiting some additional Sales Engineers for London and South East England.

The HUNTER Group of Companies manufacture a range of Mechanical Handling Equipment of which our electro-hydraulic lifting tables up to 75 tons and our lorry loading "dock levellers" are the most important. In those two lines, we have the lion's share of the European Market.

The successful applicant will be certain of a most satisfying and rewarding career with excellent promotion prospects, e.g. one Sales Engineer is now on the Board.

Applicants must be qualified engineers up to HNC standard, proven Salesmen with a competent sales record, car drivers with a clean licence. Write in strict confidence to:

Company Secretary, G. HUNTER (LONDON) LIMITED, Gumley Road, Grays, Essex. Postcode: RM16 1XT.

ACCOUNTANT Outstanding Prospects

This position will appeal to qualified accountants in their late twenties who are ambitious and accept the necessity of mobility. Our clients, a public company, are actively involved with the establishment of their hypermarkets. The successful candidate, who will already have gained two years' post qualification experience, preferably in high volume retailing, will find this an exciting and challenging opportunity. His duties will involve him in the introduction of systems, together with all the problems arising on the commencement of such a venture. Ref: 2780/DT. Apply to R. P. Carpenter, F.C.A., A.C.W.A., A.C.I.S., Reed Executive, 146, New Bond Street, London, W1Y 0JU Robophone 01-629 4451.

SENIOR MANAGEMENT ACCOUNTANT

Leicester to £3,250 p.a. Our client is one of the principal subsidiaries of a large American Corporation. It controls the activities of a number of European companies as well as managing its own multi-million pound resources. The Senior Management Accountant will be personally involved in management decision, as well as supervising a staff of seventy people. Candidates, aged between 30 and 40, must be Qualified Accountants with considerable previous experience in the engineering industry who are anxious to accept increasing responsibilities and to contribute to the company's management. Ref: 897/DT. Apply to A. F. Morris, A.A.C.C.A., A.T.I.L., 18th Floor, The Rotunda, Birmingham, 2. Tel: 021-643 7226 or Robophone: 021-643 0019.

REED EXECUTIVE

Solicitors

The Solicitor to the Post Office requires two Solicitors, preferably between 24 and 30 years of age, to work in his office in London. One post is in the Advisory Department in which the work involves advising on the legal aspects of day-to-day and long term operational problems arising on a broad front from the Post Office business. The other post, in the Civil Litigation Division, is concerned with the negotiation of claims and the handling of cases in the High Court and County Court. Starting salary £2120 at age 24, on a scale rising to £3225 (under review), and there are excellent prospects for promotion to higher salaried posts. Generous leave and a non-contributory pension scheme. Write for application form, quoting reference D.497 to: The Solicitor (FGP), The Post Office, Tenter House, 45 Moorfields, LONDON EC2Y 9AH or telephone 01-432 9243.

Management Accountant UP TO £2,500 P.A.

We wish to appoint a newly qualified Chartered Accountant, or someone awaiting results of finals, to this post offering a high level of job interest and excellent prospects.

The successful person will be responsible for consolidating monthly financial statements from each of the overseas operating companies in our International Division and for preparing reports for management. Close liaison will be essential with the Data Preparation Dept. and each country's Accounting Controller. Some knowledge of computerised accounting is preferable. There will be occasional overseas travel.

Avis is a well known international operating company which is expanding rapidly. Our accounting function is sophisticated and we are investing heavily in computer systems providing our accounting team with modern resources with which to carry out their designated tasks. Please write, giving brief details of age, qualifications and experience, to: Rodney Deslandes, Personnel Manager—Europe, International Division, AVIS RENT A CAR, Trident House, Station Road, Hayes, Middlesex.

AVIS

ABU DHABI DEFENCE FORCE FORCE ENGINEER

1. An immediate vacancy exists for a Force Engineer who should have held the rank of Major or above in the Corps of Royal Engineers.
2. Duties will include overall design, planning and supervision of all construction and maintenance within the force, supervision of contractors work, and Field Engineering work.
3. Officer on arrival would be placed on a married quarters waiting list. Initial accommodation would be single.
4. Contracts, subject to a probationary period of three months, would be for three years, 90 days leave is granted annually.
5. Starting salary would be £340.00 for a single man and £274.10 for a married man, monthly, ration and outfit allowance is paid and salary is free of local taxes. A car loan may be obtained and car allowance is paid. Water and electricity is supplied free.
6. The appointment would be in the rank of Major. Further information and application forms from: Military Recruiting Officer, Office of the Government of Abu Dhabi, 3, Berkeley Square, LONDON W1K 5AD (01-499 4633).

MECHANICAL ENGINEERS for Project Design Work. We believe that mining, with its challenges, can still be an exciting and rewarding field for enterprise and that, with our technical and administrative experience and the reputation established by our group in international financial markets over many years, we are well placed to play a major role internationally in future mineral developments.

INTERNAL AUDITOR Saphir Sons & Co. Ltd. A major company in fruit marketing and prepacking requires an internal auditor. The position is based in London, however duties involve frequent and regular visits to provincial branches.

Statistics needed for today's important economic issues. Statisticians in the Department of Trade and Industry hold positions of considerable responsibility, where the results of their work help to form government policy. They have the satisfaction of providing a service to government and to industry and the public.

project engineer. Aspro-Nicholas Ltd. a member of an international group of pharmaceutical companies, is looking for an experienced man, aged at least 25 years, to take responsibility for a wide range of projects, covering production, building and services.

CONTRACTS & PRODUCTION MANAGER is required to head our Contracting Division. The successful applicant will have full experience in Air Conditioning, Ventilation and Refrigeration.

SALES ENGINEER. Expanding electronic instrument company requires dynamic Sales Engineer to cover an important area of the country including Essex, Hertfordshire, the Midlands, Buckinghamshire and Bedfordshire.

The World Bank needs Secretaries & Bi-Lingual Secretaries (English/French). If you work in English only, you will earn from \$6,230 to \$6,770, free of income tax unless you are an American citizen.

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT. YOU WILL BE INTERVIEWED AND TESTED LOCALLY. 1818 H Street, N.W. Washington, D.C. 20433 U.S.A.

Sales Management Opportunity. We are:— A major National Company selling essential convenience foods to the Catering Industry. We require:— Because of our development plans — a few highly intelligent aggressive Salesmen who by hard work, professionalism and creativity, can qualify for Management appointments.

Manufacturing Executive—Director Designate. A nationally known biscuit manufacturer in the Midlands wishes to appoint a Manufacturing Executive to be directly responsible to the Chairman and Managing Director for all manufacturing and associated activities in the Company's factories.

Regional Sales Manager. THE COMPANY Imperial BAKERY (M/c) Ltd. A well established bakery company marketing bakery products on a semi-national basis.

WORK STUDY OPPORTUNITY IN SYDNEY, AUSTRALIA. Salary to £3,700 (\$48,000) p.a. to commence in a successful Australian Public Company established as a diversified Manufacturer for over 30 years.

Rugby Union TWO SCRUM-HALVES IN DOUBT SO DAWES TRIES HIS HAND. By JOHN REASON in Gisborne, New Zealand. RAY HOPKINS seems certain to be unfit to play for the British Lions against Poverty Bay and East Coast in Gisborne tomorrow, and it really does look as if John Dawes will have to stand in at scrum-half.

Hopkins tried to practise yesterday but his injured left thigh pained him so much that he stopped. The difficulty is that Gareth Edwards is also having treatment for his persistent hamstring trouble. A cricket square of mud in the middle of a fairly good running surface at Napier last Saturday tweaked away at hamstrings all through the Lions' match against Hawkes Bay.

Even Mike Gibson succumbed, and this is the first hamstring injury he has ever suffered. Gibson thinks he will be lucky to be fit to play against Auckland this Saturday. Meanwhile Dawes, the Lions' captain, took over at scrum-half in practice yesterday. He wanted to practise putting the ball in, he said.

Being ambidextrous, Dawes feels reasonably confident about his position, and not knowing who is going to throw what at him, and where. Full strength at Auckland. The selection of the team for tomorrow makes it clear that the Lions expect to field something new to their full international team against Auckland, and it looks very likely that if winger Roberts will be given another game at tight half.

The replacement boot studs bows out for the Lions have arrived safely, and were seized avidly. Unfortunately the tight forwards were hoping to find some studs which were even longer.

Still, they said that they felt much more stable when scrumming yesterday, and Bill McBride led them through a sufficiently rigorous session to allay the fears about his own fitness. He has been suffering from a boil in his ear. Hopkins faces ordeal. Hopkins, meanwhile, has been concentrating on his speech to the school who have adopted him in Gisborne.

All the Lions have been adopted by schools all over New Zealand and Hopkins has been winning the remorseless advance of his big mouth with fear and trembling and such sustained humour that it has become the highlight before the third international. Normally the Lions go off and face their moment of truth in solitude, but unbeknown to Hopkins the entire Lions' party plan to sneak in at the back of the assembly hall as he begins his speech.

He has been rehearsing madly. "Ask me some questions," he said. "What does Maestec mean?" asked Carwyn James. "You would ask that," said Hopkins in disgust. He now knows that it means "fair field."

Lawn Tennis MISS GOOLAGONG SOON SHOWS HER SKILL. By BILL HARRISON at Leicester. OVERSEAS players make a habit of winning British lawn tennis titles, but it is unusual for them to have a tournament entirely to themselves—as they have in this year's Green Shield Midland Open at Leicester.

UCS IMPRESS IN YOU'LL CUP. By CHRISTINA WOOD. University College School runners-up to Millfield in the Clark Cup last week, beat Repton very easily when the public schools competition for the You'll Cup began on the dusty hard courts at Wimbledon yesterday.

Boxing CHARLES FIGHTS IN AUSTRALIA. Ralph Charles, of West Ham, is to defend the Commonwealth welterweight championship against Australia's Jeff White in Brisbane on Aug. 27. White is both light-weight and welterweight champion of Australia.

OTHER SPORT TODAY. BOWLING. Angus G.D.A., Essex (Boroughley) v. Northamptonshire (Ove Ch.). GOLF. Louth, Anst. C.P. v. St. Albans. HOCKEY. Birmingham L.P. v. Warwick. RUGBY. Gloucestershire v. Warwick. TENNIS. Green Shield Midland Open. HOCKEY. Birmingham L.P. v. Warwick. RUGBY. Gloucestershire v. Warwick.

SPORT IS ON FOUR PAGES. On other pages. Page Lawn Tennis 23, Racing 24, Show Jumping 24, Golf 25, Soccer 25.

CRICKET'S DIARY OF REVOLT. By E. W. SWANTON. LORD'S 1946-1970. by Diana Rait Kerr and Ian Peebles (Harrap, £4), is both the most important cricket book for several years, and also one of the most readable.

EASY VICTORY FOR EMUS IN QUINCY CUP. By A Special Correspondent. Alan Emus steered Shrike to win the first Quincy Cup points race, which opened the international canoe championship week at Hayling Island yesterday.

IRISH CREW DICTATE 'SHIFTY' FIRST RACE. By FRANK CHAPMAN. IN light airs and perplexing wind shifts Irishmen P. Duffy and Ronnie Nichol, in Shalako, gained a mammoth 7½-minute win in the first points race of the GP 14 W. Championship, at Thorpe Bay, yesterday.

ENGLAND LOO TO KIRKBY TR. By DAVID SAUNDERS. The final line-up for this year's Scottish Milk Race which is the first of its five stages, Glasgow today consists of teams each of six riders, and will contest the 500-mile race.

AMERICAN BASEBALL. The Chicago Cubs have won their 100th game in franchise history, beating the Pittsburgh Pirates 4-2 yesterday.

BOXING. The British welterweight champion, Billy Fox, has been defeated by the American, Mike McCallum, in a fight for the Commonwealth title in London.

BASEBALL. The Chicago Cubs have won their 100th game in franchise history, beating the Pittsburgh Pirates 4-2 yesterday.

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Ascot Prize Increased to £70,000

'KING GEORGE' WILL BECOME ENGLAND'S RICHEST RACE

ASCOT'S King George VI and Queen Elizabeth Stakes will become the richest English race next year with £70,000 added money. The De Beers diamond company are putting up £30,000 of it and have guaranteed similar amounts for 1973 and 1974.

Half the £40,000 added money for this race next Saturday, and in recent years, has come from the Ascot authority, and half from the Levy Board. Both bodies will continue their support on the same scale.

The King George VI and Queen Elizabeth Stakes' first prize is usually worth some £25,000 to its winner nowadays, but I expect this will approach £75,000 in 1972.

The cost of a runner is likely to be much increased from the present £200 to keep its field within reasonable proportions. Owners have to pay about £750 to have a runner in the Prix de l'Arc de Triomphe, but the cost of a 'King George' runner will probably be nearer the Derby's £400. De Beers, in addition to their straight sponsorship, propose giving substantial travel allowance for overseas runners.

No change in title The sponsor's generosity is further reflected in that the race title will not be changed in any way. The Queen has given her approval to a measure which will

French Racing

Sun Prince has easy 'Papin' win

SUN PRINCE, trained by Dick Hern for Mr Michael Sobell, won the £15,270 Grand Prix Robert Papin at Maisons-Laffitte yesterday, and Mr David Robinson's Deep Diver added to England's triumph by finishing second, writes Hotsspur.

Sun Prince drew clear in the closing stages to win by one and a half lengths. His exceptional time of 85.7sec was two and a half seconds faster than My Swallow returned last year, but the ground was firmer yesterday.

Waterloo finished fifth and Fire-Francis, the other runner, was predictably last of nine in this five and a half furlongs test.

Our French racing correspondent reports that a stewards' inquiry was widely anticipated after Sun Prince's win because he came off a true lie close home and the rules there are strict.

Result not affected Frank Durr, Deep Diver's jockey, said that Joe Mercer on Sun Prince had crossed him, but on Durr's admission, the result was not affected and the stewards took no action.

Sun Prince started from the No. 12 draw, which was of such luck to My Swallow against Mill Reef in this race last year. Mr Sobell's colt, however, did not show such an early speed as the French pair Decesse and Daring Display. Waterloo filled after showing good speed for five furlongs.

Sun Prince, surprise winner of the Coventry Stakes at Royal Ascot last month, will have his next race at Donville's Prix Morry on Aug. 15. This divides the Prix Robert Papin and the Grand Critérium as the middle race of France's two-year-old triple crown.

Deep Diver is less certain to return for the Prix Morry, which Mr Robinson also won with his Swallow last year. Waterloo will reappear in the Lowther Stakes at York on Aug. 17.

Sandy Barclay who only recently resumed riding after his Royal Ascot fall, will be fit to take the mount on Stintino in Saturday's King George VI and Queen Elizabeth Stakes.

With ROBERT PAPIN 2-0 215-270, SUN PRINCE 2-0 115-210, DEEP DIVER 1-1 105-210, WATERLOO 1-1 105-210, FIRE-FRANCIS 1-1 105-210, MILL REEF 1-1 105-210, MY SWALLOW 1-1 105-210, DECESSE 1-1 105-210, DARING DISPLAY 1-1 105-210, and others.

Big-Race Details Yarmouth, 2.15 (Prefix 1): Bute Selling Handicap. Value to winner £397 1m 5f (10 declared, Dual Forecast).

Course Specialists Yarmouth, 2.45 (Prefix 1): Bute Selling Handicap. Value to winner £397 1m 5f (10 declared, Dual Forecast).

Leicester Leicester, 2.15 (Prefix 1): Bute Selling Handicap. Value to winner £397 1m 5f (10 declared, Dual Forecast).

Leicester Leicester, 2.45 (Prefix 1): Bute Selling Handicap. Value to winner £397 1m 5f (10 declared, Dual Forecast).

Leicester Leicester, 3.15 (Prefix 3): Soutar Johnnie Handicap £690 1m (6, Straight Forecast).

Leicester Leicester, 3.45 (Prefix 4): Allowlay Plate 2-Y-O £680 5f (10, Dual Forecast).

Leicester Leicester, 4.15 (Prefix 5): Dumfries Handicap 3-Y-O £627 5f (11).

Leicester Leicester, 4.45 (Prefix 6): Kirkgowald Stakes £622 1m 7f (5, Straight Forecast).

Leicester Leicester, 5.15 (Prefix 7): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Leicester Leicester, 5.45 (Prefix 8): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Leicester Leicester, 6.15 (Prefix 9): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Leicester Leicester, 6.45 (Prefix 10): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).



Castaway Katie (Duncan Keith) comes home seven lengths clear in yesterday's Barham Stakes at Folkestone.

Ayr Jackpot card

STEWARDS: Lt-Gen. Sir G. Collingwood, Major E. Cameron, Major G. Graham, Duke of Sutherland Mr J. Stewart, Sir J. White.

Racecard number (Jackpot prefix in light type) is shown on left, this season's form figures in black. Apprentices' allowances in brackets. C—course winner. D—distance winner. BF—beaten favourite. Draw for places on 9.

Advance official going: GOOD TO FIRM. EFFECT OF DRAW: Low numbers best in races of 7f and over. ALL RACES FROM STALLS.

2.15 (Jackpot Prefix 1): BUTE SELLING HANDICAP. Value to winner £397 1m 5f (10 declared, Dual Forecast).

2.45 (Prefix 2): KNOCKHURD PLATE 2-Y-O £680 7f (6, Straight Forecast).

3.15 (Prefix 3): SOUTAR JOHNNIE HANDICAP £690 1m (6, Straight Forecast).

3.45 (Prefix 4): ALLOWLAY PLATE 2-Y-O £680 5f (10, Dual Forecast).

4.15 (Prefix 5): DUMFRIES HANDICAP 3-Y-O £627 5f (11).

4.45 (Prefix 6): KIRKGOWALD STAKES £622 1m 7f (5, Straight Forecast).

5.15 (Prefix 7): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

5.45 (Prefix 8): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

6.15 (Prefix 9): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

6.45 (Prefix 10): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

7.15 (Prefix 11): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

7.45 (Prefix 12): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

8.15 (Prefix 13): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

8.45 (Prefix 14): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

9.15 (Prefix 15): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

9.45 (Prefix 16): BLABY STAKES 3-Y-O FILLIES £527 7f (8, Dual Forecast).

Folkestone Racing

'KATIE' SHOWS STAMINA

CASTAWAY KATIE, a Never Say Die filly, made full use of her stamina in the Barham Stakes at Folkestone yesterday, when she made all the running to win by seven lengths.

Bred by her owner, Mrs Patty McAllister, Castaway Katie was ridden by stable jockey Duncan Keith, who had advised connections that the filly needed to be raced over a mile and a half.

Disappointment of the event was the performance of the odd-on favourite, Debach Game, the champion was uneasy before the straight was reached and when he asked for an effort there was little response.

A routine time test was ordered for Debach Game, who eventually finished fifth, but her trainer Barry Hills offered no excuses.

Piggott fined Piggott did little better on his three other rides, Grecian Artist, Cantique and Hyminal.

Course Specialists Ayr, 2.15 (Prefix 1): Bute Selling Handicap. Value to winner £397 1m 5f (10 declared, Dual Forecast).

Course Specialists Ayr, 2.45 (Prefix 2): Knockhurst Plate 2-Y-O £680 7f (6, Straight Forecast).

Course Specialists Ayr, 3.15 (Prefix 3): Soutar Johnnie Handicap £690 1m (6, Straight Forecast).

Course Specialists Ayr, 3.45 (Prefix 4): Allowlay Plate 2-Y-O £680 5f (10, Dual Forecast).

Course Specialists Ayr, 4.15 (Prefix 5): Dumfries Handicap 3-Y-O £627 5f (11).

Course Specialists Ayr, 4.45 (Prefix 6): Kirkgowald Stakes £622 1m 7f (5, Straight Forecast).

Course Specialists Ayr, 5.15 (Prefix 7): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 5.45 (Prefix 8): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 6.15 (Prefix 9): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 6.45 (Prefix 10): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 7.15 (Prefix 11): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 7.45 (Prefix 12): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 8.15 (Prefix 13): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 8.45 (Prefix 14): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 9.15 (Prefix 15): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Course Specialists Ayr, 9.45 (Prefix 16): Blaby Stakes 3-Y-O Fillies £527 7f (8, Dual Forecast).

Royal International Horse Show

Harvey Smith faces world-class field in title defence

By ALAN SMITH AFTER yesterday's rest day, Britain's first two-part international horse show resumes today until Saturday in the Empire Pool, Wembley, a far cry from Hickstead's wide open spaces.

BELINDA ROSE IS BEST

By Our Course Correspondent BELINDA ROSE*, who ran on to gain a well-merited victory over Whistling Breeze at Doncaster last month may consolidate that success in the Alloway Plate (3.45) at Ayr today.

The filly, having only her second race, showed obvious signs of greenness at Doncaster but was admirably ridden by Ron Hutchinson who has the mount again.

She should be the better for the experience and I expect her to improve on the form though she may well be extended by Catterick winner Carcharus and Wise Old Owl who showed promise at Newmarket in the spring.

Con's Copy fancied Scottish Rifle, from the Belinda Rose stable, is much fancied for the Knockhard Plate (2.45) but may not find it easy to account for Con's Copy. The latter scored in good style at York.

Regal Jump and El Credo seem the two most likely to test the in-form Remora in the Soutar Handicap (3.15) and I like the prospects of Most Secret in the Dumfries Handicap (4.15).

Most Secret was unlucky in running when beaten by John Dunlop in the Soutar Handicap (3.15) and I like the prospects of Most Secret in the Dumfries Handicap (4.15).

£1,787 IN JACKPOT The Tote Jackpot at Ayr yesterday was not won and the pool of £1,787 has been carried over to today.

NORTHERN CORRESPONDENT Ayr, 2.15, Aberystwyth 2.45, Scottish 3.15, El Credo 3.45, Scottish 4.15, Most Secret (10/1), Grand Vindex.

Harvey Smith... faces tough test in King George V Cup. Drummond-Ray, which may be difficult to overcome Alison Dawes and the American, who is expected to be in form to resume competition, and Marlon Mould, whose Stroller is in such good form.

This year's international is readied for, as well as Hickstead, it goes to Smith's Law, Windsor, for today's Open Dressage championships. American champion, the German, will be in the horse trials dressage and driving on Thursday.

Friday is Hunter day, with £100 championship, hacks on Thursday and the American, who is expected to be in form to resume competition, and Marlon Mould, whose Stroller is in such good form.

Golden Love appears to be well favoured in the Mount Sorrell Stakes at Leicester today. He puts up a good performance when winning at Leicester, Newark and is expected to have their share of winners. Silly Billy should score in the High Stewards Stakes and the consistent sprinter Heave to return to winning form at Leicester today.

At Yarmouth, Newmarket can be expected to have their share of winners. Silly Billy should score in the High Stewards Stakes and the consistent sprinter Heave to return to winning form at Leicester today.

Yarmouth, 2.15, Malt 2.45, El Credo 3.15, El Credo 3.45, Scottish 4.15, Most Secret (10/1), Grand Vindex.

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Today's Ayr Selections. Hotsspur Course Core Form. 2.15-Night Skite, 2.45-Scottish Rifle, 3.15-El Credo (nap), 3.45-Belinda Rose, 4.15-Fabulous Beauty, 4.45-Grand Vindex.

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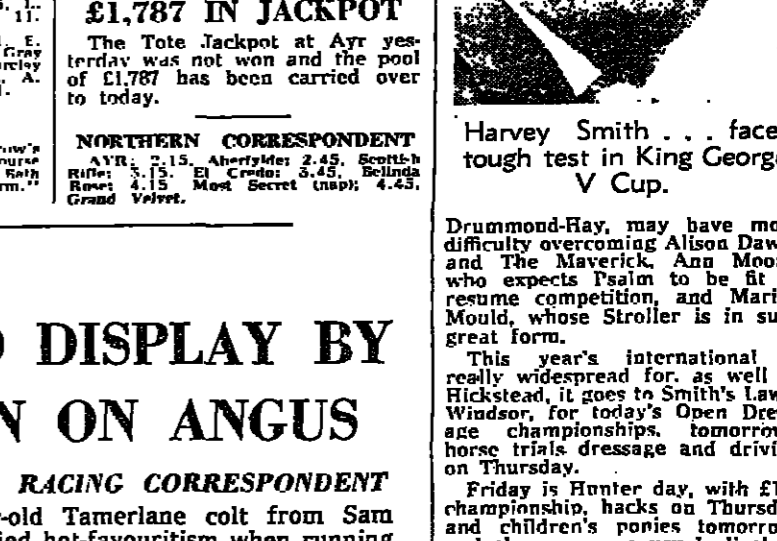
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Harvey Smith... faces tough test in King George V Cup.

TOTE TABLE: 2.45, 3.45, 4.45, 5.45, 6.45, 7.45, 8.45, 9.45. DOUBLE: 3.15, 4.15, 5.15, 6.15, 7.15, 8.15, 9.15.

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MOTOR INDUSTRY HOPES FOR RECORD SALES THIS YEAR

By JOHN LANGLEY & COLIN DRYDEN, Motoring Staff. BY cutting purchase tax and lifting hire purchase controls Mr Barber has offered the motor industry the biggest encouragement to car sales for many years.

The Society of Motor Manufacturers and Traders predicted that home sales this year could reach a record, beating the previous peak of 1,190,000 in 1964.

WHITELAW SCORES OFF WILSON

By ANDREW ALEXANDER. MR Wilson's pro-market past very nearly caught up with him in the Commons yesterday.

Harassed last Thursday by demands from anti-marketisers, led by Mr Jay (Lab., Battersea, N.), for a statement on the propriety of such "propaganda," Mr Whitelaw rose to explain the precedents.

He had not, in fact, had to look far. It seemed that the Labour Government had done almost the same thing on the same issue.

Answering the particular complaint that the Government was improperly putting out publicity material about something which the Commons had not yet approved, Mr Whitelaw deftly reminded the House that the Labour Government's decision to apply for Market membership in 1967 had been approved by a Commons majority of 426.

So the Government was now publishing a White Paper on the successful outcome of the application talks and an abbreviated version of it. There were precedents.

"Name one," snapped Mr Wilson in a state of great agitation. Well, Mr Whitelaw could do just that.

In 1967, the Department of Economic Affairs had published something called "Upswing," and Mr Whitelaw started to quote from one of its items declaring in very bald and fulsome terms why Britain should join the Community.

And, Mr Whitelaw added, there was another precedent. Under Labour, the Board of Trade had published and distributed a version of "The Common Market," the shipbuilding industry before Parliament had approved the plan.

Who was the President of the Board of Trade at that time? Mr Jay. Almost beside himself, he wrote down the name of the Minister in charge of the Department of Economic Affairs, Mr Roy Jenkins. But he was not in his usual place either.

Anti-Market grins. Mr Wilson tried to slug it out, but he was sounding distinctly rattled. Even one or two Tory anti-marketisers could scarce forbear to grin.

He insisted that the rules were being changed. Turning on Mr Heath, who was enjoying the spectacle vastly, Mr Wilson said that the Prime Minister had once said that the Labour Government's application to join the Common Market was "a disaster."

Amid the subsequent hubbub he was seen to lean across the Dispatch Box and snap sharply at Mr Heath: "Oh yes, you did!"

The leader of the Opposition, even when Mr Lloyd, the Speaker, had restored order, seemed to have difficulty in arranging his thoughts and kept repeating himself. But the upshot was simple.

Whatever precedents Mr Wilson could remember, Mr Whitelaw was quite sure that he was following the correct rules.

Sir Derek Walker-Smith (C., Herts. E.) from the Tory anti-market camp, cast some doubt on this. But other Tories were keen to congratulate, not question, Mr Whitelaw.

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At a stroke

By KENNETH FLEET. Continued from Page 1. £150 million this year and £585 million next.

Of this industry will receive £180 million in increased tax allowances against expenditure on plant and machinery.

The hope is that much of this saving will be deployed on new capital investment, which should be encouraged in any event by the Government's decision to steer the home market along a path of rapid expansion.

It is interesting that the reaction of sterling to Mr Barber's statement was slightly unfavourable.

Things might not in the end go according to plan. But Mr Barber's complete conversion to growth is immediate grist for the Stock Exchange mill.

Last night prices were moving higher, except among Government securities, where the hope of a lower Bank Rate, at least yesterday, was dashed.

The Financial Times Ordinary share index, down 2.6 at 10.30 a.m., finally reached a new 1971 peak of 415.1.

A leading firm of London stockbrokers, Hoare, Govett, has already calculated that the gross domestic product in the calendar year 1971 should now rise by 2.4 per cent against a previous forecast of 3.2 per cent, and in 1972 by four per cent, instead of 3.3 per cent.

Consumer spending is expected to go up by 2.2 per cent this year (against an earlier forecast of three per cent), and next year by 4.2 per cent, instead of 3.3 per cent.

This should mean better business for the retailers, with the hire purchase companies, banks and manufacturers of consumer goods, other likely beneficiaries of the Barber Boom.

If the rate of capital investment in manufacturing industry responds favourably, the strained situation of a machine tool industries will improve. It is in these sectors that share prices may have most scope.

Despite price restraints, company profits are firmly on a rising trend. Hoare, Govett now estimates that trading profits will rise by seven per cent, this year and 9.4 per cent, in 1972.

This is the sort of expectation, with the confidence Mr Barber seems certain to induce, that the Stock Market happily feeds on.

PRICES

Continued from Page 1. to three years on washing machines, fridges, vacuum cleaners and storage heaters.

The Hire Purchase Trade Association was "happy" last night at the news. "We have been preparing for this for years," said a spokesman.

An Electricity Council spokesman said that the effect on the sale of washing machines would be considered by each of the country's 12 regional boards "in the light of its own commercial judgement."

A spokesman for a chain of radio and domestic appliance stores said there would now be a substantial demand for higher-priced goods like washing machines, refrigerators and radiators.

Mr David Mitchell, the director of the British Furniture Manufacturers, said last night: "This is very good news. It is the sort of action that we have been asking for and waiting for for many years."

A spokesman for the National Association of Retail Furnishers said people would be encouraged to start buying furniture again while the reduction in purchase tax could mean cuts of £2 or more on, for example, a 5-piece suite costing £100.

Goods affected

Goods affected by yesterday's purchase tax changes include the following with the previous rate in brackets:

- 11% per cent, was 12% per cent: Clothing, household textiles, furniture, carpets, domestic hardware and ironmongery, table and kitchen ware, knitting wool, paper tissues and wallpaper.

In the cost of 22 per cent: Heating appliances, refrigerators, washing machines, vacuum cleaners, electric irons, kettles, toasters and watches, radios, television sets, toys, motor cars, bicycles, waltzers, juicers, gramophones, drugs and medicines, stationery and office goods, some requisites, musical instruments, fireworks, sports goods, umbrellas and sewing machines.

45 per cent, 55 per cent: Furs, jewellery, imitation jewellery, links and watches of precious metal, armbands, brooches, photographic equipment, perfume and cosmetics, greeting cards, ornaments and most fancy goods.

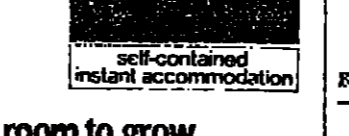
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Portakabin gives you room to grow.

BARBER

By H. E. BOYNE. Continued from Page 1.

The Government in a debate on the economic situation this evening.

The point on which he is expected to lay most stress is the prospect of checking the rise in prices during the coming year. Ministers were already optimistic about this, because wage awards have been tending to decrease.

Their optimism has been heightened by the CBI offer to put a self-imposed ceiling of 3 per cent on price increases for 12 months.

National loan

Now the Government has obtained the consent of the chairman of the National Institute for Research in Finance by accepting the same restraint.

It has assured them in return that they will be able to borrow from the national loans fund to finance investment programmes which might otherwise be affected by keeping their prices down.

The third factor making for optimism on prices is the all-round cut in purchase tax. Much of this is expected to be passed on to the customer in reductions over the counter.

In addition, it seems bound to increase the volume of sales and thus enable manufacturers to keep prices down by spreading their overheads and making greater use of productive resources.

It is estimated that the effect of the purchase tax cut will be to reduce by 0.75 per cent the cost of living, as measured by the retail price index.

Because purchase tax is collected in arrears, the cost to the Exchequer during the remainder of the current financial year will be only about £110 million.

This will rise to £235 million in a full year. It is the first time purchase tax has been reduced since 1965, when the Conservatives were last in office, and the biggest reduction since 1953, when a Conservative Government.

The concession in capital depreciation allowances will cost the Exchequer £40 million in 1972-73 and about £150 million in 1973-74. The latter will be the peak year, as expenditure will have to be incurred by then if it is to qualify for the temporary relief of 80 per cent.

For service industries alone, the development area tax-freedom will amount to £20 million-£25 million in terms of revenue.

The sweeping away of hire-purchase restrictions is also certain to have a considerable effect on demand, and thus on job prospects and economic pricing.

One reason why Mr Barber decided to get rid of them is that he feels the new freedom will produce a virtuous circle: stimulus to sales of all kinds of consumer durables. Conversely, there may be a slowing down of demand in later years, when instalments spread over a long period have to be met.

Right choice

Judging from the reception he gave his statement, most Conservative MPs seemed to think the Chancellor had chosen rightly. Their reaction was one of pleased surprise that he had felt able to do so much.

Mr Barber's statement gained in effect by disarming opposition that he had gone wrong in his Budget forecasting. Instead of falling by about 0.5 per cent, between the second half of 1970 and the first half of 1971, the level of national output has fallen by only 0.1 per cent, below the level of the Budget, at the time of the Budget.

Even though economic growth has been a little greater than the three per cent, the Chancellor anticipated, the level of unemployment in the first half of next year would, in the absence of any policy changes, be higher than was expected at the time of the Budget, while industrial investment would be likely to continue on a downward trend.

This explains why Mr Barber is making the policy changes which, in his view, the situation appears to require. He now expects the increase in national output between the first halves of 1971 and 1972 to be four to 4.5 per cent.

There were jeers and mocking laughter from the Labour benches when the Chancellor referred to forecasts which had gone awry, and even when he mentioned that he had decided to let the rate of interest rise in the month ahead, to £236 million of the £275 million which Britain owes the international monetary fund.

Fair point

But the size of the tax cuts took much of the wind out of Labour critics. Shadow Chancellor, made a fair point about the "manifestly wasted months" that had been allowed to go by, and put some pertinent questions which Mr Barber will have to face in his reply.

Mr Wilson ironically congratulated Mr Barber on his third Budget in the last nine months, against a background of an inflated £600 million balance-of-payments surplus.

This was a reference to the October measures, the April measures and yesterday's. What Mr Wilson did not say was either brought about or was in taxation which would now amount to about £110 million in the current financial year and to more than £140 million in 1972-73.

As Mr Barber retorted with "What justice to Mr Jenkins, were never satisfied unless you were putting tax up. It becomes you now to complain because we don't cut them quickly enough."

Barber's Statement and Cartoon - P6. Feather & TUC - P15. Parliamentary Report - P6. Editorial Comment - P12.

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MARRIAGES (Continued)

KEENE, ARNOLD. On July 17, 1971, at St. Andrew's Church, London, the Rev. Canon J. H. REED, officiating, the Rev. Canon J. H. REED, officiating, the Rev. Canon J. H. REED, officiating.

RICHARDS, PAGEWOOD. On Saturday, July 17, 1971, at St. Andrew's Church, London, the Rev. Canon J. H. REED, officiating, the Rev. Canon J. H. REED, officiating.

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CHRISTENINGS and MARRIAGES. In the Parish of St. Andrew's, London, on July 17, 1971, at St. Andrew's Church, London, the Rev. Canon J. H. REED, officiating, the Rev. Canon J. H. REED, officiating.

BIRTHS. On July 15, 1971, at St. Andrew's Hospital, London, the Rev. Canon J. H. REED, officiating, the Rev. Canon J. H. REED, officiating.

MARRIAGES. On July 17, 1971, at St. Andrew's Church, London, the Rev. Canon J. H. REED, officiating, the Rev. Canon J. H. REED, officiating.

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